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MEETING MINUTES FOR THE BOARD OF COMMERCE AND INDUSTRY
OF THE
LOUISIANA ECONOMIC DEVELOPMENT CORPORATION
HELD AT
LOUISIANA STATE EMPLOYEES' RETIREMENT SYSTEM BUILDING
FOURTH FLOOR BOARD ROOM
8401 UNITED PLAZA BOULEVARD
BATON ROUGE, LOUISIANA
ON THE 23RD DAY OF JUNE, 2015
COMMENCING AT 1:31 P.M.

REPORTED BY: ELICIA H. WOODWORTH, CCR



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1 **Appearances of Board Members Present:**

- 2 **Andre Fruge**
- 3 **Gordon Burgess**
- 4 **Mayor Glenn Brasseaux**
- 5 **Charles Soprano**
- 6 **Gale Potts-Roque**
- 7 **Lance Belcher**
- 8 **Representative Stephen Pugh**
- 9 **Steve Windham**
- 10 **Representative Erich Ponti**
- 11 **Senator Danny Martiny**
- 12 **Jerald Jones**
- 13 **Wilda Smith**
- 14 **William King**
- 15 **Anne Villa**

16 **Staff members present:**

- 17 **Melissa Sorrell**
- 18 **Brenda Guess**
- 19 **Danielle Clapinski**
- 20 **Becky Lambert**
- 21 **Lori Weber**
- 22 **Joyce Metoyer**
- 23 **Steve Baham**
- 24 **Eric Burton**
- 25 **Frank Favaloro**



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MS. ATKINS:

Thank you everyone. The June 23rd, 2015
Commerce and Industry Board is now called to order.
Melissa, can we hear the rollcall,
please?

MS. SORRELL:

Matt Parker for Governor Jindal.

(No response.)

MS. SORRELL:

Steve Windham for Lieutenant Governor
Darden.

(No response.)

MS. SORRELL:

Millie Atkins.

MS. ATKINS:

I'm present.

MS. SORRELL:

Lance Belcher.

MR. BELCHER:

Here.

MS. SORRELL:

Brian Bossier.

(No response.)

MS. SORRELL:

Mayor Brasseaux.



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1 **MAYOR BRASSEAU:**
2 Here.
3 **MS. SORRELL:**
4 Gordon Burgess.
5 **MR. BURGESS:**
6 Here.
7 **MS. SORRELL:**
8 Jeffrey Elmore.
9 (No response.)
10 **MS. SORRELL:**
11 Andre Fruge.
12 **MR. FRUGE:**
13 Here.
14 **MS. SORRELL:**
15 Richard Gonsoulin.
16 (No response.)
17 **MS. SORRELL:**
18 Anne Villa for Secretary Grissom.
19 **MS. VILLA:**
20 Here.
21 **MS. SORRELL:**
22 Thomas Holden.
23 (No response.)
24 **MS. SORRELL:**
25 Jerry Jones.



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1 MR. JONES:
2 Here.
3 MS. SORRELL:
4 William King.
5 MR. KING:
6 Here.
7 MS. SORRELL:
8 Senator Martiny.
9 SENATOR MARTINY:
10 Here.
11 MS. SORRELL:
12 R.K. Mehrotra.
13 (No response.)
14 MS. SORRELL:
15 Representative Ponti.
16 (No response.)
17 MS. SORRELL:
18 Representative Pugh.
19 REPRESENTATIVE PUGH:
20 Here.
21 MS. SORRELL:
22 Senator Riser.
23 (No response.)
24 MS. SORRELL:
25 Gale Potts-Roque.



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1 MS. POTTS-ROQUE:

2 Here.

3 MS. SORRELL:

4 Wilda Smith.

5 MS. SMITH:

6 Here.

7 MS. SORRELL:

8 Charles Soprano.

9 MR. SOPRANO:

10 Here.

11 MS. SORRELL:

12 We have a quorum.

13 MS. ATKINS:

14 Thank you, Melissa.

15 MS. ATKINS:

16 You have received copies of the minutes
17 from our April 28th meeting that was shared with
18 you-all. Are there any corrections to our minutes from
19 that meeting?

20 MAYOR BRASSEAU:

21 Motion to accept.

22 MS. ATKINS:

23 Motion has been made by Mayor Brasseaux
24 and second by Mr. Fruge to accept minutes from the April
25 28th meeting.



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1 Are there any discussion on the motion?

2 (No response.)

3 MS. ATKINS:

4 Hearing none, all in favor, respond by
5 saying "aye."

6 (Several members respond "aye.")

7 MS. ATKINS:

8 Any opposition?

9 (No response.)

10 MS. ATKINS:

11 It is ordered.

12 If there's anyone that would like to
13 come before the Board to speak, I ask that you would
14 fill out one of the blue cards on the table at the back
15 and hand it to Melissa.

16 We would now call on staff member to
17 report on specific programs of Louisiana Economic
18 Development.

19 Quality Jobs Program, Eric Burton.

20 MR. BURTON:

21 Yes, Madam Chair, we have one new
22 application, 20141040, PennTex North Louisiana, LLC and
23 PennTex Midstream Management Company, LLC in Lincoln
24 Parish.

25 This concludes new applications.



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MS. ATKINS:

Okay. Thank you, Mr. Burton.

Motion has been made by Mr. King and second by Representative Pugh that we accept the motion.

All in favor, respond by saying "aye."

(Several members responded "aye.")

MS. ATKINS:

Opposed?

(No response.)

