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6	MEETING MINUTES FOR
7	THE BOARD OF COMMERCE AND INDUSTRY
8	OF THE
9	LOUISIANA ECONOMIC DEVELOPMENT CORPORATION
10	HELD AT
11	LASALLE BUILDING
12	617 NORTH 3RD STREET
13	BATON ROUGE, LOUISIANA
14	ON THE 28TH DAY OF JUNE, 2017
15	COMMENCING AT 9:33 A.M.
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18	
19	REPORTED BY: ELICIA H. WOODWORTH, CCR
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#### **MEETING MINUTES**

1	Appearances of Board Members Present:
2	Robert Adley Robert Barham
3	Mayor Glenn Brasseaux
4	Representative Thomas Carmody Senator Norby Chabert Yvette Cola
5	Major Coleman
6	Manual "Manny" Fajardo Jerald Jones
7	Heather Malone Senator Danny Martiny
8	Charles R. "Robby" Miller Jan K. Moller
9	Scott Richard Daniel Schexnaydre
10	Anne Villa Bobby Williams, Jr. Dr. Woodrow Wilson, Junior
11	Steve Windham
12	Staff members present:
13	Eric Burton Paige Cauter
14	Kristen Cheng Danielle Clapinski
15	Frank Favaloro Brenda Guess
16	Richard House Becky Lambert
17	Joyce Metoyer Daria Vinning
18	
19	
20	
21	
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1	MR. WINDHAM:
2	Good morning, everyone. I'd like to
3	thank everyone for coming to the June 28th C&I Board
4	meeting.
5	If we can get Daria to call the roll.
6	MS. VINNING:
7	Robert Adley.
8	MR. ADLEY:
9	Here.
10	MS. VINNING:
11	Robert Barham.
12	MR. BARHAM:
13	Here.
14	MS. VINNING:
15	Representative Neil Abramson.
16	(No response.)
17	MS. VINNING:
18	Millie Atkins.
19	(No response.)
20	MS. VINNING:
21	Mayor Glenn Brasseaux.
22	MAYOR BRASSEAUX:
23	Here.
24	MS. VINNING:
25	Representative Thomas Carmody.



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     MR. CARMODY:
 2
         Present.
 3
     MS. VINNING:
 4
         Yvette Cola.
 5
     MS. COLA:
 6
         Present.
 7
     MS. VINNING:
 8
         Major Coleman.
 9
     MAJOR COLEMAN:
10
         Here.
     MS. INNING:
11
12
         Rickey Fabra.
13
     (No response.)
14
     MS. VINNING:
15
         Manny Fajardo.
16
     (No response.)
17
     MS. VINNING:
18
         Jerald Jones.
19
     MR. JONES:
20
         Here.
21
     MS. VINNING:
22
         Heather Malone.
23
     MS. MALONE:
24
         Here.
25
     MS. VINNING:
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1 Senator Danny Martiny. 2 MR. MARTINY: 3 Here. 4 MS. VINNING: 5 Robby Miller. 6 MR. MILLER: 7 Here. 8 MS. VINNING: 9 Jan Moller. 10 MR. MOLLER: 11 Here. 12 MS. VINNING: 13 Senator Norby Chabert. 14 MR. CHABERT: 15 Here. 16 MS. VINNING: 17 Anne Villa. 18 MS. VILLA: 19 Here. 20 MS. VINNING: 21 Scott Richard. 22 MR. RICHARD: 23 Here. 24 MS. VINNING: 25 Darrel Saizan.



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1 (No response.) 2 MS. VINNING: Daniel Schexnaydre. 3 4 MR. SCHEXNAYDRE: 5 Here. 6 MS. VINNING: 7 Ronnie Slone. 8 (No response.) 9 MS. VINNING: 10 Bobby Williams. 11 MR. WILLIAMS: 12 Here. 13 MS. VINNING: 14 Steven Windham. 15 MR. WINDHAM: 16 Here. MS. VINNING: 17 Dr. Woodrow Wilson, Junior. 18 19 DR. WILSON: 20 Here. 21 MS. VINNING: 22 Eighteen members. We have a quorum. 23 MR. WINDHAM: 24 Thank you, Daria. 25 With that, I would like to entertain a



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1	motion I'm assuming everyone's read the minutes from	
2	the last meeting.	
3	Entertain a motion to approve.	
4	Made by Ms. Malone; seconded by	
5	Representative Carmody.	
6	All in favor, indicate with an "aye."	
7	(Several members respond "aye.")	
8	MR. WINDHAM:	
9	All opposed with a "nay."	
10	(No response.)	
11	MR. WINDHAM:	
12	Motion carries.	
13	All right. First we have Quality Jobs	
14	Program up. Mr. Burton.	
15	MR. BURTON:	
16	Good morning. I do have one deferral,	
17	20141094, Danos & Curole Marine Contractors, LLC	
18	requested yesterday to defer to a future Board date.	
19	MR. WINDHAM:	
20	All right. Thank you.	
21	Please proceed.	
22	MR. BURTON:	
23	So that leaves two new applications.	
24	20161045, Katoen Natie Louisiana, LLC, East Baton Rouge,	
25	Parish; 20151116, Louisiana Roots, LLC in Orleans	



1	Parish.	
2	2	This concludes the new applications for
3	Quality Jobs.	
4	MR. V	WINDHAM:
5	נ	Thank you.
6	Į.	Are there any questions from the Board
7	members concerning	ng these applications?
8	(No r	response.)
9	MR. V	WINDHAM:
10	Į.	Any comments from the public?
11	(No r	response.)
12	MR. V	WINDHAM:
13	1	Is there a motion to approve?
14	P.	Made by Dr. Wilson; seconded by Robby
15	Miller.	
16	Į.	All in favor, indicate with an "aye."
17	(Seve	eral members respond "aye.")
18	MR. V	WINDHAM:
19	Į.	All opposed with a "nay."
20	(No r	response.)
21	MR. V	WINDHAM:
22	P.	Motion carries.
23	MR. E	BURTON:
24	,	Next will be our renewals for Quality
25	Jobs. I have fix	ve renewals. 20120760, Lipsey's, LLC in



1	East Baton Rouge Parish; 20120809, Union Pacific
2	Railroad Company in Rapides Parish; 20120810, Union
3	Pacific Railroad Company in Caddo Parish; 20120805,
4	Union Pacific Railroad Company in Pointe Coupee; and
5	20120807, Union Pacific Railroad Company in Jefferson
6	Parish.
7	This concludes the renewals.
8	MR. WINDHAM:
9	Are there any questions from the Board?
10	(No response.)
11	MR. WINDHAM:
12	Any comments from the public concerning
13	these applications?
14	(No response.)
15	MR. WINDHAM:
16	Is there a motion?
17	Made by Representative Carmody; seconded
18	by Major Slone (sic).
19	All in favor, indicate with an "aye.)
20	(Several members respond "aye.")
21	MR. WINDHAM:
22	All opposed with a "nay."
23	(No response.)
24	MR. WINDHAM:
25	Motion carries.



1	MR. BURTON:	
2	The next item	will be our specials. I
3	have one change in name only	of the following contract:
4	20140785 from CSC Government	Solutions, LLC, A CSRA
5	5 Company to CSRA, LLC in Bossi	er Parish.
6	MR. WINDHAM:	
7	7 Any questions	from the Board concerning
8	the name change?	
9	(No response.)	
10	MR. WINDHAM:	
11	1 Comments from	the public?
12	(No response.)	
13	MR. WINDHAM:	
14	There's a mot	ion made by Ms. Malone;
15	seconded by Major Coleman.	
16	All in favor,	indicate with an "aye."
17	7 (Several members	respond "aye.")
18	MR. WINDHAM:	
19	All opposed w	ith a "nay."
20	(No response.)	
21	1 MR. WINDHAM:	
22	2 Motion carrie	s.
23	MR. BURTON:	
24	Next special	is going to be a request in
25	change of location only of th	e following contract:



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1	20140885, CSRA, LLC from 6300 East Texas Street, Bossier
2	City, Louisiana 71111 to 6310 East Texas Street, Bossier
3	City 71111, of course in Bossier Parish.
4	MR. WINDHAM:
5	Any questions from the Board?
6	(No response.)
7	MR. WINDHAM:
8	Comments from the public?
9	(No response.)
10	MR. WINDHAM:
11	Motion made by Representative Carmody;
12	seconded by Robert Adley.
13	All in favor, indicate with an "aye."
14	(Several members respond "aye.")
15	MR. WINDHAM:
16	All opposed with a "nay."
17	(No response.)
18	MR. WINDHAM:
19	Motion carries
20	MR. BURTON:
21	The last special for Quality Jobs is
22	going to be a request to cancel the following contract:
23	20141329, G.E.O. Heat Exchangers, LLC. Company
24	requested to cancel the project because they did not
25	meet all had program requirements, and that is in



1	Iberville Parish	ı.
2	MR.	WINDHAM:
3		Any comments or questions from the
4	Board?	
5	(No	response.)
6	MR.	WINDHAM:
7		Comments from the public?
8	(No	response.)
9	MR.	WINDHAM:
10		Is there are a motion to approve?
11		Made by Mr. Fajardo; seconded by Mayor
12	Brasseaux.	
13		All in favor, indicate with an "aye."
14	(Set	veral members respond "aye.")
15	MR.	WINDHAM:
16		All opposed with a "nay."
17	(No	response.)
18	MR.	WINDHAM:
19		Motion carries.
20	MR.	BURTON:
21		This concludes Quality Jobs.
22	MR.	WINDHAM:
23		Thank you, Mr. Burton.
24		Next we have the Restoration Tax
25	Abatement Progra	am presented by Becky Lambert.



MS. LAMBERT:
Good morning. Today we have eight new
applications for a total investment of \$21,640,853.
The first one is 20131125, 628 Baronne
Street Development, LLC in Orleans; 20150135, 701 S.
Peters Development, LLC in Orleans; 20151346, Community
First Bank in Iberia; and 20151347, Community First
Bank, Iberia; 20110691, GG Projects, LLC in Orleans;
20120814, KM Group, LLC in Ouachita; 20141443, MILA
Investments, LLC in Orleans; and 20161903, Williams
Belfast, LLC in Orleans.
This concludes the reading of the new
applications.
MR. WINDHAM:
Are there any questions from the Board
concerning the applications for Restoration Tax
Abatement Program?
(No response.)
MR. WINDHAM:
Are there comments from the public
concerning Restoration Tax Abatement Programs?
(No response.)
MR. WINDHAM:
Is there a motion to approve?



1	Cola.
2	All in favor, indicate with an "aye."
3	(Several members respond "aye.")
4	MR. WINDHAM:
5	All opposed with a "nay."
6	(No response.)
7	MR. WINDHAM:
8	Motion carries.
9	MS. LAMBERT:
10	We have one renewal request for the
11	investment of 1.583-million for Application Number
12	20110176, Tessier Building, LLC in East Baton Rouge.
13	This concludes the renewal summary.
14	MR. WINDHAM:
15	Are there any questions concerning the
16	renewal?
17	(No response.)
18	MR. WINDHAM:
19	Comments from the public?
20	(No response.)
21	MR. WINDHAM:
22	Is there a motion to approve the
23	renewal?
24	Made by Dr. Wilson; seconded by Ms.
25	Malone.



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1		All in favor, indicate with an "aye."
2	(Sev	veral members respond "aye.")
3	MR.	WINDHAM:
4		All opposed with a "nay."
5	(No	response.)
6	MR.	WINDHAM:
7		Motion carries.
8	MS.	LAMBERT:
9		We have two special requests. One is a
10	name change for	Contract Number 20140791, formally named
11	Glenn Goss & Sal	ly Goss. The new name is Pecan Street
12	Trust in Orleans	s Parish.
13	MR.	WINDHAM:
14		Any questions from the Board concerning
15	the name change?	
16	(No	response.)
17	MR.	WINDHAM:
18		Comments from the public?
19	(No	response.)
20	MR.	WINDHAM:
21		Is there a motion to approve the name
22	change?	
23		Made by Senator Martiny; seconded by
24	Robby Miller.	
25		All in favor, indicate with an "aye."



1	(Several members respond "aye.")
2	MR. WINDHAM:
3	All opposed with a "nay."
4	(No response.)
5	MR. WINDHAM:
6	Motion carries.
7	MS. LAMBERT:
8	Okay. And the last order of business
9	for RTA is a special request to rescind the Board
10	approval of an application. And as it states in your
11	packet, RTA Application 20140791, 4141 Bienville, LLC
12	was approved by the Board on April 26th, 2017. The
13	local governing authority issued a resolution
14	disapproving the application, which does not allow Board
15	action. However, it was mistakenly presented to the
16	Board for approval.
17	As required by statute, LED must receive
18	a resolution from the local governing authority
19	approving the Restoration Tax Abatement Program before
20	the Board can vote to approve an application.
21	The requested action is to rescind the
22	Board approval. And this actually was just a misreading
23	on my part. We rarely get a resolution that disapproves
24	something, but it has come, but it's been a rare
25	occasion that I strictly misread it.



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2	
_	All right. Thank you for bringing it to
3	the Board's attention that we did not have approval
4	to I mean, the authority to approve that.
5	Is there a motion to rescind the
6	approval based on the facts in front of us?
7	Made by Robert Adley; seconded by
8	Senator Martiny.
9	Are there any comments from the public?
10	(No response.)
11	MR. WINDHAM:
12	All in favor, indicate with an "aye."
13	(Several members respond "aye.")
14	MR. WINDHAM:
15	All opposed with a "nay."
16	(No response.)
17	MR. WINDHAM:
18	Motion carries.
19	Thank you, Ms. Lambert.
20	MS. LAMBERT:
21	All right.
22	MR. WINDHAM:
23	Next we have Enterprise Zone presented
24	by Joyce Metoyer. Please step forward.



