



# Creating a Community that Encourages Innovation, Entrepreneurship & New Business Start-ups

## OVERVIEW

### **Module #7 – Creating a Community that Encourages Innovation, Entrepreneurship & New Business Start-up**

programs include all steps in the community development process (see box to the right). Entrepreneurs and new business start-ups are some of a community's most important assets. Small businesses represent 75% of the net new jobs in the US. Where new external investment is difficult for various reasons, encouraging and nurturing new small businesses may be the best way to further develop a community's economy.

#### **Who should use this module?**

- All communities should use this module, no matter the size.

#### **How can the information in this module benefit your community?**

- Learn how to increase the number of entrepreneurs and new businesses by creating an innovation welcome environment.
- Training a community's leaders on ways to assist local entrepreneurs and thereby make their communities more competitive. Communities with successful small businesses are more likely to capture new investment.
- A step-by-step process that communities can follow to improve their entrepreneurial climate.
- Entrepreneurs and new business start-ups can make location decisions just as any business can do. They need a competitive location to grow their businesses as described in this module.
- One-size does not fit all in creating an entrepreneurial environment. Communities can learn how to adapt to their circumstances just as the case study communities have done successfully.

#### **SUMMARY OF THE COMMUNITY DEVELOPMENT PROCESS**

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##### **ORGANIZE**

Organize the group  
Define the mission  
Identify stakeholders

##### **ANALYZE**

Collect information  
Analyze findings

##### **COMMUNICATE**

Keep public informed

##### **PLAN**

Expand organization  
Identify leadership  
Establish a plan  
Create vision statement  
Develop strategic plan

##### **IMPLEMENT**

Begin programs  
Seek early successes

##### **EVALUATE**

Review and adjust

##### **CELEBRATE**

Publicly celebrate  
Recognize citizen efforts

##### **SUSTAIN**

Create new goals