MS. ATKINS:

It is ordered. Thank you.

MR. BURTON:

Our next one is going to be we have five renewals: 20100679, Baker Hughes Oilfield Operations, Inc. in Bossier Parish; 20101001, International Paper Company, DeSoto Parish; 20100982, Intralox, LLC in Jefferson Parish; 20091115, NOLA Motor Club, LLC in Jefferson Parish; 20100085, NuStar Logistics, LP and NuStar GP, LLC in St. James Parish.

This concludes the renewals.

MS. ATKINS:

Do I have a motion for acceptance?

MS. SMITH:

So moved.

MS. ATKINS:



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1 Motion has been moved by Ms. Smith,
2 second by Representative Martiny -- I'm sorry. Senator
3 Martiny.

4 SENATOR MARTINY:

5 I was a House member for 13 years.

6 MS. ATKINS:

7 Oh, okay.

8 All in favor, respond by saying "aye."

9 (Several member responded "aye.")

10 MS. ATKINS:

11 Opposed, "nay."

12 (No response.)

13 MS. ATKINS:

14 Ayes have it. Motion passed. Thank
15 you.

16 MR. BURTON:

17 We do have one special that is going to
18 be deferred per applicant's request. That is 20080014,
19 Dynamic Fuels, LLC.

20 We have two specials. The first special
21 is going to be adding an additional affiliate contract:
22 20120768, Lipsey's, LLC adding affiliate Two Sisters of
23 Baton Rouge, LLC, East Baton Rouge Parish. The second
24 one is going to be Request for Contract Change in
25 Location: 060743, Danos & Curole Marine Contractors,



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1 LLC and Danos & Curole Staffing, LLC. Current location
2 of 13883 Highway 308, Larose/Lafourche Parish for the
3 new contract location 3878 West Main Street,
4 Gray/Terrebonne Parish.

5 This concludes the specials.

6 MS. ATKINS:

7 Do I have a motion for acceptance?

8 Motion by Mr. Burgess, second by
9 Mr. King.

10 All in favor, "aye" -- any discussion?

11 (No response.)

12 MS. ATKINS:

13 All in favor, "aye."

14 (Several members respond "aye.")

15 MS. ATKINS:

16 Opposed?

17 (No response.)

18 MS. ATKINS:

19 Motion passed.

20 Okay. And does that conclude your
21 report?

22 MR. BURTON:

23 Yes, Madam Chair, that's it.

24 MS. ATKINS:

25 Okay. And we will now hear the



1 Restoration Tax Abatement.

2 MS. LAMBERT:

3 We have 14 new applications for
4 Restoration Tax Abatement listed. The first is 20131060
5 for 127-129 Carondelet, LLC in Orleans; 20140980, 1800
6 OCH, LLC in Orleans; 2014 0156, 622 First Street, LLC in
7 Orleans; 20071167, American Paint Building LLC, DBA
8 Josephine Loft, Orleans Parish; 20121218, GCHP-Polybar,
9 LLC, Orleans; 20141445, James and Ashley Fox-Smith, EBR,
10 East Baton Rouge Parish; 20111075, KCT Magazine Street,
11 LLC in Orleans; 20141199, Leonard & Rebecca Rohrbough,
12 St. Tammany; 20120673, Peter Adam Kelly in Orleans;
13 20140966, St. Anna's, LLC, Orleans; 20131360, STR One,
14 LLC, East Baton Rouge Parish; 20141405, Terrace of
15 Hammond Phase II, Limited Partnership in Tangipahoa; and
16 20130035 Terrace of Hammond, Limited Partnership in
17 Tangipahoa; 20130290, WN Tower, LLC in East Baton Rouge
18 Parish.

19 This concludes the number of
20 applications for a total investment of \$56,860,296.

21 MS. ATKINS:

22 Okay. Thank you.

23 Do I have a motion for acceptance?

24 Motion has been made by Mr. King, second
25 by Mrs. Smith.



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1 Any discussion on the motion?

2 (No response.)

3 MS. ATKINS:

4 All in favor, respond by saying "aye."

5 (Several members respond "aye.")

6 MS. ATKINS:

7 Any opposition?

8 (No response.)

9 MS. ATKINS:

10 It is ordered.

11 We will now move to our Enterprise Zone
12 Program.

13 MS. METOYER:

14 We have 13 applications for approval,
15 and there is a correction to 29120293, LeBocage, LLC in
16 Calcasieu. That new permit salary should be 120,000.

17 My first application is Adriatic Marine,
18 2013007, that's Lafourche Parish; 20120206, Associated
19 Grocers, Incorporated, East Baton Rouge Parish;
20 20130005, C&C Marine and Repair, LLC, Plaquemines
21 Parish; 20131249, Cenla Family Medicine Associates, LLC,
22 Rapides Parish; 20120990, CommCare Corporation,
23 Avoyelles Parish; 20111259, Domain Cos. Management, LLC,
24 New Orleans; 20121248, Forno Italiano Di Nonna Randazzo,
25 LLC, St. Tammany Parish; 20131161 Holiday Inn Covington,



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1 LLC, St. Tammany Parish; 20140788, John N. John, Jr.,
2 Inc., Morehouse Parish; 20120293, LeBocage, LLC,
3 Calcasieu Parish; 20140135, MK Dixon Funeral Home, LLC,
4 St. Mary Parish; 20130276, Superior Inspection Services,
5 LLC, St. Martin Parish; and the final is 20140247, Vivid
6 Ink, Incorporated, East Baton Rouge Parish.