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1	Good morning. I have 18 new
2	applications for EZ.
3	The first application is 20141196, 500
4	Laurel Development, LLC in East Baton Rouge Parish;
5	20140904, Affinity Health Group, LLC, Ouachita Parish;
6	201614
7	MR. WINDHAM:
8	Please stop right there.
9	Senator Adley.
LO	MR. ADLEY:
11	I think it will be easier, if I can,
12	reviewing these, I had some questions about certain
13	ones, so when you hit them, I'd like to just clarify
L <b>4</b>	that if I can.
15	The first one that you brought up, the
16	500 Laurel Development, I saw the creation of one job,
17	and when I saw the description of the business, it
18	simply said, "property management." Is that that's
19	what they do is just one person manages property and
20	MS. METOYER:
21	I can look at the application to be
22	sure.
23	MR. ADLEY:
24	suggests the Enterprise Zone?
25	MS. METOYER:



I can look at the application for you. 1 2 MR. WINDHAM: Is there a representative from Affinity 3 4 Health here -- Laurel Development? Yes, please step forward. Please 5 6 identify yourself for the record. MR. NELSON: 7 8 I'm Dyke Nelson from Baton Rouge, Louisiana 70808. 9 10 Yes, we have one job for -- and it was 11 created for the building. It was a historic building 12 designed by A. Hays Town. We got him designated as a 13 nationally-recognized historic architect. We have an 14 employee that we hired for the project that is full time 15 that manages that building. And so that's what --16 MR. ADLEY: But this is not a historic application. 17 18 This is for the Enterprise Zone. 19 MR. NELSON: 20 I mean, that was a part of it, Correct. 21 yes. 22 MR. ADLEY: 23 So I guess my question to staff, 24 as I ask these questions, I just want to find out these 25 that are being approved, are there any limits in place



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1	statutorily that limits simply for property management?
2	MS. METOYER:
3	As long as their NAICS code wasn't
4	excluded, they can apply as long as they meet all of the
5	requirements.
6	MR. ADLEY:
7	Okay. And then two more down, I see you
8	have a hair salon.
9	MR. WINDHAM:
10	Thank you, sir.
11	MR. ADLEY:
12	I assume that code is also included?
13	MS. METOYER:
L <b>4</b>	You said a hair salon, sir?
15	MR. ADLEY:
<b>L</b> 6	That's what it says. It's a hair salon
17	it says. You get a haircut.
18	MS. METOYER:
19	I'm looking. I don't see that.
20	MR. ADLEY:
21	ASC, LLC.
22	MS. METOYER:
23	Oh, ASC, LLC.
24	Again, as long as their code, which
25	hasn't been excluded, as long as they meet the



1	requirements.
2	MR. ADLEY:
3	Okay.
4	MS. METOYER:
5	I would have to look at the application
6	to be certain, though, but the code have checked for
7	each application.
8	MR. ADLEY:
9	I'll just hit the others. I just want
10	to make sure before we go through this in globo o
11	approval.
12	The Going Yard, LLC in Natchitoches, the
13	Grand Hotel and then Hilton Hotel by Shastri, I guess it
<b>14</b>	is.
15	MS. METOYER:
16	Okay.
<b>L7</b>	MR. ADLEY:
18	All of those I know comply with the
19	Enterprise Zone. How did we deal with the restaurants
20	and those hotels? Is that part exempted from the
21	exemption or not?
22	MS. METOYER:
23	As of July 1 20 wait. As of July 1,
24	2017 I'm sorry. I'm looking at the wrong thing.
25	MR. ADLEY:



1	Can you step up here? I see you shaking
2	your head.
3	MS. METOYER:
4	2016, the extraordinary session, the
5	hotels were left out, but this is before that. These
6	advances were filed that year at the beginning. That
7	2014 or that 2012, that's the year it was filed in, so
8	they're allowed.
9	MR. ADLEY:
10	Okay. They're allowed under statute at
11	the time.
12	MS. METOYER:
13	Yes, sir.
<b>14</b>	MR. ADLEY:
15	And I guess the last one was the Raising
<b>L</b> 6	Cane's Restaurant. It list there business is all fast
<b>L7</b>	food.
18	MS. METOYER:
19	Yes.
20	MR. ADLEY:
21	When was that is that still allowed
22	or was that taken out?
23	MS. METOYER:
24	That was excluded as of July 1 of 2015,
25	but these are 2014 applications, so they were allowed at



1	that time.
2	MR. ADLEY:
3	Okay. Thank you.
4	MS. METOYER:
5	You're welcome.
6	MR. WINDHAM:
7	Please proceed, Ms. Metoyer.
8	MS. METOYER:
9	Okay. 20140904, Affinity Health Group,
10	Ouachita; 20161445, ASC, LLC, Ascension Parish;
11	20120850, Associated Terminals of St. Bernard, LLC, St.
12	Bernard Parish; 20150831, Beacon Hospital Management,
13	Incorporated, St. Tammany Parish; 20130180, Cajun Deep
14	Foundations, LLC, East Baton Rouge Parish; 20130118,
15	Cajun Industrial Design & Construction, LLC, West Baton
16	Rouge Parish; 20151294, Frisards Trucking Company,
17	Incorporated, St. James Parish; 20151485, Going Yard,
18	LLC, Lincoln Parish; 20130049, Gramercy Holdings 1, LLC,
19	St. James Parish; 20141066, Metalplate Galvanizing, LP,
20	Jefferson Parish; 20121268, Natchitoches Grand Hotel,
21	LLC, Natchitoches Parish; 20141079, Raising Cane's
22	Restaurants, LLC, Orleans Parish; 20141080, Raising
23	Cane's Restaurants LLC, Orleans Parish; 20141081,
24	Raising Cane's Restaurants, LLC, Jefferson Parish;
25	20160050, Shastri West Monroe, Incorporated, Ouachita



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1	Parish; 20141267, Shree Laxmi Narayan, LLC, Ascension
2	Parish; and 20141010, Wal-Mart, LLC D/B/A Neighborhood
3	Market, St. Mary Parish.
4	MR. WINDHAM:
5	Thank you, Ms. Metoyer.
6	Are there any questions other
7	questions from the Board concerning any of the
8	Enterprise Zone applications?
9	(No response.)
10	MR. WINDHAM:
11	Any comments from the public?
12	(No response.)
13	MR. WINDHAM:
14	Is there a motion to approve
15	Please step forward and identify
16	yourself.
17	MR. BAGERT:
18	Good afternoon. I'm Broderick Bagert
19	with Together Louisiana, and just, first, before I get
20	into the specifics, I want to thank the Board and staff
21	for the timeliness with which this agenda was posted.
22	It was earlier than the week requirement, and the week
23	requirement was a new thing, so it was really helpful to
24	be able to have some notice on this.
25	We wanted to ask about the Cajun Deep



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Foundations, and in particular to ask whether previous contract terminations under the Enterprise Zone Program are a factor in future approvals, and ask that because it seems that Cajun -- and there are various Cajun industries, Cajun Constructors, Cajun Industries, Cajun Maritime, Cajun Deep Foundations, but that, if not all, close to all of their previous Enterprise Zone exemptions have been terminated presumably for some kind of -- I don't know why. You know, we don't know why, but that would raise the question why were those terminated. If they terminated for noncompliance, is that a factor in the staff's vetting? And, you know, if not, we would urge it to be a factor in the Board's vetting if there has been causes for concern in the past.

#### MR. WINDHAM:

Certainly. Thank you, Mr. Bagert for the question.

I believe if you look at the second page, some of these programs, it says right there, "Program requirements have been met, no additional jobs anticipated," so in some cases, that's a reason for termination. So I don't know what the reason for those applications and those other entities that you referred to are, but that's when the programs get terminated.



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And if we need to, we can get Ms. Clapinski to clarify it a little bit.

#### MR. BAGERT:

Okay. How is that different from completed? Because there's a category on the Fastlane for completed. Is that different from termination or not, and --

#### MS. METOYER:

There's a big difference in termination and a cancelation. A cancelation is because you didn't meet the requirements, you didn't file your paperwork, you didn't meet it. But a termination is within the rules and they have a right to and it doesn't stop them from having another contract.

#### MR. BAGERT:

And then a completion is?

#### MS. METOYER:

Well, they're actually done. They're just terming early and they filed all of their paperwork. They're just not anticipating any new jobs pretty much. That's usually their reason. But there's nothing in the rule that says if I term this one, I can't have another one. Even if we canceled someone, they can still have a later contract.

#### MR. BAGERT:



One more question on the Enterprise

Zone. The requirements of the rules or the rules in
this program require resolution from the local entities.

It's come to our attention that East Baton Rouge Parish
has not been doing project-specific resolutions, that
they have had a process of kind of internal discernment
without a public hearing and they send a notice of some
kind along with a resolution passed years ago that
allows them to set this process up.

We think it's illegal. We've told them that. They've told us they've stopped doing it, but it does raise the question of whether the staff requires just some form of writing, a written notice, or a resolution specific to the project at hand, and in part, to urge scrutiny on that. I mean, with lots of parishes coming through with lots of projects, we could see how, you know, like the other one, that it would be missed and taken as routine, but a very secretive and problematic process in East Baton Rouge Parish has come It's a new administration. They're saying to light. they're going to change it, but we don't know whether this is happening in other parishes where it's presented as a resolution, but, in fact, what's being sent is something short of a resolution because there's not been a public notice, not been a public hearing, not been a



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It's been kind of a, "If there are no 1 record vote. 2 objections, then we'll send this along." We know this has happened consistently 3 4 in East Baton Rouge Parish. We don't know whether it's happening in other parishes, but we urge the staff to 5 6 look into it as well. MR. WINDHAM: 7 8 Ms. Clapinski, can you come up and 9 address that, please? 10 MS. CLAPINSKI: 11 Sure. 12 MR. WINDHAM: 13 Please identify yourself. 14 MS. CLAPINSKI: 15 Good morning. Danielle Clapinski, staff 16 attorney at LED. The locals only need to provide a 17 18 resolution if the company chooses to select the sales 19 and use tax rebate as their capital investment. 20 have an option of either one and a half percent investment tax credit or the sales and use tax rebate. 21 22 If they choose the sales and use tax 23 rebate option and the locals agree to the local sales 24 and use tax rebate, we need a resolution from the locals 25 for that to present at the Board at the time the



1	contract comes for approval. I'm not aware of anything
2	other than a resolution. We do require a resolution
3	from the local governing authority to approve that. So
4	we can obviously take a closer look at EBR as they come
5	in in the future, but I'm not aware of anything being
6	allowed other than a resolution.
7	MR. WINDHAM:
8	And, Ms. Clapinski, that resolution is
9	for local participation on the sales tax refund?
10	MS. CLAPINSKI:
11	Correct, only. That's the only thing
12	that it does is allow the company to receive the local
13	sales and tax use rebate on their capital investment.
14	MR. WINDHAM:
15	So if the locals don't participate, that
16	does not prohibit the State from refunding its sales tax
17	dollars?
18	MS. CLAPINSKI:
19	That's correct.
20	MR. WINDHAM:
21	Mr. Bagert.
22	MR. BAGERT:
23	The practice of East Baton Rouge Parish
24	on their sales and use tax rebates has been to not have



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a legally-approved resolution for specific project

endorsements. It says clearly in their policy what they do is they have the planning commission kind of vet this, vet the applications. They are then distributed to the metro council members and the mayor, and if there are no objections, then a notice of project support is submitted from the mayor to this board along with a resolution passed several years ago governing the whole process, but not a resolution specific to the project in question, which is what the Board requires.

#### MR. WINDHAM:

So let me ask this: Is the sales tax rebate at the local level germane to this Board?

#### MR. BAGERT:

Your rules say it is.

#### MR. WINDHAM:

Only for them to get a sales tax rebate at the local level.

#### MR. BAGERT:

That's right.

#### MS. CLAPINSKI:

If I can, I will say that we can -- as

East Baton Rouge comes in, we'll take a closer look. We

have a contact at East Baton Rouge about providing

information on the Enterprise Zone Program and how it

works, so I do believe that they're taking a closer look



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at how that process works, but if we have some come in we can obviously take a closer look at LED.

#### MR. BAGERT:

And part of it, I mean, we've gotten a commitment from East Baton Rouge Parish that they won't do this anymore, so we urge that, but also look at other parishes whether they are -- it's something short of what the rules require, which is a resolution specific to the project.

Now, that's germane, obviously, in part because of the Industrial Tax Exemption and how it came across if we're looking at how these rules are implemented and if they're implemented the way the government has, you know, a public process, then we're kind of back to the same implement process. So that's why we would encourage the staff to look at if this practice, which we know is happening in East Baton Rouge Parish and we think is, you know, flatly against the plan of government or the charter of East Baton Rouge Parish, whether that's being pursued in other parishes as well, but thank you.

#### MR. WINDHAM:

Thank you, Mr. Bagert.

Any other comments from the public concerning the Enterprise Zone applications before us?



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1	(No response.)
2	MR. WINDHAM:
3	Is there a motion to approve them?
4	Made by Dr. Wilson; seconded by Ms.
5	Villa.
6	All in favor, indicate with an "aye."
7	(Several members respond "aye.)
8	MR. WINDHAM:
9	All opposed with a "nay."
10	(No response.)
11	MR. WINDHAM:
12	Motion carries.
13	Please proceed.
14	MS. METOYER:
15	Okay. I have the contract terminations
16	for Enterprise Zone. 201108945, MWIII Hospitality II,
17	LLC, East Baton Rouge Parish. Existing contract period
18	7/20/2011 through 7/19/2016. Requested term date
19	2/31/2015. The program requirements have been met and
20	no additional jobs are anticipated.
21	20110910, Ganga, LLC, Bossier Parish.
22	The existing contract period 8/5/2011 through 8/4/2016.
23	The requested term date is February 5th of 2014.
24	Program requirements have been met and no additional
25	jobs are anticipated.