7 MS. ATKINS:

8 Thank you.

9 Do I have a motion for acceptance?

10 Motion made by Representative Pugh and
11 second by Senator Martiny.

12 Do we have any discussion on the motion
13 from the Board?

14 (No response.)

15 MS. ATKINS:

16 Any discussion on the motion from the
17 floor? I believe we have one individual, Mr. Floyd Van
18 Hook.

19 MR. VAN HOOK:

20 No, ma'am. That's on the cancelation.
21 It's not on these.

22 MS. ATKINS:

23 All right. Well, we will hold off until
24 we get to our cancelations.

25 All right. So all in favor of the



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1 motion, respond by saying "aye."

2 (Several members respond "aye.")

3 MS. ATKINS:

4 Opposed?

5 (No response.)

6 MS. ATKINS:

7 Motion passed. Thank you.

8 MS. METOYER:

9 We have seven Contract Terminations:

10 20090975, Advance Hotel Investments, LLC, St. Tammany
11 Parish; 20071167, American Paint Building, LLC, Orleans
12 Parish; 20110312, Chevron Oronite Company, LLC,
13 Plaquemines Parish; 20100069, Community Care Center of
14 Westwood, LLC, Caddo Parish; 20100906, Govin
15 Hospitality, Doing Business As Comfort Inn & Suites,
16 Vernon Parish; 20100822, International-Maytex Tank
17 Terminals, St. Charles Parish; and the final termination
18 is 201112471, Superior Steel, LLC in Livingston Parish.

19 MS. ATKINS:

20 Okay. Thank you.

21 Do I have a motion for acceptance?

22 MS. POTTS-ROQUE:

23 So moved.

24 MS. ATKINS:

25 Moved by Ms. Roque, second by Mr. Fruge.



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1 Thank you.

2 Any discussion on the motion from the
3 Board?

4 (No response.)

5 MS. ATKINS:

6 Any discussion on the motion from the
7 floor?

8 (No response.)

9 MS. ATKINS:

10 All in favor, respond by saying "aye."
11 (Several members respond "aye.")

12 MS. ATKINS:

13 Opposition?

14 (No response.)

15 MS. ATKINS:

16 Motion passed.

17 And I think you're next. Are you
18 speaking on the cancelation? Would you like to go at
19 this particular time?

20 MR. VAN HOOK:

21 Yes, ma'am.

22 Floyd Van Hook on behalf of Zelia.

23 MS. ATKINS:

24 Would you state your name, please?

25 MR. VAN HOOK:



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1 Floyd Van Hook on behalf of Zelia, and
2 it's stated that Zelia did not meet the hiring
3 requirements. Actually, that's incorrect.

4 So, first, let me review what the hiring
5 requirements are, and this is from Revised Statute
6 51:1787(B)(5)(a). It says, "Except as provided in
7 Subparagraph (b) of this Paragraph," which doesn't
8 apply, "if business creates a minimum of the lesser of
9 five net new permanent jobs to be in place within the
10 first two years of the contract period, or the number of
11 net new jobs equal to a minimum of 10 percent of the
12 existing employees minimum of one, within the first year
13 of the contract period," and Zelia meets that second
14 requirement.

15 The beginning of the contract period was
16 October 18th, 2011, and at that time, Zelia had one
17 employee, so under requirement of the statute, it had to
18 increase that by 10 percent, that would be .1 employees
19 or a minimum of one, so it had to hire one additional
20 employ within the first year of the contract period, not
21 at the beginning. But within that, Zelia hired a new
22 employee on August 6th, 2012 and Zelia has had two
23 employees since then, so it meets the requirement of
24 statute, so why are we here? I'm not -- it seems to be
25 clear that Zelia met the requirement. The confusion



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1 seems to arise from the form, the Employ Certification
2 Report. That form required the employer to put down
3 each month how many employees it had. So for the first
4 10 months, it had one employee. For the second -- the
5 last two months of the period, it had two, so you add
6 those up and you get 14, then you have to divide it by
7 12 and you come up with 1.16. Based on that
8 calculation, it was suggested that we didn't meet the
9 requirement. Well, that's not correct. That
10 calculation does not reflect what the statute requires.
11 We did hire the additional employee that was required.

12 Are there any questions?

13 MS. ATKINS:

14 Does the Board have a question?

15 MR. BELCHER:

16 I have a question for clarification.

17 Which project number is this?

18 MS. POTTS-ROQUE:

19 2011066.

20 How does one plus two equal 14?

21 MR. VAN HOOK:

22 No. You put one in each month that you
23 had one employee, then you put two for the last two
24 months, that's 14, divide by 12 you come up with 1.16.
25 That's not a way to figure out when it created an



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1 additional new hire. The ECR clearly shows when the
2 additional employee was hired. It was within the first
3 12 months, which is what the statute requires.

4 MS. ATKINS:

5 Yes. Go ahead.

6 MR. JONES:

7 Madam Chairman, could I ask Ms.
8 Clapinski to come -- excuse me, Mr. Van Hook. I'm
9 wrestling with what we're doing here.

10 MS. CLAPINSKI:

11 Good afternoon.

12 MR. JONES:

13 I always find the Board in an
14 uncomfortable situation when we start trying to play the
15 referee between the staff and the stakeholders, but
16 having said that, if that is our responsibility, then I
17 think this Board needs to do whatever it needs to do to
18 fulfill that responsibility. But what I'm not clear on
19 is the issue that's been raised by Mr. Van Hook. Is
20 that something that this Board should be weighing in on
21 at least?

22 MS. CLAPINSKI:

23 Good afternoon. Danielle Clapinski,
24 legal counsel at LED.

25 Under 51:1787, the Board of Commerce and



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1 Industry is given the authority to approve contracts for
2 the Enterprise Zone Program. The administration of
3 those contracts rests within LED. So under that
4 guideline, I would say that the administration is an LED
5 function. But I will, if I can explain, I'll address
6 this issue as well.

7 MR. JONES:

8 And before, if you don't mind, I just
9 want to -- I don't want to say that -- are you saying
10 the Board then does not have the authority to overrule
11 the staff's determination on this issue?

12 MS. CLAPINSKI:

13 That's correct.

14 MR. JONES:

15 Then, Madam Chairman, it's up to you.

16 MS. ATKINS:

17 Yes, but you wanted to address this?

18 MS. CLAPINSKI:

19 I will address the issue, and, Joyce,
20 you can correct me if I'm wrong, but Joyce does
21 administer the program, but I was consulted.

22 The new job that he is discussing is a
23 term of art that is defined in our rules as well, and
24 that term under rules says than in order to meet that
25 number, we must average a set number of months, so while



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1 unfortunate, I understand his point that it's saying in
2 X month we have that job, our rules require us to
3 average that number over a set of months. It's a term
4 of art that has a definition by a rule, and we -- as far
5 as I know, I don't believe that it came out to 1.
6 something.

7 MS. METOYER:

8 It didn't.

9 MS. CLAPINSKI:

10 It came out to point something and that
11 is not one, and that's where LED made it's determination
12 that they had not met the requirements of the program.

13 MR. VAN HOOK:

14 Can I speak out?

15 MS. ATKINS:

16 Okay.

17 MR. VAN HOOK:

18 They were looking at the wrong period if
19 it came out to less than .1. You have to start at the
20 contract start date, which was, as I said, 10/18/2011.
21 Now, if you want to average from when the job was
22 created, you would have to start at when the employee
23 was hired and look for 12 months, and at that time, it
24 showed all twos from that point on.

25 MS. CLAPINSKI:



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1 I understand, but the statute says that
2 within the first 12 months of the contract, so the start
3 date is not when you hire the employee. The start date
4 is the effective date of the contract.

5 MR. VAN HOOK:

6 The statute says you have to create
7 within --

8 MR. JONES:

9 If I may -- I don't mean to interrupt
10 either you, Mr. Van Hook, or you, Ms. Clapinski, but the
11 thing I'm wrestling with is it seems like we're getting
12 into weeds where we shouldn't even be in the field, and
13 I'm struggling with that. Our counsel, the counsel that
14 serves for this Board, tells me that it's not within our
15 authority at this point. I don't have the statutes in
16 front of me. I don't have rules in front of me. I, for
17 one, as one Board member, I don't feel like I'm even in
18 a position where I can play Judge and Jury on this
19 issue.

20 It's my recommendation to the Board, and
21 I guess I'm -- it's not in the form of a motion, but I
22 think, Madam Chairman, that this is an issue between the
23 staff and the applicant. I have no problem with moving
24 to postpone that particular project so that you can see
25 if you can come to some resolution between now and the



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1 next meeting, but I'm not in a position or I will not,
2 at least, vote to try to break this tie when I'm no more
3 equipped to do so than I am today.

4 MS. ATKINS:

5 And I think you're speaking on behalf of
6 the Board. I think we are of the same opinion.

7 Are there any additional comments or
8 question from the Board before we --

9 MS. POTTS-TOQUE:

10 I'd like to make a motion that we delay
11 the cancelation of Contract 20111066 until the next
12 meeting to give the opportunity of Mr. Van Hook and the
13 staff to resolve this issue. If it's not resolved, then
14 we just handle it at the next Board.

15 MR. VAN HOOK:

16 Excuse me. May I ask -- Ms. Metoyer
17 sent a letter to me copying the Department of Revenue
18 saying that rebates should be returned to Department of
19 Revenue, and they're already looking for their money
20 back. I would like for her to send a letter to the
21 Department of Revenue saying that this has been
22 undecided and to cease trying to collect.

23 MS. POTTS-ROQUE:

24 I don't think that's...

25 MS. ATKINS:



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1 That's not a problem.

2 MS. POTTS-ROQUE:

3 I don't think that's a problem. She'll
4 take care of that.

5 MR. VAN HOOK:

6 Thank you.

7 MS. ATKINS:

8 Thank you.

9 Was there a second to Ms. Roque's --

10 MR. FRUGE:

11 I'll second that.

12 MS. ATKINS:

13 A motion has been made and second that
14 we will defer this until our next meeting and allow the
15 staff an opportunity to take this up and try to get it
16 resolved.

17 Okay. All in favor of the motion,
18 respond by saying "aye."

19 (Several members respond "aye.")

20 MS. ATKINS:

21 Opposed?

22 (No response.)

23 MS. ATKINS:

24 Motion passed. Thank you.

25 And I believe now we're down to the rest



1 of the Enterprise cancelations.

2 MS. METOYER:

3 The next item is Census Tract/Block
4 Group Swap in East Baton Rouge Parish. The existing
5 census tract block group is 51/2 --

6 MS. ATKINS:

7 I'm sorry. Did we do the rest of the
8 cancelations?

9 MS. METOYER:

10 We haven't gotten to cancelations.
11 That's my last item.

12 MS. ATKINS:

13 I'm sorry. Go ahead.

14 MS. METOYER:

15 The Census Tract/Block Group, the
16 existing is 51/2 and they're proposing to change to
17 28.02, Block Group 1 by East Baton Rouge Parish.