20121257, International Paper Company, Natchitoches Parish. Existing contract date is January 1, 2013 through 12/31 of 2017. Requested term date is June 30, 2015. The program requirements have been met no additional jobs are anticipated. 20100891, Chartres Grill, LLC in Orleans August 6, 2010 is the beginning date of the contract to August 5th of 2015. The requested term date is January 1 of 2015. The program requirements have been met and no additional jobs are anticipated. 20110754, Turner Specialty Services, LLC, East Baton Rouge Parish. The existing contract date is May 25th of 2011 through May 24th of 2016. requested term date is December 31st of 2015. requirements have been met no additional jobs are anticipated. 20130290, WN Tower, LLC, East Baton Rouge Parish. The existing contract period is July 1 of 2014 to -- actually, that's a typo -- to June 30 of 2019. Requested term date 12/31/2016. requirements have been met. No additional jobs are anticipated. 20090774, HRI Properties, LLC, Orleans Parish, September 2nd -- I'm sorry. November 2nd, 2011



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through November 1st of 2016 is the existing contract

period. The requested term date is December 31 of 2015.

The program requirements have been met. No additional jobs are anticipated.

20130797, Turner Industries Group, LLC, West Baton Rouge Parish. 4/26/2013 is the beginning of the contract through 4/25 of 2018. The request term date is December 3rd, 2015. The program requirements have been met. No additional jobs are anticipated.

20121025, Turner Industries Group, LLC, East Baton Rouge Parish. August 10th of 2012 is the beginning of the contract through August 9th of 2017. The requested term date is December 31 of 2015. The program requirements have been met. No additional jobs are anticipated.

20111187, NMC Operating Company, LLC, East Baton Rouge Parish. Existing contract period December 12 of 2011 through December 11 of 2016. The requested term date is June 11 of 2014. The program requirements have been met. No additional jobs are anticipated.

And the final termination is 20131270,
Halliburton Energy Services, Incorporated, Iberia

Parish. The existing contract dates are 11'15 of

2013 -- actually, the existing dates would be from 11/15

of '13 through 11/14 of '15. I have the wrong date



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1	here. The requested term date is May 15 of 2016. The
2	program requirements have been met and there are no
3	additional jobs anticipated.
4	MR. WINDHAM:
5	Thank you, Ms. Metoyer.
6	Are there any questions concerning the
7	terminations for the Enterprise Zone contracts in front
8	of us?
9	(No response.)
10	MR. WINDHAM:
11	Any comments from the public?
12	(No response.)
13	MR. WINDHAM:
14	Is there a motion to approve these?
15	Made by Ms. Malone; seconded by
16	Mr. Miller.
17	All in favor, indicate with an "aye."
18	(Several members respond "aye.")
19	MR. WINDHAM:
20	All opposed with a "nay."
21	(No response.)
22	MR. WINDHAM:
23	Motion carries.
24	Please proceed.
25	MS. METOYER:



For the contract cancelations, we have one that wants to be deferred. They contacted me yesterday. It's 20120968, Mortgage Contracting Services, LLC in Lincoln Parish. They stated that they will file all of their paperwork, so if they don't do that, we will put them pack on the August agenda.

MR. WINDHAM:

All right.

MS. METOYER:

Okay. The first cancelation is 20080948, JPS Equipment, LLC, Rapides Parish, the program requirements have not been met; 20120906, Cochrane Tech, Incorporated, Lafayette Parish, the program requirements have not been met; 20120418, Deep Hole Drilling Services, St. Martin Parish, the program requirements have not been met; 20110800, Family Asthma Allergy and Immunology Clinic, LLC, Jefferson Parish, the program requirements have not been met; 20141005, Hammonds Transportation, LLC, Orleans Parish, the program requirements have not been met; 20121074, Laitram Machine Shop, LLC, Jefferson Parish, the program requirements have not been met. The company requested cancelation; 20130037, Prescriptions to Geaux, Incorporated, East Baton Rouge Parish, the program requirements have not been met; 20121029, Vance G.



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1	Misuraca, Jr., DDS, East Baton Rouge Parish, the program
2	requirements have not been met; 20110990, Taylor &
3	Willis CPA's, LLC, Jefferson Parish, the program
4	requirements have not been met; 20121070, WDG
5	Investments, LLC, Orleans Parish, the program
6	requirements have not been met; 20140220, WJMB Transport
7	2, LLC, Orleans Parish, the program requirements have
8	not been met; 20111002, Roofing Solutions, Ascension
9	Parish, the program requirements have not been met.
10	MR. WINDHAM:
11	Thank you, Ms. Metoyer.
12	Are there any questions from the Board
13	concerning the Enterprise Zone cancelations?
14	(No response.)
15	MR. WINDHAM:
16	Any comments from the public?
17	I'm sorry. You have a question?
18	MR. CHABERT:
19	Real quick. None of these cancelations
20	have been
21	MS. METOYER:
22	No, sir.
23	MR. CHABERT:
24	previous non meeting of contractural
25	obligations?



1	Thank you.
2	MS. METOYER:
3	And they are contracted repeatedly
4	before we actually put them on the agenda to be
5	canceled.
6	MR. CHABERT:
7	Thank you, Mr. Chairman.
8	MR. WINDHAM:
9	Certainly.
10	Are there any comments from the public
11	concerning cancelations?
12	Yes, Mr. Bagert, please step forward and
13	identify yourself.
14	MR. BAGERT:
15	Broderick Bagert, Together Louisiana.
16	And, again, not to belabor, this is in
17	the state's Fastlane database. There's no distinction
18	drawn between contracts that have been terminated and
19	contracts that have been canceled due to noncompliance.
20	They're both listed as terminated, so it makes it
21	difficult to distinguish whether something was
22	problematic or just kind of ran its course. You know,
23	we just looked up one that was canceled because of
24	noncompliance back in February and it's listed as
25	terminated, just like the ones that were just approved.



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So beginning to draw that distinction and going back in 1 2 the records to have that be reflected in public data will help to know whether or not there has been a 3 4 problem with ones in the past. At this point, we're unable to tell because they look the same. 5 6 MR. WINDHAM: 7 All right. Thank you. 8 Is there a motion to approve the cancelations? 9 10 Ms. Malone; seconded by Dr. Wilson. All in favor, indicate with an "aye." 11 12 (Several members respond "aye.") 13 MR. WINDHAM: 14 All opposed with a "nay." 15 (No response.) 16 MR. WINDHAM: Motion carries. 17 18 Now we'll move on to the Industrial Tax Exemption Program. 19 To make the public aware and make 20 sure that the Board is aware, the rules became final as 21 of the 20th of this month, June 20th, the rules that 22 Mr. Adley and the rules committee so laboriously, with 23 the input from the public. We appreciate all of the 24 comments and participation from all of the Board



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members, from the public, from the organizations, from

#### **MEETING MINUTES**

1	the municipalities, everyone that put in the hard work,
2	and especially for the LED staff who worked very hard to
3	put together the rules. So those rules are on all of
4	the Board member's in front of all of the Board
5	members at their places. So keeping in mind all of
6	these applications are being processed under the new
7	rules. If there's any questions in your mind, you may
8	want to look at the rule, you know, as you ask that
9	question.
10	And we has Ms. Kristin Cheng to present
11	the Industrial Tax Exemption Program.
12	Please proceed.
13	MS. CHENG:
14	Good morning. I have 42 new
15	applications starting with the ones that have advanced
16	notification filed prior to the executive order being
17	issued on June 24th of 2015.
18	20141412, Arkema, Incorporated in St.
19	Charles Parish; 2016
20	MR. WINDHAM:
21	Ms. Cheng, as we proceed, if anyone has
22	any questions about specific ones, please push your
23	button in front of you.
24	And then, Mr. Adley, you have a question



about the first one?

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#### **MEETING MINUTES**

1	MR.	ADLEY:
2		No. The third one.
3	MR.	WINDHAM:
4		The third one. I'm sorry.
5	MS.	CHENG:
6		20160033, Axiall, LLC in Iberville
7	Parish; 20150261	, Barriere Constriction Company, LLC in
8	East Baton Rouge	Parish.
9	MR.	WINDHAM:
10		Mr. Adley.
11	MR.	ADLEY:
12		That is for a hot mix plant?
13	MS.	CHENG:
14		I am not sure.
15	MR.	WINDHAM:
16		Is there a representative from Barriere
17	Construction?	
18		Yes. Please step forward and identify
19	yourself so you	can respond to the questions.
20	MR.	SENGELMANN:
21		Robert Sengelmann with Barriere
22	Construction. I	'm the group manager of the asphalt
23	plant.	
24		It is a hot mix asphalt plant facility.
25	MR.	ADLEY:



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1	Used for blacktopping roads, I assume?
2	MR. SENGELMANN:
3	Yes, sir.
4	MR. ADLEY:
5	Let me ask the staff or maybe you can
6	help with this. Do you have any idea of how many
7	asphalt plants there are in Louisiana? Are you part of
8	some association that might be able to tell us that?
9	MR. SENGELMANN:
10	Yes, we are a member of the Louisiana
11	Asphalt Pavement Association. I do not know that
12	information off the top of my head.
13	MR. ADLEY:
14	And I'm just curious, if they qualify,
15	staff, for the Industrial Tax Exemption, why not all of
16	the asphalt plants just applying to avoid paying the
17	property tax; do you know?
18	MS. CHENG:
19	I'm not sure. It's up to the company to
20	apply.
21	MR. ADLEY:
22	I'm asking these questions because I
23	notice the asphalt plant, I notice the cement mixing
24	facility. I visited with the Governor's office to see
25	what position he would take on that and we do not



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believe that that is what was intended to be manufacturing in Louisiana. So just for that reason, even though these were filed prior to 6/24, the Board still has the authority to either approve, disapprove, whatever they would like to do. And so I just wanted to clarify that it is what I thought it was, a hot mix facility.

And so, Mr. Chairman, when you get to your point of approving these things, there may be one or two that I would ask you to pull out to at least let this Board vote on whether or not they're going to approve it.

#### MS. CHENG:

I do want to note that it does have a manufacturing NAICS code assigned by the Louisiana Workforce Commission.

#### MR. ADLEY:

I got that, ma'am, but I've got to tell you, this Board has the authority -- from what I've been told, the Board has the authority to approve whatever they'd like.

I do not believe that a hot mix plant nor cement mixing plants were ever intended to be part of our manufacturing Industrial Tax Exemption. Albeit, the Board may have done it in the past, I can tell you,



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I don't think that's our position. The Board can 1 2 certainly vote whatever they see fit. I get that. And so I appreciate you filing the 3 4 application. I clearly understand that it gives you the opportunity to avoid property taxes on the facility, but 5 6 there are a number of these facilities in the state, and I've not seen any others filed for it and just don't 7 8 think it's something that's standard or should be 9 acceptable to the Board. 10 The manufacturing tax exemption that we have was intended to better our job base and expand our 11 12 job base, and people who just, you know, have facilities 13 that are mixing -- together frankly could fall under the 14 description of manufacturing, but the Board has the 15 authority to determine which ones they think comply. 16 least it's our position we don't think that cement and 17 asphalt is. 18 So whenever you get ready to that. 19 MR. WINDHAM: 20 Thank you, Mr. Adley, I'll pull this one 21 to the side and we'll vote on it separately. 22 MR. SENGELMANN: 23 Thank you. 24 MR. WINDHAM:



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Any other questions for the gentleman?

1	(No res	ponse.)
2	MR. WIN	DHAM:
3	Tha	nk you, sir.
4	Ple	ase proceed.
5	MS. CHE	NG:
6	201	41440, BASF Corporation in Ascension
7	Parish.	
8	MR. ADL	EY:
9	Can	we stop there?
10	MR. WIN	DHAM:
11	Can	you stop at that one?
12	MR. ADL	EY:
13	The	description under BASF, it said it
14	was to construct so	mething. I'm trying to find out what
15	that was for.	
16	MR. WIN	DHAM:
17	Is	there a representative from BASF?
18	Ple	ase step forward.
19	MR. ADL	EY:
20	The	word "was" caught my attention. I'm
21	trying to find out	if it was constructed and what was
22	"it."	
23	MR. BAI	LEY:
24	I'm	John Bailey. I'm the site
25	controller for the	BASF site in Geismar, Louisiana.



This particular project was a brand new 1 2 greenfield plant to make a new specialty amine to sell to the chemical market. 3 4 MR. ADLEY: But it was constructed. You're 5 6 application said it was to be constructed. It is 7 constructed. 8 MR. BAILEY: It is constructed. It was started up 9 10 last year, very end of last year. 11 MR. ADLEY: 12 Okay. Thank you. 13 MR. WINDHAM: 14 Thank you, sir. 15 Any other questions for the gentleman? 16 (No response.) 17 MS. CHENG: 18 20160266, Beaed of Louisiana in St. 19 Charles Parish; 20160663, Boise Packaging & Newsprint, 20 LLC in Beauregard Parish; 20160664, Boise Packaging & 21 Newsprint in Beauregard Parish; 20121300A, CF Industries 22 Nitrogen, LLC in Ascension Parish; 20121300B, CF 23 Industries Nitrogen, LLC in Ascension Parish; 20151744 24 Cornerstone Chemical Company in Jefferson Parish; 25 20151745, Cornerstone Chemical Company in Jefferson



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1	Parish; 20151426, Denka Performance Elastomer, LLC in
2	St. John the Baptist Parish.
3	MR. WINDHAM:
4	Ms. Cheng, Mr. Adley, I believe we have
5	a question.
6	MR. ADLEY:
7	Denka, their application simply says
8	"expansion." We don't know what it is for. Is there
9	somebody here that can tell us what was that for?
10	MR. WINDHAM:
11	Is there a representative from Denka?
12	Yes, sir. Please step forward and
13	identify yourself and answer a couple questions for us.
14	MR. JASSEL:
15	My name is Richard Jassel. I'm the
16	account manager with Denka in LaPlace.
17	MR. ADLEY:
18	The application stated it was an
19	expansion, but it didn't clearly identify what it was
20	and what that expansion was and how it related to the
21	manufacturing process.
22	MR. JASSEL:
23	Well, I expected some other
24	representatives here, a consulting group for BP to be
25	present.