18 MS. ATKINS:

19 Do I have a motion for acceptance?

20 MS. POTTS-ROQUE:

21 So moved.

22 MS. ATKINS:

23 Motion has been made by Ms. Roque,
24 second by Mr. Fruge.

25 Is there any discussion on the motion



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1 from the Board?

2 (No response.)

3 MS. ATKINS:

4 Hearing none, all in favor, respond by
5 saying "aye."

6 (Several members respond "aye.")

7 MS. ATKINS:

8 Any opposition?

9 (No response.)

10 MS. ATKINS:

11 It is ordered. Thank you.

12 MS. METOYER:

13 The last items that I have are the
14 Cancellation of Contracts. I need to leave out 20100921,
15 WashNGo in Rapides Parish. They met compliance, so that
16 contract will not be canceled. 20101094, Sunrise
17 Hospitality V, LLC in Bossier Parish. They wish to
18 defer; 20110898, NOLA Theater District, LLC, Orleans,
19 they wish to defer; and 20111066, Zelia, LLC, Orleans,
20 they wish to defer.

21 MS. POTTS ROQUE:

22 I make a motion that we approve the
23 deferment of the five --

24 MS. METOYER:

25 Four. It's four.



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1 MS. POTTS-ROQUE:
2 Four contracts that were mentioned
3 previously.

4 MS. ATKINS:
5 Second?
6 Second by Mr. Belcher.
7 All in favor, "aye" -- any discussion?
8 (No response.)

9 MS. ATKINS:
10 All in favor, "aye."
11 (Several members respond "aye.")

12 MS. ATKINS:
13 Any opposition?
14 (No response.)

15 MS. ATKINS:
16 It is passed. Thank you.

17 MS. METOYER:
18 The list for cancelations: 20080799
19 Wes-Pak, Incorporated, Caddo Parish; 20080968, Terry D.
20 King, MD, Ouachita Parish; 20081000, Kitishians
21 Properties, Lincoln Parish; 20090838, LaSalle Management
22 Co., LLC, Lincoln Parish; 20090870, Keystone Automotive
23 Industries, Incorporated, Ouachita Parish; 20090990,
24 Business First Bank, Terrebonne Parish; 20100712,
25 Burke's outlet Stores, LLC, Lafayette Parish; 20100739,



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1 National Vision, Incorporated, Rapides Parish; 20100842,
2 St. Claude Gentle Dental, LLC, Orleans Parish; 20101062,
3 K&F Restaurant #5, LLC, East Baton Rouge Parish;
4 20110001, Supreme Chevrolet, LLC, Ascension Parish;
5 20110048, Sela Pizza 2, LLC, St. Tammany Parish;
6 20110080, American Stat Care Centers PC, Incorporated,
7 Ouachita Parish; 20110208, Terra Logistics, LLC, St.
8 Tammany Parish; 20110654, Newman Comprehensive OBGYN,
9 LLC, St. Tammany Parish; 20110772, Hunt, Guillot &
10 Associates, LLC, Orleans Parish; 20120138, Bayou Best
11 Burgers, LLC, East Baton Rouge Parish; and 20131144, JWM
12 of Louisiana, Incorporated, Caddo Parish.

13 MS. POTTS-ROQUE:

14 We have some more.

15 MS. METOYER:

16 None of them met the program
17 requirements.

18 MS. POTTS-ROQUE:

19 No. Page 1 of the exhibit, so there's
20 some on Page 1 of the exhibit.

21 MS. WEBER:

22 Those are terminations.

23 MS. POTTS-ROQUE:

24 Okay. She said those are terminations?

25 MS. METOYER:



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Yes, ma'am.

MS. ATKINS:
Okay. Thank you.
Do I have a motion for acceptance?

MS. SMITH:
So moved.

MS. ATKINS:
Moved by Ms. King (sic), second by Mayor
Brasseaux.
Any discussion on the motion from the
Board?
(No response.)

MS. ATKINS:
All in favor, respond by saying "aye."
(Several members respond "aye.")

MS. ATKINS:
Any opposition?
(No response.)

MS. ATKINS:
It is so ordered.
And that concludes your...

MS. METOYER:
Yes.

MS. ATKINS:
Okay. And I guess we would move to our



1 Industrial Tax Exemption Program.

2 MS. WEBER:

3 Yes. I'd like to make one correction
4 before we start. Project Number 20150656, Spring Hill
5 Resources Holdings in Pointe Coupee is being withdrawn.
6 That is the only change to the agenda.

7 That leaves 207 applications for a total
8 of \$1,002,889,542 with an ad valorem tax benefit of
9 \$152,854,556.

10 MS. ATKINS:

11 Okay. Before we take action, I'd like
12 to report that on the Century Marketing Solution, which
13 is 20150718 and 20150719, I'd like to recuse myself from
14 voting on those two items, so let the record reflect
15 that.

16 Do we want to --

17 MR. JONES:

18 Madam Chairman, if we're doing recusals,
19 I have three that I need to recuse myself from within
20 the Industrial Tax Exemption Program. Their numbers are
21 2015449, 450 and 453 all involve Hexion, Inc. I will
22 not be voting on those matters or participating in
23 discussion.

24 MS. ATKINS:

25 Okay. Please let the records reflect



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1 that as well. Thank you.

2 Any more?

3 (No response.)

4 MS. ATKINS:

5 Now, you have 208 applications?

6 MS. WEBER:

7 There were 208. There are now 207, and
8 it was \$1,002,889,542 for the total investment.

9 Did I add wrong?

10 MS. POTTS-ROQUE:

11 No. I just would like to make a motion
12 that we accept those in globo with the correction as
13 presented.

14 MS. ATKINS:

15 Okay. Motion has been made by Ms. Gale
16 and second by Mr. Belcher that we accept these in globo.

17 All in favor, please respond by saying
18 "aye."

19 (Several members respond "aye.")

20 MS. ATKINS:

21 Any opposition?

22 (No response.)

23 MS. ATKINS:

24 It is passed. Thank you.

25 MS. WEBER:



1 You want to take these specials one by
2 one or you want me to read them all?

3 Okay. First is a Transfer of Tax
4 Exemption Contract, E.I. du Pont de Nemours, contracts
5 070306 and 070733 to Chemours Company FC, LLC in
6 Ascension Parish.

7 MS. ATKINS:

8 Okay. Do I have a motion for acceptance
9 of this one?

10 Motion made by Mr. King, second by
11 Mr. Burgess.

12 All in favor, respond by saying "aye."
13 (Several members respond "aye.")

14 MS. ATKINS:

15 Any opposition?

16 (No response.)

17 MS. ATKINS:

18 It is ordered.

19 MS. WEB:

20 The next item is a change in name only.
21 These are for Martco Limited Partnership, all of their
22 active contracts in Allen and Natchitoches Parishes, and
23 it is now Martco, LLC.

24 MS. ATKINS:

25 Motion has been made by Ms. Potts-Roque,



1 Ms. Roque, second by Mr. King.

2 All in favor, respond by saying "aye."

3 (Several members respond "aye.")

4 MS. ATKINS:

5 Any opposition?

6 (No response.)

7 MS. ATKINS:

8 Motion passes.

9 MS. WEBER:

10 The next item is change in location
11 only: Flow Control Services, LLC, Contract Number
12 20140278, previous location was 200 Brothers Road,
13 Scott, Louisiana. The new location is 220 Brothers
14 Road, Scott, Louisiana in Lafayette Parish.

15 And then the next item is Dow Chemical,
16 20150366. The address is the same. It's just changed
17 from Iberville to West Baton Rouge Parish.

18 MS. ATKINS:

19 Okay. Do I have a motion for
20 acceptance?

21 Moved my Mr. Jones and second by
22 Mr. Soprano.

23 All in favor, "aye."

24 (Several members respond "aye.")

25 MS. ATKINS:



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1 Any opposition?

2 (No response.)

3 MS. ATKINS:

4 It is ordered.

5 MS. WEBER:

6 All right. The next items are Partial
7 Transfers. Cameron International Corporation, Contract
8 Number 20110856 for \$4,101,414. Cameron retains
9 \$3,628,740. Frederick's Machine receives \$472,700,
10 Iberia Parish.

11 The rest of these are K&B Machine Works,
12 Contract Number 20111242 for \$2,748,414. K&B Houma
13 retains \$1,956,868. 208 Rebecca's Pond in Schreiver
14 receives \$791,546. Contract Number 20101206 for
15 \$3,119,142, Houma retains \$1,222,871, Schreiver receives
16 \$1,896,271. Contract 20080501 for \$3,440,240, Houma
17 retains \$1,934,435, while Schreiver receives \$1,505,805.
18 Contract 20121303 for \$3,668,704, Houma retains
19 \$1,662,814. Schreiver receives \$2,005,890. K&B Machine
20 Works, 20100298 for \$1,003,530, Houma retains \$271,249.
21 Schreiver receives \$732,281. Contract Number 20091215
22 for \$2,686,764, Houma retains \$776,414. Schreiver
23 receives \$1,910,350. Those are all in Terrebonne
24 Parish.

25 MS. ATKINS:



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1 Okay. Thank you.

2 MS. POTTS-ROQUE:

3 Can you read contract 20101206 again for
4 us, please?

5 MS. WEBER:

6 20101206, Houma retains \$1,222,871.
7 Schreiver receives \$1,896,271.

8 MS. POTTS-ROQUE:

9 That's correct. Thank you.

10 MS. ATKINS:

11 Do I have a motion for acceptance?

12 Motion has been made by Senator Martiny
13 and second by Mr. Soprano -- I'm sorry. Representative
14 Pugh made the motion and Mr. Soprano seconded the
15 motion. Thank you.

16 Do I have any discussion on the motion?

17 (No response.)

18 MS. ATKINS:

19 All in favor, respond by saying "aye."

20 (Several members respond "aye.")

21 MS. ATKINS:

22 Any opposition?

23 (No response.)

24 MS. ATKINS:

25 It is ordered.



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1 At this point, I'd like to apologize to
2 Mr. Mark -- I can't say the last name, but representing
3 Angus DOW Chemical Company, if you're present, I think
4 you requested to speak before the Board on the
5 Industrial Tax Exemption Program. If you're present,
6 please come forward at this time.