1	Basically my understanding is we are
2	doing a major capital investment in the existing plant,
3	primarily a major investment in emissions control, and
4	our goal is to increase production at the plant.
5	MR. ADLEY:
6	I got you.
7	The requirements for the emission
8	control, is it under some EPA or environmental
9	guideline? How did that come about?
10	MR. JASSEL:
11	My understanding is and this is, as I
12	said, I'm from the accounting group. It's not my area
13	of expertise, the environmental, but my understanding is
14	is the companies wish to basically lower emissions just,
15	you know, as their for goodwill.
16	MR. ADLEY:
17	But it's you're not doing it under
18	some government regulation or requirement?
19	MR. JASSEL:
20	I do not know that is an absolute
21	requirement. That's an area I'm really not qualified to
22	speak to. I can get more information and return.
23	MR. ADLEY:
24	Does the staff know the reason I'm
25	asking the question, obviously we got the new rules.



1	The new rules explicitly say and prohibit the tax
2	exemption for anything that is required to maintain the
3	environment, which also means we have the ability to do
4	that here.
5	Is there someway to find out for me,
6	sir, at some point?
7	MR. JASSEL:
8	We can certainly get an answer to that.
9	MR. ADLEY:
10	And I would ask you to mark this one, if
11	you will, and we can come back.
12	Thank you.
13	MR. JASSEL:
14	All right. You're welcome.
15	MR. WINDHAM:
16	Thank you.
17	I believe we have a representative also
18	from Didier. She may be able to answer some of the
19	questions.
20	MS. BOATNER:
21	Rhonda Boatner with Didier Consultants
22	representing Denka.
23	Yes, this was a voluntary emissions on
24	the part of the company. They do want to reduce their
25	emissions to be in compliance, but, actually, be below



the compliance. They don't want -- they've done it 1 2 voluntarily, so it is part of their -- they weren't issued a summons or issued a warning or anything. 3 4 MR. ADLEY: 5 Okay. There's not some statutes saying 6 that's the law that you had to comply with? 7 MS. BOATNER: 8 Right. Right. 9 MR. ADLEY: 10 Okay. Thank you, ma'am. 11 You can take that one off. 12 MR. WINDHAM: 13 I'm sorry. Mr. Miller has a question. 14 MR. MILLER: 15 Just out of curiosity, how many new jobs 16 and how many people are working there right now? 17 MS. BOATNER: 18 Actually, the facility was owned by 19 DuPont and Denka bought them in September of 2016 and 20 they retained, I think, 329 jobs. I can go back and 21 find out for sure, but they retained the jobs and they 22 have created some net new jobs, probably about 15. 23 MR. MILLER: 24 So they retained 300-plus jobs? 25 MS. BOATNER:



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1	Correct.
2	MR. MILLER:
3	Thank you.
4	MR. WINDHAM:
5	Please proceed.
6	MS. CHENG:
7	20130142, Equilon Enterprises, LLC D/B/A
8	Shell Oil Products US in St. Charles Parish; 20130142A,
9	Equilon Enterprises, LLC D/B/A Shell Oil Products US in
10	St. Charles Parish; 20170982A
11	MR. WINDHAM:
12	Ms. Cheng.
13	MS. CHENG:
14	Yes?
15	MR. WINDHAM:
16	I believe we have a question.
17	MR. ADLEY:
18	This is for the FlightSafety
19	International, Inc?
20	MS. CHENG:
21	Yes.
22	MR. WINDHAM:
23	Is there a representative from
24	FlightSafety International, Inc. with us?
25	MR. ADLEY:



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1	When I read the application, it simply
2	said it was a flight simulator.
3	MS. CHENG:
4	Yes. So they own a flight simulator at
5	Metro Aviation. I believe that's in Bossier Parish as
6	well. Well, it has to be.
7	MR. ADLEY:
8	So I'm curious how they fit into
9	manufacturing.
10	MS. CHENG:
11	It's part of their manufacturing, part
12	of Metro Aviation's manufacturing process in their
13	helicopter manufacturing.
14	MR. ADLEY:
15	I still don't get it. I understand the
16	manufacturing of helicopters, but the manufacturing of
17	parts for helicopters, I'm trying to understand how a
18	flight simulation or a flight simulator is actually part
19	of the process of manufacturing.
20	MS. CHENG:
21	I believe it's Metro Aviation is a
22	manufacturer, and at the time, anything at the site can
23	be covered by the Industrial Tax Exemption.
24	MR. ADLEY:
25	I want to ask you to mark that one for



1	me.
2	MR. WINDHAM:
3	All right.
4	Ms. Cheng.
5	A.
6	MS. CHENG:
7	20160034, Georgia Gulf Lake Charles, LLC
8	in Calcasieu Parish; 20140858, Hexion, Inc. in Ascension
9	Parish; 20171706, Honeywell International in Ascension
10	Parish.
11	MR. WINDHAM:
12	Ms. Cheng.
13	MR. ADLEY:
14	I'm just looking in the application of
15	my colleague here. They have been able to pull it up on
16	these little machines, and, but, it says, "the use of
17	flight safety equipment." They put it as
18	nonmanufacturing, so it's clearly not part of the
19	manufacturing. It's just in the past, everything that
20	was on the property, y'all allowed.
21	MS. CHENG:
22	Yes.
23	MR. ADLEY:
24	But it's not part of manufacturing by
25	their own application.



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1	MS. CHENG:
2	Okay.
3	MR. ADLEY:
4	Thank you.
5	MR. WINDHAM:
6	Ms. Cheng.
7	MS. CHENG:
8	20151706, Honeywell International in
9	Ascension Parish; 20152008, Marathon Petroleum Company,
10	LP in St. John the Baptist Parish; 20152013, Marathon
11	Petroleum Company, LP in St. John the Baptist Parish.
12	MR. WINDHAM:
13	Ms. Cheng, I think we have a question.
14	MR. ADLEY:
15	Right before Marathon, you had
16	Honeywell.
17	MS. CHENG:
18	Yes, sir.
19	MR. ADLEY:
20	And it simply said a lab expansion. I
21	just want to know what part of the manufacturing process
22	it is.
23	MR. WINDHAM:
24	Is there a representative from Honeywell
25	with us?



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#### **MEETING MINUTES**

1	Please step forward and identify
2	yourself.
3	MR.
4	Mike Duhon, plant controller at
5	Honeywell.
6	The lab's for I'm sorry. The lab's
7	for, we manufacture and test all of our quality of our
8	products in the units.
9	MR. ADLEY:
10	I got you.
11	And so the test is part of the
12	manufacturing process?
13	MR.
14	Yes.
15	MR. ADLEY:
16	Okay. Thank you.
17	MR.
18	You're welcome.
19	MR. WINDHAM:
20	Thank you, sir.
21	Please proceed, Ms. Cheng.
22	Mr. ADLEY:
23	And then Marathon. Do we have a
24	representative from Marathon?
25	Please step forward.



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1	MR. ADLEY:
2	You have about eight applications.
3	MR. WINDHAM:
4	Please identify yourself.
5	MR. KRZYZAK:
6	Stephen Krzyzak, tax analyst, Marathon.
7	MR. ADLEY:
8	In your first application, you simply
9	said "capital addition," but you didn't say what they
10	were.
11	MR. KRZYZAK:
12	What was the number for that?
13	MS. CHENG:
14	20152080.
15	MR. ADLEY:
16	20152008.
17	MS. CHENG:
18	Sorry.
19	MR. KRZYZAK:
20	Okay. Basically what that project is,
21	it was to replace valves, install reactor feed nozzles
22	and install electric generator at the plant.
23	MR. ADLEY:
24	Okay. And then the next one, 20152013,
25	you just said "miscellaneous safety." What is that?



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1 MR. 2 Okay. So that was for a process safety management system. Basically what we did was we 3 4 implemented a new system to make the plants safer and cut down on accidents. 5 6 MR. ADLEY: 7 And the safety isn't part of the process 8 of manufacturing or was it just for the safety of the 9 plant in general? MR. KRZYZAK: 10 11 It's safety in general. 12 MR. ADLEY: 13 I'm going ask you to mark that one. 14 MR. WINDHAM: 15 That's the second one? 16 MR. ADLEY: 17 Then 20141607, you called it pipeline 18 construction. 19 MR. KRZYZAK: 20 What was that number again? 21 MR. ADLEY: 22 20141607. 23 MR. KRZYZAK: 24 20141607. Okay. Yes, 20141607 is it's 25 expansion profitability to transport butane to the



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1	Garyville refinery.
2	MR. ADLEY:
3	I'm sorry. Say that again.
4	MR. KRZYZAK:
5	It allows us to transfer butane to the
6	Garyville refinery.
7	MR. ADLEY:
8	So it's a direct connection straight
9	into the refinery as part of the process?
10	MR. KRZYZAK:
11	That is correct.
12	MR. ADLEY:
13	It's not going around the facility or
14	going beyond the facility, straight in and it ends
15	there?
16	MR. KRZYZAK:
17	It's going straight in the refinery.
18	MR. ADLEY:
19	Okay. Thank you.
20	And then the next one is 20152009, you
21	simply said "plant upgrades." Can you tell me what that
22	was?
23	MR. KRZYZAK:
24	The plant upgrades were to basically
25	what we did was we had a substation replacement program



1	that we ended up repla	acing some of the substation
2	equipment and we insta	alled some tank fire and fall
3	protection systems.	So it's basically to increase
4	reliability and effic	iencies at the plant.
5	MR. ADLEY	<b>:</b>
6	Is the	at part of the manufacturing
7	process?	
8	MR. KRZYZ	AK:
9	The s	ubstation replacement, yes.
10	MR. ADLEY	<b>:</b>
11	And 2	0141308.
12	MR. KRZYZ	AK:
13	Yes.	
14	MR. ADLEY	<b>:</b>
15	I this	nk you used the words "to make it
16	compliant."	
17	MR. KRZYZ	AK:
18	The page 1	roject was executed to allow
19	Marathon to meet the	new Tier 3 motor vehicle emissions
20	and standards. So bas	sically it allows us to stay in
21	business.	
22	MR. ADLEY	<b>:</b>
23	Mr. Cl	hairman, I'd ask you to mark that
24	one for me.	
25	MR. WINDH	AM:



1	Can I ask you a question on that one?
2	MR. KRZYZAK:
3	Sure.
4	MR. WINDHAM:
5	You said it's to make it compliant, is
6	that to make the product complaint or the facility?
7	MR. KRZYZAK:
8	Oh, I would have to get back to you on
9	that. I'm not 100 percent sure.
LO	MR. WINDHAM:
11	Yes, sir. Please step forward.
12	MR. WILLIAMS:
13	Tom Williams, property tax manager.
14	This makes it so it's EPA compliant.
15	This makes it basically where the product is EPA
16	compliant Tier 3 diesel, fuel and gasoline.
<b>L7</b>	MR. ADLEY:
18	A product.
19	MR. WILLIAMS:
20	It's a product.
21	MR. WINDHAM:
22	It's not to get any of your emissions or
23	anything in the facility in compliance. It's for a
24	product that you're putting an additive or take
25	something out of it to make sure the product you're



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1	putting into the public to the market is compliant?
2	MR. KRZYZAK:
3	That's totally correct. It's EPA
4	mandated.
5	MR. WINDHAM:
6	Thank you.
7	Mr. Adley, you still want to hold that
8	one aside?
9	MR. ADLEY:
10	No.
11	And the last one for Marathon was
12	20172012, and you simply showed the purchase of computer
13	equipment. I'm just trying to find out if that's part
<b>14</b>	of the front office or if that is part of the
15	manufacturing process.
16	MR. KRZYZAK:
<b>L7</b>	It's part of the manufacturing process.
18	It allows us to be able to run the plant efficiently.
19	MR. ADLEY:
20	Okay. Thank you.
21	MR. WINDHAM:
22	So within Marathon, we have one that
23	we're going to pull aside.
24	MR. ADLEY:
25	Yes.



1	MR. WINDHAM:
2	That's 2013. Thanks.
3	Ms. Cheng, please proceed.
4	MS. CHENG:
5	I don't know where I left off.
6	MR. WINDHAM:
7	Why don't you start over with the
8	Marathon.
9	MS. CHENG:
10	Okay.
11	20152008, Marathon Petroleum Company LP
12	in St. John the Baptist Parish; 20172013, Marathon
13	Petroleum Company LP in St. John the Baptist Parish;
<b>14</b>	20152028, Marathon Petroleum Company LP; 20141607,
15	Marathon Petroleum LP in St. John the Baptist Parish;
<b>L</b> 6	20172009, Marathon Petroleum LP in St. John the Baptist
L7	Parish; 20141308, Marathon Petroleum Company LP in St.
18	John the Baptist Parish; 20131404, Marathon Petroleum
19	Company LP in St. John the Baptist Parish; and 20152012,
20	Marathon Petroleum Company LP in St. John the Baptist
21	Parish; 20170266, Matheson Tri-Gas, Inc. in Calcasieu
22	Parish; 20172035, Mechanical Equipment Company, Inc. in
23	St. Tammany Parish; 20150980, Mosaic Fertilizer, LLC in
24	St. James Parish; 20151124, Mosaic Fertilizer, LLC in
25	St. James Parish; 20151125, Mosaic Fertilizer, LLC in



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1	St. James Parish; 20161175 Newpark Drilling Fluids, LLC
2	in Lafourche Parish; 20140147A, Roseburg Forest Products
3	Partnership in Lincoln Parish.
4	MR. WINDHAM:
5	Ms. Cheng, I believe we have a question
6	for that.
7	Mr. Adley.
8	MR. WINDHAM:
9	The application says it did about three
10	things, one was a cost of relocation of a press from
11	Oxford, Mississippi. The second was the expand of
12	warehouse and shipping docks, and the third was to
13	extend a roadway and add I think so can someone
14	tell me how all of that is part of the process of
15	manufacturing? I'm particularly interested in it
16	created exemption for relocation of your equipment from
17	one place to another.
18	MS. CHENG:
19	That's allowed because it's used
20	equipment from out of state. So Louisiana property tax
21	has not been paid on it.
22	MR. ADLEY:
23	I got that, but what we're voting on now
24	is whether or not we're going to allow an exemption for
	1



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that property tax.

1	MS. CHENG:
2	I believe the exemption would be for the
3	press.
4	MR. ADLEY:
5	Not the relocation?
6	MS. CHENG:
7	No. There is no property tax on
8	relocation.
9	MR. ADLEY:
10	And then the expansion on the warehouse
11	and the shipping docks, I guess that's
12	MS. CLIMER:
13	My name is Peggy Climer. I'm the plant
14	controller for that facility.
15	We had to completely remodel the
16	physical facility because of the size and the pneumonic
17	line. We had a line to produce particle board and a
18	line to laminate that particle board, and this was an
19	additional line. So it increased the size of the
20	facility by quite a lot, so we had to relocate the
21	shipping area and we had to completely redesign the
22	facility to accommodate that new press.
23	MR. ADLEY:
24	And I assume that's where the roadway
25	came into place?



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1	MS. CLIMER:
2	Right. We had to move the roadway where
3	the two go around to the new slipping dock.
4	MR. ADLEY:
5	Thank you, ma'am.
6	MR. WINDHAM:
7	Thank you.
8	Any other questions by Board members?
9	(No response.)
LO	MS. CHENG:
11	And 20161466, Southern Foods Group, LLC
12	in Tangipahoa Parish.
13	MR. WINDHAM:
14	Thank you, Ms. Cheng.
15	For the new applications where the
<b>16</b>	advances were filed prior to June 24th, the executive
<b>L7</b>	order, also the governor's executive order, within that
18	area, are there any comments from the public for any of
19	those applications?
20	(No response.)
21	MR. WINDHAM:
22	Now, we're going to I'm sorry.
23	Mr. Bagert, please step forward.
24	MR. BAGERT:
25	Are these the ones that have been pulled



1	out or the block of them?
2	MR. WINDHAM:
3	No. Within those, we are pulling out
4	Barriere Construction, Denka Performance Elastomers and
5	one of the Marathon Petroleum.
6	MS. CHENG:
7	We weren't pulling out Denka.
8	MR. ADLEY:
9	We pulled out I asked you to set
LO	aside three, ma'am. I asked to set aside three.
11	MR. WINDHAM:
12	I believe it was Barriere
13	MR. ADLEY:
<b>14</b>	FlightSafety and the Marathon 20152013
15	that dealt with safety around the plant.
<b>L</b> 6	MR. WINDHAM:
<b>L7</b>	So we'll pull those three out.
18	Any questions from the Board for any of
19	those applications other than what may have already been
20	asked?
21	MR. ADLEY:
22	What I'm attempting to do is, if you
23	want to
24	MR. WINDHAM:
25	Wait.



1	MR. ADLEY:
2	If you want to adopt all of the others
3	in globo as you normally do, that's fine, but I want to
4	at least you record the Governor's vote on those three.
5	MR. WINDHAM:
6	Representative Carmody.
7	MR. CARMODY:
8	Let me go ahead and make that motion in
9	globo with the exception of those three so we can move
10	forward. I have some questions.
11	MR. WINDHAM:
12	Is there a second?
13	Seconded by Ms. Cola.
14	All in favor I'm sorry. You have
15	questions other than those three?
16	MR. BAGERT:
17	Yes. I have a question on one of the
18	one that is being considered in globo.
19	MR. WINDHAM:
20	All right. Please step forward.
21	MR. BAGERT:
22	One of the applications is for Hexion in
23	Ascension Parish, number 20140858. The project start
24	date on this was September the 15th, 2014. The project
25	end date was December 22nd, 2015. It has 554 days



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have transpired since the project end date. That is in violation of one of the rules that says that, "The Board shall not consider for tax exemption any manufacturing establishment or addition once such establishment or addition has been in operation for a period of six months unless the assessor in the parish in which the establishment or the addition is located certifies in writing that says that the establishment or addition was not in the tax rolls." So we wanted to make sure that that had been received.

And then it also appears to be in violation of another, the advanced notification. This becomes void if new application is received within 12 months of the estimated project end date. So those two things are concerning.

And another is this piece of property has been in operation and functioning since December of 2015 and why that has not been submitted to an assessor. It's gone now all of the year of 2016 and is rolled again in the -- the status of these properties where, I guess, the exemption is so expected that they deem appropriate or it's deemed appropriate to not -- apparently not disclose it on their LAT 5 or their LAT 5A. That's the list of properties that are taxable, and the LAT 5A are the ones that they have that are not



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taxable. So it raises concerns when investments are operating for this long without they're either being disclosed or having received an exemption.

So those are questions we would like to understand before this is approved.

#### MS. CHENG:

The application was actually filed in June of 2015 and it was before the six months required to have to get a statement from the assessor. There were questions of the company from me about the application, so that's why it hasn't been brought until now.

#### MR. ADLEY:

I think you raised an interesting point. If they finished the construction in 2015, then they obviously bought the property, I guess, in 2014 and started the construction, the moment you own the property, you're liable for the property tax.

And you're shaking your head no. You're not liable for property taxes unless you get an exemption?

#### MS. CLAPINSKI:

I'm not...

#### MR. WINDHAM:

Okay. So the question is, if we sit



1	here in 2017 and nothing was ever filed with the
2	assessor.
3	MS. CHENG:
4	The assessor can go back three years in
5	tax if an application is not received or approved or
6	filed. So they can go back and collect that if not
7	MR. ADLEY:
8	So are you telling us that the standard
9	procedure is that the assessors just sit on it until we
10	take some action? Is that
11	MS. CHENG:
12	I'm not the assessors would have to
13	answer that.
14	MR. BAGERT:
15	The assessors don't know this property
16	exist.
17	MS. CHENG:
18	They do.
19	MR. BAGERT:
20	We've asked them. The assessor
21	association said there's property that hasn't been
22	disclosed to us.
23	MR. ADLEY:
24	If we pass this today, does that mean
25	that the property tax that would have been paid in 2014



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or '15, that the company will no longer be liable for that?

#### MS. CHENG:

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They would have started paying taxes on it last year, 2016.

#### MR. ADLEY:

No, ma'am. If you buy a property, once you buy the property, you start building something, you assess property.

#### MS. CHENG:

The land is ineligible, so it could be assets that are on the property. It has nothing to do with the property. Land is ineligible.

#### MR. ADLEY:

Okay. Property tax includes property, ma'am, and it includes -- it includes all of the facilities on the property and the equipment on the property. I'm trying to find out if the passage of this today is -- he's raised an interesting point. If no one filed with the assessor to at least tell them the property is there and if the assessor can go back three years clearly and do whatever he wants to do, I'm trying to find out if we pass this today, does that mean that this company that never filed anything now is not obligated for anything it was supposed to have done in



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1	2014 or '15 or '16?
2	MR. WINDHAM:
3	Can one of the attorneys answer that?
4	Because I'd have to look to the assessors to see what
5	their responsibility and legal obligations are. I don't
6	know that we can answer that as a Board.
7	MR. ADLEY:
8	Yeah, but we're fixing to approve an
9	application, and if we are going to approve an
LO	application that allows for this company not to to be
11	free and clear of filing whatever they needed to file.
12	MS. CLAPINSKI:
13	Sure.
<b>14</b>	So when they bought the property in
15	2014, the land and anything on it that was not under
16	exemption, property tax has been paid upon. This is for
<b>L7</b>	the new additions and improvements to that. I do
18	believe that
19	Kristin, what would be the contract
20	effective date on this?
21	MS. CHENG:
22	December of 2015.
23	MS. CLAPINSKI:
24	So the contract effective date would be
25	December of 2015. That would start the first five-year



1	period. So that is correct. So once they pay the
2	property tax on the item, it's no longer eligible for
3	exemption under an ITEP contract. So this contract
4	would go back to December 31st of 2015. It would cover
5	2015, and now 2017 would be the first two years. It
6	would continue on for three years, and there would be an
7	opportunity for renewal at the end that first five-year
8	period.
9	MR. ADLEY:
10	I got that. So what you just said is is
11	that property tax was paid on the property
12	MS. CLAPINSKI:
13	No. On the land itself and any of
14	buildings when they purchased it is not under exemption,
15	yes, sir.
16	MR. ADLEY:
17	That's what you said at the beginning,
18	that they paid the property tax on the property.
19	MS. CLAPINSKI:
20	The land itself, yes.
21	MR. ADLEY:
22	And this gentleman says the assessor
23	says that's not so. So how do you know that it's been
24	paid? It's simply
25	MS. CLAPINSKI:



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No. I do believe that the assessor knows the land is there. I think what he's saying is the assessor doesn't know the improvements that are placed upon that land are there.

MR. ADLEY:

Okay. Thank you.

MR. BAGERT:

And I remember this is one part of three parts of the concern. One is we don't know anywhere in law where it says you don't need to disclose otherwise taxable property to the assessor on the LAT 5 or your LAT 5A if you hope you're going to get an exemption, and that that is apparently a practice where property that exists is not being disclosed to the assessor because they anticipate action on behalf of this Board and this Governor. Just seems to be a very unusual practice and one that, from the conversations we've had with the assessor's association and specific assessors of which they were not aware. I mean, they don't go out and audit all of these companies. They rely upon their disclosures on two forms, the LAT 5 and the LAT 5A. The LAT 5 covers the exempt property. The LAT 5A covers these exemptions. It's not here and it's not there and it exists in kind of limbo with the full expectation that this Board will grant an exemption and to have it



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go, you know, not one year, that it turns over into 2015 and 2016, but two seems to be something that's not provided for as far as we understand it in the rules or laws of this state.

#### MR. WINDHAM:

Ms. Cheng.

#### MS. CHENG:

The assessor does receive a copy of the advance when it's filed, and when the application is filed, they also receive a copy of the application, the exact one that we have. So they're aware of the property.

#### MR. WINDHAM:

And I know from my experiences of working there, we send all of the advances to all of the assessors. We put them on notice that this is out there. So from there, they have the documentation to know that something is in process and have the ability to go and check it out for themselves.

#### MR. BAGERT:

Yeah. This was -- with the quantity of exemptions that come through, what they rely upon for their taxable property are the documents they receive toward that end, the LAT 5 and the LAT 5A. That would mean they go cross check PDF documents to see which ones



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are not listed in there and see if it perhaps -- I mean, you know, it just was a real surprise to them that there was property.

Now, again, that's one of three points.

MR. WINDHAM:

Now, what's the second point?

MR. BAGERT:

The second point is that the standard for the six months is not when the application was received. It's when this Board considers it. So the rule again, Section 517, "The Board shall not consider for tax exemption any manufacturer establishment or addition thereto once such establishment or addition has been in operation for a period of six months unless the assessor of the parish in which the establishment or addition is located certifies in writing that said establishment or addition is not on the taxable rolls."

It speaks to this point. Right? The intent of the rule was to say, "We don't want property just sitting out there that assessors may not be aware of, and so we're going to require that if a certain period of time elapses, this Board can't approve an exemption unless we have certification in writing from the assessor that says 'This property is not on the tax rolls'" so that they know that there's property in the



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	parish	that	is	in	this	limbo	period.
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That is not when the application was received. It's when this Board acts. So they may have sent an application back in April, but this advanced notice -- I'm sorry -- the completion of the project was in December of 2015. We're now in June of 2017, so we're, you know, well, well beyond the six-month period that this Board can act without having the written certification from the assessor that this is not on the rolls.

#### MR. WINDHAM:

All right. Thank you.

Ms. Cheng, do you have anything to add?

#### MS. CHENG:

The application is due 90 days from completion and they can --

#### MR. WINDHAM:

Of the project?

#### MS. CHENG:

Of the project, and they can request an extension to file their application due to or in the rules in Section 503(c). Number 2 is the deadline for filing the application may be extended pursuant to 553. If they get it in before the six months of completion, they don't need a statement from the assessor saying



1	that it hasn't been taxed.
2	MR. WINDHAM:
3	All right. Thank you.
4	MR. BAGERT:
5	And we have this filed?
6	MS. CHENG:
7	This application was filed. It was
8	filed on June 22nd of 2015.
9	MR. BAGERT:
LO	The request for extension?
11	MS. CHENG:
12	Yes. It's by e-mail.
13	MR. WINDHAM:
<b>14</b>	Jimmy, I believe are you representing
15	Hexion.
16	MR. LEONARD:
L7	No, sir. I'd like to make a comment,
18	though, please.
19	MR. WINDHAM:
20	What is your third point? I'm sorry,
21	Mr. Bagert.
22	MR. BAGERT:
23	That on two points, we think this
24	exemption is in violation of those rules. Around the
25	time period that's elapsed since the advance was



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submitted, the time period that has elapsed since the project completion has occurred. We think other issue of disclosure of property is a real troubling thing that's broader than the specific rules. But on those two points, to act in a way that appears to contradict the rules could be construed as arbitrary and capricious.

#### MR. WINDHAM:

Thank you.

Mr. Leonard, please step forward and identify yourself if you have a statement.

#### MR. LEONARD:

Mr. Chairman, members of the Board, I am Jimmy Leonard with Advantous Consulting. I am not here representing Hexion. I am here to make a statement regarding process on property tax reporting. I know that that has been coming into question and may have some impact on decisions made today.