7 MR. HENNING:

8 Ma'am, I only wanted to speak if there
9 was a fundamental debate.

10 MS. ATKINS:

11 Okay.

12 MR. HENNING:

13 Thank you.

14 MS. ATKINS:

15 You're welcome. Thank you.

16 Is that all?

17 MS. WEBER:

18 That is all.

19 MS. ATKINS:

20 Okay. Thank you very much.

21 And we are now down to our Comments and
22 Remarks section from Ms. Anne Villa.

23 MS. VILLA:

24 Hi. Good afternoon. Thank you, Madam
25 Chairman and fellow Board members.



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1 First off, I'm looking forward to
2 serving with you as Secretary Grissom's Board of
3 Commerce and Industry designee.

4 As you're aware, there were several
5 bills that passed this legislative section which do
6 impact the programs administered by the Board. One of
7 the agendas is the Fee Bill, which was passed, which
8 we'll bring up next, but while these changes do vary
9 from incentive to incentive, many incentives will be
10 reduced by approximately 28 percent. These changes are
11 effective as of July 1st, 2015. These reductions are
12 expected to be temporary, lasting for three fiscal
13 years. LED is currently working with the Louisiana
14 Department of Revenue to better understand these
15 changes, and as updates become available, we will make
16 those to you on our website.

17 Even with these reductions, Louisiana
18 continues to have a very strong, aggressive incentive
19 with very strong value proposition that we can offer.
20 LED is committed to building upon the State's economic
21 development success, and we are confident that the State
22 will continue to be regarded among the very best places
23 for new development and expansion.

24 The State continues to be known for its
25 very business-friendly climate, available workforce and



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1 strategic location that we have with more than half of
2 the US states via the Mississippi River. We have a fast
3 permitting process and the nation's best workforce
4 training program, so I think with this, we'll continue
5 to see success in our announcements.

6 We did have a couple of announcements
7 that I'll highlight here today. There was a joint
8 venture of W.R. Grace and Chevron that announced
9 135-million industrial expansion in Lake Charles. The
10 project will retain 295 existing jobs and result in more
11 than 110 new direct and indirect jobs.

12 In addition, Netchex recently announced
13 their 240-job expansion. They'll retain 86 for their
14 Louisiana headquarters in St. Tammany Parish with a
15 \$5.3-million investment.

16 And we also had two recent announcements
17 of our rankings. Louisiana Economic Development ranks
18 Number 2 in site selection. The top competitive state's
19 ranking. We were up from Number 4 last year. Louisiana
20 has ranked among the top seven nationally for economic
21 development performance for six consecutive years.

22 And, also, Louisiana received it's
23 highest ranking ever in CEO Survey of State Business
24 Climates. We are up 40 positions since January 2008.
25 Louisiana ranks Number 7 in Chief Executive's Best and



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1 Worst states for Business, representing the greatest
2 improvement of any state in that time period.

3 There's also a couple of awards that if
4 any of you are in the marketing arena, there's some
5 premier awards that are called the Telly Awards, and
6 these honor the finest film video productions,
7 groundbreaking web commercials, videos and films and
8 outstanding local, regional and cable TV commercials and
9 programs. LED was fortunate enough with their marketing
10 partners to receive a silver Telly in the #JobLove for
11 three of their Come Home Louisiana sites, and then they
12 also -- I'm sorry. They won that for the #JobLove
13 promotion, and then they also received a bronze for the
14 Come Home Louisiana promotion.

15 LED was selected as a finalist in the
16 Stevie Awards, which were actually awarded last night,
17 and I'm proud to announce that LED and their marketing
18 partner received the gold Telly for their Come Home
19 Louisiana campaign. So we're very excited about that.

20 At our next meeting, I hope to share
21 that promotion with you-all so you can see the promotion
22 that we've put out probably in the past eight months to
23 bring back the Louisianians that left our state so they
24 can go back to the jobs here.

25 Also, I'll have at that time an update



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1 on Louisiana Job Connection, which has exceeded our
2 first year's expectations with meeting job candidates,
3 with employers here in the state.

4 So do you have any other questions for
5 me?

6 MS. ATKINS:

7 Thank you. I do have a question. This
8 is in reference to LED and a marketing campaign that
9 would encourage young people to see technology and STEM
10 Works as a possible career choice in this state, and
11 from what I've heard, I know that several, and I think
12 LED or someone at LED, had stated that that was
13 something that the office was looking at.

14 MS. VILLA:

15 Yes. Lori Melancon, who's our Executive
16 Director of Marketing Communications, she actually wants
17 to come to our next meeting and show y'all the Come Home
18 Louisiana campaign and also the Job Connection campaign,
19 and she was actually in Chicago last night receiving the
20 award. So I'll have her come at our next meeting, and
21 then she could also discuss the STEM Program with you
22 and what we're doing there.

23 MS. ATKINS:

24 Wonderful. Thank you.

25 MS. VILLA:



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1 Any other questions?

2 (No response.)

3 MS. VILLA:

4 Thank you.

5 MS. ATKINS:

6 Thank you very much.

7 At this time, we will hear a report from
8 Mr. Jones, and he's representing Policy and Rules and he
9 has a report.

10 MR. JONES:

11 Thank you, Madam Chairman.

12 This morning we had a Policy and Rules
13 Committee for -- I'm preaching to the choir on this in
14 this particular room, but as y'all know, this past
15 legislative session we were very active. Kind of an
16 understatement for those legislators sitting at the
17 table. But even for this humble committee, there was
18 matters that reached into the things of which we have
19 some say, and part of that was there were some rules
20 that allowed LED to increase fees for some of its
21 programs. And so this morning we met to consider both
22 an emergency rule that would immediately implement some
23 fee increases for LED as well as approve a Notice of
24 Intent to start the rulemaking process to make those fee
25 increases permanent. So if I could ask Ms. Clapinski to



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1 summarize for us both the emergency rule and the Notice
2 of Intent that the Rules Committee approved this
3 morning.