I'd like for everybody to understand property tax is assessed on January 1 of every calendar year. If you purchase something, if you purchase a new piece of equipment on January 2nd, it is reportable on January 1 of the following year. Okay? The reports are typically due -- every jurisdiction has different date requirements, and Orleans stands independent and on its



own, but typically a company is required to file a form LAT 5, which includes all of your taxable property that you own, and when I say "property," the LAT 5 is only for your furniture, fixtures and equipment. All right? You are not required on in April of every year to report your real estate, which would be your buildings. And your land is typically picked up in the conveyance transaction as to what the value you paid for on the land. The assessor picks that up in his own process.

The LAT 5A is designed specifically for the exempt of property, and that LAT 5A is due at the exact same time as the LAT5. So every company that's utilizing the Industrial Tax Exemption Program has an annual filing obligation to the assessor in April of every year to report that property which is deemed taxable and that property which is deemed exempt.

I cannot speak for all of my colleagues and peers or companies out there, but on the LAT 5A, if there is an application that is pending, that property gets listed as per the exact lined-item detail as you see on the application with "application pending."

There's a column for the contract number. So if you have equipment that's been exempted, on the LAT 5A form, you list all of the equipment, you put your contract number and the year and then it's pending. You put



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"pending" so that there is clearly a communication with the assessor's office and there's also a vehicle for companies to communicate with the assessor's office that which is outstanding has yet to be approved.

There are rules in place in the exemption program that if the property goes too far, you have to go get a letter from the assessor to let LED know that LED is not bringing property to you which has been placed on the taxable rolls, because if property goes on taxable rolls, we cannot seek an exemption from you guys on that.

Furthermore, the LAT 5 and 5A are a legal requirement, but not to the point to where you have to file a form. If a company fails to submit the LAT 5 or 5A form, the assessor has the full authority to assess the fair market value on the property that he or she identifies on your land. And if you do not file your LAT 5 or 5A, you lose your legal appellate rights to contest that valuation. So there's a very, I would say, serious risk for a company to not properly communicate or file through the 5 or 5A.

Now, I can't speak for how everybody does their business, can't speak for what's being done by the assessors or not, but please understand that there is a process and a procedure for filing property



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taxes with adequate communication relating to this 1 2 program. 3 MR. WINDHAM: 4 Thank you, Mr. Leonard. Are there any questions from any of the 5 6 Board members of Mr. Leonard? 7 (No response.) 8 MR. WINDHAM: Thank you, Jimmy. 10 MR. LEONARD: 11 Sure. 12 MR. WINDHAM: 13 Please, sir, step forward and identify 14 yourself. 15 MR. BRODERICK: 16 Jesse Broderick with SumIT Credit. As well, I'd just like add one comment 17 18 to what Jimmy explained, and that is when you're talking 19 about real property, that is something that is not 20 reported on the LAT 5, so if a company constructs a new 21 building and it's a manufacturing, you know, if would 22 not go on the LAT 5 or the LA -- it would go on the LAT 23 5A if it is exempt, but real property is not reportable. 24 That is something that is the responsibility of the 25 assessor to come out and assess. And so that's an



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1	instance where you might have something that is not
2	reported because it's not required to be reported. So I
3	just wanted to make that point.
4	MR. WINDHAM:
5	As a taxable piece of property.
6	MR. BRODERICK:
7	As a taxable piece of property.
8	MR. WINDHAM:
9	But it is reported on the exemption, the
10	LAT 5A if there is an exemption on that specific
11	building.
12	MR. BRODERICK:
13	Right. That's correct. So I just
14	wanted to point that out that if this particular
15	contract deals with real property, it would not have
16	been reported on either one of those reports. I mean,
17	it should have been reported on the LAT 5A, but if it's
18	taxable, it would not have been reported at all.
19	MR. WINDHAM:
20	Are there any questions by the Board
21	members?
22	(No response.)
23	MR. WINDHAM:
24	All right. Any or comments from the
25	public?



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Ms. Villa.
MS. VILLA:
I was just going to ask Kristin to just
reconfirm that, according to the rules, LED received an
extension request for the application
MS. CHENG:
Yes.
MS. VILLA:
to be filed, of which was received
within the six-month period at the end of construction?
MS. CHENG:
Yes.
MS. VILLA:
Okay. Thank you.
MR. WINDHAM:
Thank you, Ms. Villa.
I believe that there is also interest in
deferring one of the applications. Ms. Villa.
MS. VILLA:
Well, I thought we were going to take
these, except for this.
MR. WINDHAM:
I'm sorry.
Is there any motion had been made, I
believe. Yes, Representative Carmody.



1	All right. All in favor of approving
2	these applications that were filed prior to June 24th of
3	2016 with an advanced notification filing except for
4	those three, please indicate with an "aye."
5	(Several members respond "aye.")
6	MR. WINDHAM:
7	All opposed with a "nay."
8	(No response.)
9	MR. WINDHAM:
10	Motion carries.
11	So now we will take each one of those
12	individually.
13	Barriere Construction.
14	MR. ADLEY:
15	This is the one that was for the hot mix
16	plant, and we represent the Governor's office, I want to
17	make sure we're allowed the opportunity to vote no on
18	this application.
19	MR. WINDHAM:
20	Okay. Thank you, Mr. Adley.
21	Is there a motion to approve the
22	Barriere Construction application for Industrial Tax
23	Exemption?
24	Motion's made by Mr. Jones; seconded by
25	ms. Cola.



1		All in favor, indicate with an "aye."
2	(Sev	veral members respond "aye.")
3	MR.	WINDHAM:
4		All opposed with a "nay."
5	MR.	ADLEY:
6		Nay.
7	MR.	BAGERT:
8		I'm sorry. I'd like
9	MR.	WINDHAM:
10		Motion carries.
11	MR.	BAGERT:
12		This is Barriere?
13	MR.	WINDHAM:
14		Yes.
15	MR.	BAGERT:
16		I'm sorry.
17	MR.	WINDHAM:
18		I'm sorry. I don't know if there was a
19	call for public	comment.
20	MR.	BAGERT:
21		And it's not this isn't we don't
22	want to waste th	ne Board's time.
23		This property, again, has been submitted
24	400 the appli	ication was submitted, at least according
25	to the State's r	records, on
	1	



1	MS. CHENG:
2	December 19th of 2016.
3	MR. BAGERT:
4	December 19th of 2016.
5	MS. CHENG:
6	No. October. I'm sorry.
7	MR. BAGERT:
8	This is to do with the advance notice
9	that anything that's been in where the property has
10	been in operations for longer than six months requires a
11	notice directly from the assessor certifying it's not on
12	the tax rolls. This has been in operation for 424 days.
13	Does LED have that notice from the assessor?
14	MS. CHENG:
15	The project was complete in April, on
16	April 30th of 2016. The application was received on
17	October 19th of 2016. That was within the six months,
18	so I don't have a statement.
19	MR. BAGERT:
20	The standard is not when the application
21	was received. It's when the Board acts.
22	MS. CHENG:
23	That's the policy of the department.
24	We've always done it from when the application's
25	received.



1	MR. BAGERT:
2	I'll just read the rules again. "The
3	Board shall not consider for tax exemption any
4	manufacturing establishment that has been in operation
5	for a period of six months." It subjects the Board and
6	the State to significant liability for interpreting it
7	to mean when the application was received when it
8	clearly says, "The Board shall not consider."
9	So the question again, just like the
10	last one is, is there, in fact, a letter from the
11	assessor certifying that to be the case? This is well
12	beyond the six months they think.
13	MR. WINDHAM:
14	I think, Mr. Bagert Ms. Cheng would
15	you like to respond to that?
16	MS. CHENG:
17	I believe the rule's referring to if the
18	property is eligible for the Board to consider, and it
19	is eligibility because property tax hasn't been paid at
20	that point of the application being filed.
21	MR. WINDHAM:
22	Thank you.
23	Okay. Mr. Adley.
24	MR. ADLEY:
25	Mr. Chairman, let me ask if this is the



1	last voice, this last vote, we had an objection. I'll
2	ask for a rollcall vote on that so we could have a clear
3	record on all three of these, please.
4	MR. WINDHAM:
5	Certainly. All right.
6	Ms. Daria, can you do a rollcall vote on
7	the first application for Barriere Construction?
8	MS. VINNING:
9	Robert Adley.
10	MR. ADLEY:
11	No.
12	MS. VINNING:
13	Robert Barham.
14	MR. BARHAM:
15	Yes.
<b>16</b>	MS. VINNING:
<b>L7</b>	Mayor Glenn Brasseaux.
18	MAYOR BRASSEAUX:
19	Yes.
20	MS. VINNING:
21	Representative Thomas Carmody.
22	MR. CARMODY:
23	Yes.
24	MS. VINNING:
25	Yvette Cola.



```
1
     MS. COLA:
 2
         Yes.
 3
     MS. VINNING:
         Major Coleman.
 4
 5
     MAJOR COLEMAN:
 6
         Yes.
 7
     MS. VINNING:
 8
         Manny Fajardo.
 9
     MR. FAJARDO:
10
         Yes.
     MS. VINNING:
11
12
         Jerald Jones.
13
     MR. JONES:
14
         Yes.
     MS. VINNING:
15
16
         Heather Malone.
17
     MS. MALONE:
18
         Yes.
19
     MS. VINNING:
20
          Senator Danny Martiny.
21
     MR. MARTINY:
22
         Yes.
23
     MS. VINNING:
24
         Robby Miller.
25
     MR. MILLER:
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1
         Yes.
 2
     MS. VINNING:
 3
         Jan Moller.
 4
     MR. MOLLER:
 5
         No.
 6
     MS. VINNING:
 7
          Senator Norby Chabert.
 8
     MR. WINDHAM:
 9
         He stepped out.
10
     MS. VINNING:
11
         Anne Villa.
12
     MS. VILLA:
13
         Yes.
14
     MS. VINNING:
15
          Scott Richard.
16
     MR. RICHARD:
17
         No.
18
     MS. VINNING:
19
         Danny Schexnaydre.
20
     (No response.)
     MS. VINNING:
21
22
         Bobby Williams, Junior.
23
     MR. WILLIAMS:
24
         Yes.
25
     MS. VINNING:
```



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1		Steven Windham.
2	MR.	WINDHAM:
3		Yes.
4	MS.	VINNING:
5		Dr. Woodrow Wilson, Junior.
6	DR.	WILSON:
7		Yes.
8	MS.	VINNING:
9		We have 14 yes's and three no's.
10	MR.	WINDHAM:
11		Thank you.
12	MR.	WINDHAM:
13		Say it again, ma'am.
14	MR.	WINDHAM:
15		Fourteen yeses and three nos.
16		With that, the motion carries.
17		All right. Onto the next one, which is
18	FlightSafety In	ternational. I believe Ms. Villa
19	MS.	VILLA:
20		Yes. Mr. Chairman, I would respectfully
21	ask that that h	is application be deferred till the next
22	board meeting so	o that we can have a company
23	representative (	come because it's highly likely that
24	these flight sin	mulators are used in the manufacturing
25	process as test	ing prior to the final manufacturing of



1	an aircraft. So I respectfully ask for deferral.
2	MR. WINDHAM:
3	All right. Motion has been made by
4	Representative Carmody; seconded by Ms. Villa.
5	Any objection to the deferral of the
6	FlightSafety International application?
7	(No response.)
8	MR. WINDHAM:
9	With no objection, it's deferred.
10	So then the final one is Marathon,
11	Number 20152013, Marathon Petroleum Company.
12	Please step forward, sir.
13	MR. T. WILLIAMS:
14	Yes. Tom Williams, the property tax
15	manager, and I just want to make a clarification on this
16	one here. What this is basically is we put
17	blast-resistant modules, meters, valves and stuff to
18	keep all of our refinery people, keep all of our people
19	safe as they're operating the refinery. That's a big
20	thing. Safety is number one with us. When everybody
21	shows up for work, we want them to go home safe. That's
22	the reason for these processes.
23	They're self-mandated. We do this all
24	of the time because, as you know, operating a refinery
25	is very, very dangerous. So that's what we're doing.



1	That's what this project is about. So I just want to
2	clarify that and make sure.
3	MR. WINDHAM:
4	Thank you.
5	All right. I think Mr. Adley has a
6	question.
7	MR. ADLEY:
8	I think the impression maybe I got from
9	prior testimony is just general safety around the plant.
10	I saw people with bars and the like, but you're talking
11	about valve, pipe and that sort of thing, which are two
12	different issues, is it not?
13	MR. T. WILLIAMS:
14	Yes, sir.
15	MR. ADLEY:
16	If that's what this is for, then I
17	wouldn't object to that.
18	MR. T. WILLIAMS:
19	Absolutely. Try to keep away from
20	explosions and to keep everybody safe.
21	MR. WINDHAM:
22	I'll take that as a motion, Mr. Adley;
23	seconded by Mr. Jones.
24	Any other comments from the public
25	concerning this application by Marathon?



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1	(No	response.)
2	MR.	WINDHAM:
3		Questions from the Board?
4	(No	response.)
5	MR.	WINDHAM:
6		All in favor, indicate with an "aye."
7	(Se	veral members respond "aye.")
8	MR.	WINDHAM:
9		All opposed with a "nay."
10	(No	response.)
11	MR.	WINDHAM:
12		Motion carries.
13	MS.	CHENG:
14		I have three applications that were MCAs
15	filed last year	prior to the executive order on 6/24.
16	They have no adv	vance notification, but they were filed
17	prior to the exe	ecutive order, so on June 24th of '16.
18	MR.	WINDHAM:
19		All right. Mr. Adley.
20	MR.	ADLEY:
21		The first one, the description said it
22	was for cleaning	g the area, so I'm trying to find out
23	what really went	t on.
24	MR.	WINDHAM:
25		I'm sorry. We're on CellXion, LLC.



1	CellXion, no advanced notification, Number 20161171.
2	MR. ADLEY:
3	Is somebody here that can
4	MR. WINDHAM:
5	Is there a representative from CellXion,
6	LLC?
7	(No response.)
8	MR. WINDHAM:
9	No representatives?
10	MR. BRODERICK:
11	My name, again, is Jesse Broderick,
12	SumIT Credits. We don't specifically represent them in
13	this incentive. We do with other incentives, and I will
14	be speaking with them later today, so I would ask the
15	Board if they would defer this application till the next
16	Board meeting.
17	MR. ADLEY:
18	I would so move.
19	MR. WINDHAM:
20	Motion made to defer this application by
21	CellXion, LLC by Mr. Adley; seconded by Ms. Villa.
22	Any objection?
23	(No response.)
24	MR. WINDHAM:
25	Approved.



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1	MS. CHENG:
2	That was 20161171 CellXion, LLC D/B/A
3	Sabre Industries CellXion, Bossier Parish.
4	20161256, GEO Specialty Chemicals, Inc.
5	in Morehouse Parish.
6	MR. ADLEY:
7	There was no description with that
8	either. Can someone tell me what was that about?
9	MR. WINDHAM:
10	Representative from DEO Specialty
11	Chemicals with us today?
12	Mr. Zatarain, please identify yourself.
13	MR. ZATARAIN:
14	I'm Chuck Zatarain. I represent GEO
15	Specialty Chemicals with this application.
16	This is miscellaneous capital addition
17	that was timely and properly filed before the executive
18	order, and it lists maybe 15 or so capital items that
19	were purchased at the time.
20	MR. ADLEY:
21	So you want to tell us what they were?
22	I didn't see them in your application.
23	MR. ZATARAIN:
24	Oh, okay. It should have been a part of
25	the application.



1	There was a mechanical treatment system,
2	glass-lined reducer replacement, dry alloy evolution
3	replacement, reactor 2, titanium onside shield,
4	transformer. That's part of the application. You may
5	not have got it, but there was detailed list of it.
6	MR. ADLEY:
7	We're looking at it again up here, but
8	we don't see that.
9	MR. ZATARAIN:
10	Sure.
11	MR. ADLEY:
12	But all of these items are part of the
13	manufacturing process?
14	MR. ZATARAIN:
15	Yes. Sure.
16	MR. ADLEY:
17	I don't know how it got left I don't
18	know how we missed it, but thank you very much.
19	MR. ZATARAIN:
20	Yes, sir.
21	MR. WINDHAM:
22	Any other questions for Mr. Zatarain?
23	(No response.)
24	MR. WINDHAM:
25	Mr. Zatarain, thank you.



1	MR. ADLEY:
2	I have the same question for PHH
3	Monomers. Is that you again?
4	MR. ZATARAIN:
5	Yes, sir.
6	MR. ADLEY:
7	Okay.
8	MR. ZATARAIN:
9	The application has all of the details
10	of every item that was purchased.
11	MR. ADLEY:
12	Just rattle off three or four of them
13	just so we'll
14	MR. ZATARAIN:
15	Yeah. There's fiberglass shelter,
16	Rosemount transmitter, Dricon safety equipment,
17	foundations and engineering costs, equipment rental,
18	clerical services. It's standard capital for
19	miscellaneous capital additions.
20	MR. ADLEY:
21	And the equipment rental, that falls
22	inside of the ITEP?
23	MS. CHENG:
24	That would be part of the
25	MR. ZATARAIN:



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1	It's a capital cost. The exemptions
2	cover all of the capital costs.
3	MR. ADLEY:
4	We've been through this many times. I
5	understand the difference between capitalize and take
6	immediate reductions. I get that. Paperclips and
7	desks, I get that. I know what it is.
8	Under the old rules. It's not going to
9	be under the new rules, as you probably know.
10	MR. ZATARAIN:
11	I do understand that, sir.
12	MR. ADLEY:
13	Thank you very much.
14	MR. WINDHAM:
15	Any other questions by any of the Board
16	members for PHH Monomers?
17	(No response.)
18	MR. WINDHAM:
19	Any comments from the public?
20	MR. BAGERT:
21	Broderick Bagert, Together Louisiana.
22	The new rules apply to this exemption.
23	It's a miscellaneous capital addition with no jobs at
24	the completed manufacturing entity. In that case, the
25	new rules apply.



1	Section 505 of the new rules, Part B
2	says, "Miscellaneous capital additions which had pending
3	contractural applications on June 24th, 2016," that is
4	to say they were submitted before June 24th, 2016, "and
5	which provide for new jobs at the completed
6	manufacturing establishment shall be considered by the
7	Board."
8	Section C says, "Miscellaneous capital
9	additions which did not have a pending contractural
10	application as of June 24th or those with pending
11	applications as of June 24th, 2016, but do not provide
12	for new jobs are not eligible for property tax
13	exemption."
14	A miscellaneous capital addition, if it
15	did not create new jobs at the completed facility, even
16	if it was submitted before June 24th, explicitly in the
17	executive order, explicitly in the rules, is not
18	eligible for exemption.
19	MR. ADLEY:
20	Mr. House, can you possibly address
21	this for us, this issue, and find out this is listed
22	under items filed prior to
23	MS. CHENG:
24	These are
25	MD ADI.EV.



1	Bear with me.
2	MS. CHENG:
3	Okay.
4	MR. ADLEY:
5	These are listed immediate items file
6	prior to June 24th, but he is, in his interpretation,
7	believes that the new rules we have adopted applies to
8	these, and I need to get your comment for us.
9	MR. HOUSE:
10	Both the new rules and the executive
11	order apply to these and he's correct. Unless it has a
12	new job at the manufacturing facility as a miscellaneous
13	capital addition, it is not eligible.
14	MR. ADLEY:
15	So if there are no jobs created with it,
16	under the new rules, they would not be approved, so now
17	that the rules are adopted, is there a reason why this
18	is still on the agenda?
19	MS. CHENG:
20	These were pending applications as of
21	June 24th of 2016. We can't hold them at LED because
22	they were filed. The Board has to take action on them.
23	MR. ADLEY:
24	Because, according to you, Mr. House,
25	they would not be in compliance with the Governor's



1	executive order	that requires jobs for no advanced
2	notice; is that	•••
3	MR.	HOUSE:
4		Neither the Governor's executive order
5	or the rules tha	at were promulgated on June 20th, 2017.
6	MS.	CHENG:
7		I do want to point out that two of them
8	do have new jobs	5.
9	MR.	ADLEY:
10		I'm sorry?
11	MS.	CHENG:
12		Two of them have new jobs. I just
13	wanted to point	that out.
14	MR.	ADLEY:
15		I got that, but there are a number of
16	them that do not	t.
17	MS.	CHENG:
18		We're dealing with these three.
19	MR.	ADLEY:
20		I got it, but this one's got zero. I
21	see zero jobs, 1	PHH Monomers, zero.
22	MS.	CHENG:
23		Like I said, we cannot hold onto them at
24	LED. The Board	has to take action.
25	MR.	ADLEY:



1	That's okay. I got you.
2	MS. CHENG:
3	All right.
4	MR. ADLEY:
5	So I would, when you take your vote,
6	we've deferred one, and if I can, there's a new job
7	created, I guess, with GEO. I would like to move for
8	approval of that, and then I would like to move for
9	disapproval of PHH.
10	MR. WINDHAM:
11	All right. Thank you, Mr. Adley.
12	MS. CHENG:
13	Can I say something?
<b>14</b>	PHH Monomers actually just owns the
15	property there. The employees
16	MR. WINDHAM:
<b>L7</b>	Is there a representative Mr.
18	Zatarain.
19	MS. CHENG:
20	I believe there were jobs created, but
21	they're owned by Eagle II.
22	MR. ZATARAIN:
23	Chuck Zatarain again.
24	Maybe two meetings ago, y'all may
25	remember if you were there, that PPG Industries in



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1	Calcasieu Parish sold a part of its plant to Axiall,
2	which put those assets in what they Eagle US II, LLC.
3	If you remember, we had split to exemptions up and we

4 had transfers of exemptions.

PHH Monomers was owned by PPG, now owned by Axiall, which was purchased by Westlake Chemical. So now I'm dealing with Westlake Chemical on this, but PHH just has assets. They didn't have employees. PPG's employees at the plant, maintained them, but those assets, for whatever reason PPG did years ago, put them in a separate company with no employees. But PPG is still there and Axiall is still there in Calcasieu Parish, so that entity has employees, but there are thousands of employees at that site servicing this equipment.

#### MR. ADLEY:

I got that, but the rules require creation of a job to get your exemption.

How do we get around that? I'm asking staff. Somebody...

#### MR. ZATARAIN:

If you want to defer it to give me two months to work it out, because this is the first time this has come up.

#### MR. ADLEY:



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1	Mr. Chairman, if I can, I'll move for
2	approval for GEO, and then once that's done, I'll move
3	to defer PHH.
4	MR. WINDHAM:
5	All right. With the motion to approve
6	GEO, is there a second?
7	Seconded by Representative Carmody.
8	Are there any other comments or
9	questions from the Board?
10	(No response.)
11	MR. WINDHAM:
12	Any other comments from the public
13	concerning GEO Specialty Chemicals?
<b>14</b>	(No response.)
15	MR. WINDHAM:
16	All in favor, indicate with an "aye."
<b>L7</b>	(Several members respond "aye.")
18	MR. WINDHAM:
19	All opposed with a "nay."
20	(No response.)
21	MR. WINDHAM:
22	Motion carries.
23	So the motion has been made by Mr. Adley
24	to defer PHH Monomers. Any objections? Seconded by
25	Representative Carmody.



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1	(No	response.)
2	MR.	WINDHAM:
3		No objections. That one is deferred.
4	MS.	CHENG:
5		I don't believe I read these into the
6	record.	
7		20161256, GEO Specialty Chemicals, Inc.
8	in Morehouse; an	nd 20161257, PHH Monomers, LLC in
9	Calcasieu Paris	n.
10	MR.	WINDHAM:
11		Thank you, Ms. Cheng.
12		Two of those have been deferred. GEO
13	has been approve	ed.
<b>14</b>		Please proceed.
15	MS.	CHENG:
<b>L</b> 6		These are the same type of applications.
<b>L7</b>	They were filed	prior to the executive order, but these
18	were deferred fr	rom your last meeting in April.
19	MR.	ADLEY:
20		What was the reason for the deferral?
21	MS.	CHENG:
22		Because they showed no jobs.
23	MR.	ADLEY:
24		I'm sorry?
25	MS.	CHENG:



1	They showed no jobs and you deferred
2	them to allow the company representatives to be present.
3	MR. WINDHAM:
4	Correct.
5	MR. ADLEY:
6	To come back and show jobs, and when
7	they came back, one company shows a creation, Great Raft
8	Brewing; is that correct?
9	MS. CHENG:
LO	Yes. They have three new jobs.
11	MR. ADLEY:
12	Created three new jobs. The remainder
13	created none and you gave them the opportunity to come
14	back and show otherwise.
15	MS. CHENG:
<b>16</b>	I did.
<b>L7</b>	MR. WINDHAM:
18	Yes.
19	Mr. Miller, I believe you have a
20	question.
21	MR. MILLER:
22	Mr. Adley just asked it.
23	MR. WINDHAM:
24	Okay. With that, I think, Ms. Cheng,
25	/KH*EPBG you need to read those into the record?



1	MS. CHENG:
2	Yes.
3	MR. WINDHAM:
4	If we can have representatives be ready
5	for each one of these companies as she reads them.
6	MS. CHENG:
7	20160946, CertainTeed Corporation in
8	Calcasieu Parish; 20160945, CertainTeed Corporation
9	Roofing Products in Caddo Parish; 20160966, Great Raft
10	Brewing in Caddo Parish; 20161275, Southern Recycling,
11	LLC in Orleans Parish; and 20161002, Stolthaven New
12	Orleans, LLC in Plaquemines Parish.
13	MR. WINDHAM:
<b>14</b>	Is there a representative from
15	CertainTeed Corporation?
16	Please step forward and identify
<b>L7</b>	yourself.
18	MR. HALL:
19	My name is Andrew Hall. I'm here to
20	represent CertainTeed.
21	We came we knew about two other
22	applications. We came to speak to those. We don't have
23	he applications in front of us for the 2016. If we can
24	see those, the two representatives can speak to exactly
25	what took place.



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1	MR. WINDHAM:
2	Is there someone here from Great Raft
3	Brewing?
4	Please step forward, sir.
5	I'm going to give you a chance to review
6	those and just move along.
7	MR. ADLEY:
8	Let me move for approval. Mr. Chairman,
9	if I can, let me move for approval of Great Raft as they
LO	created three jobs. The ones that are in question are
11	the ones that created zero, so if we can get that one
<b>12</b>	out of the way and deal with the others.
13	MR. WINDHAM:
<b>L4</b>	All right. Motion made by Mr. Adley;
15	seconded by Dr. Wilson.
<b>L</b> 6	Any questions or comments from the
<b>L7</b>	Board?
18	Major Coleman.
19	MAJOR COLEMAN:
20	On the brewery, it has three new jobs,
21	but no salaries, so they have zero salaries, but three
22	new jobs.
23	MR. ADLEY:
24	Why is that?
25	MS. CHENG:



1	We have it. I must have just not it
2	must not have gotten into the system. They do have
3	there are salaries. They're not paying them nothing.
4	MR. WINDHAM:
5	We do have to get paid nowadays; right?
6	MAJOR COLEMAN:
7	They want to cover those employees.
8	MR. WINDHAM:
9	Mr. Coleman, does that satisfy you?
10	MAJOR COLEMAN:
11	Yes. Yes.
12	MR. ADLEY:
13	Thank you. That was a good catch. I
14	want to thank you. That was a good catch. They
15	obviously work for the legislature also, huh, Danny?
16	MR. WINDHAM:
17	Or this Board.
18	Any other questions from the Board?
19	(No response.)
20	MR. WINDHAM:
21	Any comments from the public concerning
22	Great Raft Brewing?
23	(No response.)
24	MR. WINDHAM:
25	All in favor



1	MR. ADLEY:
2	Have them bring in samples. They get
3	free beer, but they don't work for free.
4	MR. WINDHAM:
5	All in favor, indicate with an "aye."
6	(Several members respond "aye.")
7	MR. WINDHAM:
8	All opposed with a "nay."
9	(No response.)
LO	Mr. WINDHAM:
11	Motion carries.
12	Thank you, sir.
13	Southern Recycling, Mr. Leonard, please
14	step forward and identify yourself.
15	MR. LEONARD:
16	Yes, sir. Mr. Chairman, members of the
<b>L7</b>	Board, Jimmy Leonard with Advantous Consulting. I want
18	to thank y'all for the deferral on the application last
19	Board meeting. We did go back and take a look to see
20	whether or not we could just confirm the numbers. We
21	cannot come back to you with any job creation. I would
22	like to go on record that this application was filed on
23	March the 31st of 2016 for assets and purchases that
24	were made and placed in service for 2015, and it's taken
25	a while to get here today.