4 MS. CLAPINSKI:

5 Sure.

6 Good afternoon, again.

7 As Mr. Jones stated, HB 773 passed a fee
8 increase for the Department of Economic Development this
9 session. This is the first time in over 20 years that
10 there's been any increase to our fees, and so as he
11 stated, we have an emergency rule that will be published
12 and effective July 1, 2015 that puts the fees into
13 effect of that day. At the same time, we'll publish the
14 Notice of Intent to start the formal rules process. The
15 emergency rule is effective for 120 days or until our
16 formal rule is finalized, whichever occurs first. If we
17 publish the Notice of Intent in July and we follow the
18 normal rules process, we will have a final rule by
19 October of 2015, which just gets us under the 120 days.

20 And basically as he stated, it's a fee
21 increase that I'll go through briefly. The substance of
22 each of those rules are identical. It's just that one
23 puts it in place right away and the other one starts the
24 process to put it in place permanently.

25 So the general changes are that an



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1 advanced notification fee is going from \$100 to 250.
2 The application fee goes from an amount equal to .2
3 percent of the estimated total benefit to .5 percent of
4 the estimated total benefit, but in no case shall the
5 application fee be any smaller than the new minimum of
6 500. It used to be 200. The new maximum is 15,000. It
7 used to be 5,000. A project completion report will now
8 have a fee of \$250. The affidavit of final cost fee is
9 raised from \$100 to 250, as well as any amendment that
10 comes into that affidavit of final cost. A renewal of
11 your contact, a fee for that is raised from \$50 to \$250,
12 and any contract changes that are requested that have to
13 come before the Board for approval will also now incur a
14 fee of \$250.

15 And that's a general summary of those
16 changes.

17 MR. JONES:

18 Madam Chairman, as I appreciate from
19 this morning's Rule Committee meeting, the fee increases
20 that were allowed for LED will raise a total of about
21 \$1.9-million per year, I think.

22 MS. CLAPINSKI:

23 Across all programs, that is correct.

24 MR. JONES:

25 Across all programs, and so I believe



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1 this is of significance up to this point, at least,
2 these fee increases have not been the subject of sweeps
3 by the governor's office to balance other budgets, so we
4 have reason to believe, at least, that these fee
5 increases would be retained within LED to fund LED
6 programs, not be swept out for other purposes.

7 So with the report that we received from
8 LED staff this morning, we appreciate that. The Rules
9 Committee voted unanimously to recommend approval of
10 both the emergency rule and the Notice of Intent, and
11 with that, Madam Chairman, that is our recommendation to
12 the Board this afternoon.

13 MS. ATKINS:

14 Thank you, Mr. Jones.

15 We have heard recommendation from the
16 Board this morning. Do we have any discussion?

17 (No response.)

18 MS. ATKINS:

19 If not, do we have a motion?

20 MR. FRUGE:

21 Motion to approve as presented.

22 MS. ATKINS:

23 Motion has been made by Mr. Fruge and
24 second by Ms. Potts-Roque.

25 All in favor, respond "aye."



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1 (Several members respond "aye.")

2 MS. ATKINS:

3 Opposed?

4 (No response.)

5 MS. ATKINS:

6 Motion passes. Thank you very much.

7 MR. JONES:

8 Madam Chairman, one other point of
9 privilege, not only was the legislative session busy for
10 purposes of LED fees, but there were a number of matters
11 passed by the legislature that affect the programs of
12 LED. And, again, I feel like I'm preaching to the
13 choir, but July 1 is going to be a real important date
14 if you have a project, and you may want to take a
15 look -- I'm not going to try to explain the rules to you
16 because I don't understand them myself, but I do know
17 that if you have a project, July 1 is real important.
18 You-all pay close attention to it. And if you don't
19 know what I'm talking about, scurry around and find out.

20 MS. ATKINS:

21 Thank you, Mr. Jones.

22 MR. JONES:

23 Thank you.

24 MS. ATKINS:

25 Do we have any other business coming



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1 before the Board?

2 (No response.)

3 MS. ATKINS:

4 Hearing none, I ask for adjournment.

5 MR. JONES:

6 Motion to adjourn.

7 MR. FRUGE:

8 Second.

9 MS. ATKINS:

10 Thank you all very much.

11 (Meeting concludes at 2:18 p.m.)

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1 REPORTER'S CERTIFICATE:

2 I, ELICIA H. WOODWORTH, Certified Court
3 Reporter in and for the State of Louisiana, as the
4 officer before whom this meeting for the Board of
5 Commerce and Industry of the Louisiana Economic
6 Development Corporation, do hereby certify that this
7 meeting was reported by me in the stenotype reporting
8 method, was prepared and transcribed by me or under my
9 personal direction and supervision, and is a true and
10 correct transcript to the best of my ability and
11 understanding;

12 That the transcript has been prepared in
13 compliance with transcript format required by statute or
14 by rules of the board, that I have acted in compliance
15 with the prohibition on contractual relationships, as
16 defined by Louisiana Code of Civil Procedure Article
17 1434 and in rules and advisory opinions of the board;

18 That I am not related to counsel or to the
19 parties herein, nor am I otherwise interested in the
20 outcome of this matter.

21 Dated this 11rd day of July, 2015.
22

23 _____
24 ELICIA H. WOODWORTH, CCR
25 CERTIFIED COURT REPORTER



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