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MR. ADLEY:

I feel like I need to at least point out that this requirement on the jobs is because there was no advance notice given. In other words, you just kind of went out there on your own and didn't tell anybody what you were doing and that while it's tied to, at least from the Governor's perspective, to ensure the creation of jobs.

We do appreciate -- I do appreciate you taking the time to go back and look and see and being forthright with us and let us know that none were created.

I can tell you, at the appropriate time, Mr. Chairman, I want to make sure that the Governor's office is recorded voting no on these or make the appropriate motion to reject these, whichever you prefer, on the four that did not create any jobs.

MR. WINDHAM:

All right.

### MR. LEONARD:

Just for the record, everyone, this operation was not one that is the size that would have been spending more than \$5-million a year on capital expenditures, which, at the time, would have been the advanced notification process. And they had routinely



1	filed by March 31st of each year, the miscellaneous
2	capital addition applications, as the process existed at
3	the time, in order to cover the capital expenditures
4	they needed to make in order to run their business and
5	certainly grow the business.
6	At the time that
7	MR. ADLEY:
8	But nothing prohibited you from giving
9	advanced notice if you wanted to. The 5-million was not
10	a guideline. It was an exception to use, but they could
11	have clearly, if they just wanted to volunteer to give
12	the advanced notice, they could have done that, could
13	they have not?
14	MR. LEONARD:
15	Sure.
16	MR. ADLEY:
17	Okay.
18	MR. WINDHAM:
19	Any other questions from the Board
20	concerning Southern Recycling?
21	(No response.)
22	MR. WINDHAM:
23	All right. Thank you, Mr. Leonard.
24	MR. LEONARD:
25	Yes. Thank you.



1	MR. WINDHAM:
2	Stolthaven New Orleans, is there a
3	representative here?
4	Please step forward and identify
5	yourself.
6	MR. WATSON:
7	I'm Jason Watson with Industrial
8	Evaluations Services representing Stolthaven New
9	Orleans.
LO	And we went back to the company after
11	the last meeting to confirm the new jobs, and there
12	actually were three new jobs that were created. And we
13	have the unemployment tax reports to corroborate that.
L <b>4</b>	We just got these yesterday, so I haven't provided these
15	to Kristin yet, but I guess I would request that it be
<b>L</b> 6	continued to the next meeting so we can provide that
<b>L7</b>	information to Kristin.
18	MR. ADLEY:
19	Let me move to defer that, Stolthaven
20	is that
21	Mr. WATSON:
22	Yes, sir.
23	MR. WINDHAM:
24	Motion made by Mr. Adley to defer;
25	seconded by Mayor Brasseaux to defer.



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1	All in favor indicate with an I'm
2	sorry. Comments from the publics concerning the
3	deferral?
4	(No response.)
5	MR. WINDHAM:
6	Questions or comments from the Board
7	concerning the deferral?
8	(No response.)
9	MR. WINDHAM:
10	All in favor, indicate with an "aye."
11	(Several members respond "aye.")
12	MR. WINDHAM:
13	All opposed with a "nay."
<b>14</b>	(No response.)
15	MR. WINDHAM:
16	Motion carries.
<b>L7</b>	Now, is the gentleman with CertainTeed
18	prepared?
19	MR. HALL:
20	My name is Andrew hall. We came
21	prepared to speak to 2017 applications, so we know that
22	those added jobs. We don't have the information to
23	speak on these prior applications, so we would ask to
24	have it deferred and go back and research these specific
25	applications and projects and if jobs were created.



1	MR. ADLEY:
2	I'll make that motion, but I want to
3	point out so the Board knows, this will be the second
4	time that they deferred these to give you an opportunity
5	to do that.
6	MR. HALL:
7	Thank you.
8	MR. WINDHAM:
9	All right. Is there a second for that?
10	Made by Senator Martiny.
11	Any other questions concerning
12	CertainTeed?
13	MR. JONES:
<b>L4</b>	Mr. Chairman, this is for vote; right?
15	MR. WINDHAM:
<b>L</b> 6	Yes, this is for vote.
L7	All in favor, indicate with an "aye."
18	(Several members respond "aye.")
19	MR. WINDHAM:
20	All opposed with a "nay."
21	(No response.)
22	MR. WINDHAM:
23	Motion carries.
24	So the one we will be voting on is
25	Southern Recycling, and I have struggled with this one



as I read it because when I read the rules that became 1 2 effective on the 20th, it says in Section 505, "Miscellaneous renewal" -- I'm sorry. 3 4 "Miscellaneous capital additions which had pending contractural applications on June 24th, 2016 and which 5 6 provide for new jobs at the completed manufacturing establishment shall be considered by the board." 7 8 And C goes on to say, "Miscellaneous 9 capital additions which did not have a pending 10 contractural application as of June 24th, 2016 or those 11 with pending applications as of June 24th, 2016, but do 12 not provide for new jobs are not eligible for property 13 tax exemption." 14 So I want to point that out to all of 15 the members, the audience and the companies and the 16 consultants that these are the rules that we're working under. 17 18 Ms. Cheng. 19 MS. CHENG: 20 I do have the payroll for the three jobs 21 for Great Raft Brewing, Inc., and it's \$80,000 annual 22 for the three jobs total. 23 MR. WINDHAM: 24 Thank you for the record. 25 So there is a motion related to Southern



1	Recycling
2	MR. ADLEY:
3	To reject.
4	MR. WINDHAM:
5	Motion made by Mr. Adley to reject
6	Southern Recycling; second by Dr. Wilson.
7	Any comments from the public concerning
8	Southern Recycling?
9	Please step forward and identify
10	yourself.
11	MR. CAGE:
12	Good morning. Edgar Cage with Together
13	Louisiana.
14	I'm having difficulty to understand why
15	do we need to go through the process to reject it when
16	the rules and executive order clearly states that it
17	shouldn't even be considered? So I think that this does
18	not comply with the new rules, which this committee,
19	this Board came up with and approved, was a long and
20	arduous process, but we got to a point now where we are
21	and we got rules. And these are not fake rules. The
22	executive order is not a fake executive order. Let's
23	live with the spirit of what's in it. And this
24	application should be rejected based on the rules.
25	We can't keep waffling whether we're



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going apply the rules or not. It shouldn't even be on the agenda, but let's outright reject it. I don't understand why you even have to go through a vote process, but maybe you could explain that to me.

MR. WINDHAM:

Representative Carmody.

MR. CARMODY:

Yes, sir, Mr. Chairman, thank you.

Could Mr. House come to the table for a second, please? I can ask my question while you're walking there, but I'm assuming that the staff has received these applications, and they had to do their due diligence and bring them before the Board for us to take some action so that they can communicate back to the applicant what the decision was. However, I understand the gentleman's point is, if these don't comply with the current rules, would they not be receiving as part of their application a denial letter explaining that, "These are the new rules. fall under the parameters that would allow for consideration of the Board, and, therefore, your application is being returned," and not have to go through this part of the process?

MR. HOUSE:

Both of you are correct, but bear in



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1	mind, the new rules went into effect eight days ago. So
2	under the new rules, it's going to operate going
3	forward. Previously, we had the executive order, and
4	the Board, by and large, has followed the executive
5	order since June 24th of last year. So but the Board,
6	the staff, believed that the Board, until it had the new
7	rules in, it was proper to submit these to the board.
8	But, as I said before, without repeating what everyone
9	said, both you and the gentleman who previously, I think
10	are correct about that.
11	MR. CARMODY:
12	So we're basically just finishing our
13	business with these applications that were pending?
14	MR. HOUSE:
15	I think these were on the agenda of the
16	last meeting and they were deferred to this meeting;
17	therefore, that's why I believe they're still on the
18	agenda. Certainly that's a reason.
19	MR. CARMODY:
20	Thank you, Mr. House. Thank you,
21	Mr. Chairman.
22	MR. WINDHAM:
23	Certainly.
24	And I will point out, I've had
25	conversations with staff to get a feel for how many



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MCAs, because we may see a few more in the future because there are a number of them that have been in the process where information may or has been requested, but it has not been responded to, so there's some lingering, some untied knots out there that I'd like to clear up, and I know that they're working on clearing those up. So, again, we may see some more MCAs on there just because they were out there. After that, the letters should be going out saying, "MCAs are not eligible for this program. Thank you for your application."

MR. JONES:

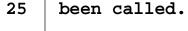
Call for question.

#### MR. ADLEY:

Before you do, just for the record, for the Board, I'm receiving this notice from the division, particularly with this company, so that you understand, that this company does get and has gotten about \$4-million in sales tax breaks from the State of Louisiana. So it's not like they're not getting anything from us for whatever they do. It's just that you don't get the ITEP for the non-creation of jobs. That's bottom line.

### MR. WINDHAM:

All right. With that said, question has





1	All in favor of rejecting Southern
2	Recycling, indicate with an "aye."
3	(Several members respond "aye.")
4	MR. WINDHAM:
5	All opposed with a "nay."
6	(No response.)
7	MR. WINDHAM:
8	Southern Recycling's application has
9	been rejected.
10	Please proceed.
11	MS. CHENG:
12	This concludes the new application
13	portion of the Industrial Tax Exemption agenda.
14	Now, we have 17 new MCA applications, 16
15	of them were deferred from the April meeting. You
16	requested that companies provide timing of their
17	projects because they did create new jobs.
18	MR. WINDHAM:
19	All right. Please proceed.
20	MS. CHENG:
21	20170213, Gardner Denver Thomas in
22	Ouachita Parish.
23	MR. WINDHAM:
24	Mr. Adley?
25	MR. ADLEY:



1	On Gardner, their description was that
2	they just acquired stuff throughout the plant. Can
3	somebody just tell us what that was about?
4	MR. WINDHAM:
5	Is there a representative from Gardner
6	Denver Thomas with us?
7	(No response.)
8	MR. ADLEY:
9	There's no one here and no jobs either.
10	MS. CHENG:
11	Yeah. And it was filed after the last
12	Board meeting or before that, so it never made that
13	agenda. That's why
14	And it was before this was created
15	before the new rules, so it just has to have action
16	taken on it.
17	MR. ADLEY:
18	There's no one here?
19	MS. CHENG:
20	It does not look like it.
21	MR. ADLEY:
22	I wans to move to reject.
23	MR. WINDHAM:
24	Mr. Adley has moved to reject; seconded
25	by Mr. Williams.



1	An	y questions or comments from the
2	public?	
3	(No re	sponse.)
4	MR. WI	NDHAM:
5	Qu	estions from the Board?
6	(No re	sponse.)
7	MR. WI	NDHAM:
8	Al	l in favor of rejection, please
9	indicate with an "	aye."
10	(Sever	al members respond "aye.")
11	MR. WI	NDHAM:
12	Mo	tion carries.
13	MS. CH	eng:
14	ı	have two down here on the second
15	section that have	requested the company has requested
16	to defer them to t	he next meeting.
17	MR. WI	NDHAM:
18	Ok	ay.
19	MS. CH	ENG:
20	It	's 20170187, ASH Industries in
21	Lafayette Parish a	nd 20170083, Shield Pack, LLC,
22	Ouachita Parish.	
23	MR. WI	NDHAM:
24	An	y objection to the deferral of these
25	applications?	



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1	(No response.)
2	MR. ADLEY:
3	I'm just curious, what's the reason? I
4	mean, they're showing new jobs now, so what's the
5	reason?
6	MS. CHENG:
7	They may not have been able to attend
8	today. It might not have worked with their schedule.
9	MR. ADLEY:
10	Okay.
11	MS. CHENG:
12	They didn't give me a specific reason.
13	MR. WINDHAM:
14	The challenge of this, though, is the
15	application is filed after June 24th.
16	All right. Is there a motion to defer
17	these?
18	I'm sorry.
19	MR. BAGERT:
20	I'm sorry. Yeah. I'll wait till the
21	motion.
22	MR. WINDHAM:
23	Is there a motion to defer these two
24	until the next meeting?
25	MR. ADLEY:



So moved, and that will be the second 1 2 time. 3 MR. WINDHAM: 4 Made by Mr. Adley; seconded by Senator Martiny. 5 6 Any opposition --MR. BAGERT: 7 8 I'd like to just speak to it. 9 Again, we're just using up time. These 10 are not allowed under the executive order. miscellaneous capital additions submitted after the 11 12 executive order was signed June 24th, 2016. The rules 13 state very clearly that jobs is not a criteria in that 14 There are no more miscellaneous capital additions 15 or exemptions submitted without an advanced notice. 16 That's not a category of eligible exemptions. 17 So to defer it means, you know, you've 18 got to come back up here. You know, it's just not 19 allowed under the rules. And we understand, you know, 20 in the process of rules being finally promulgated, why 21 there's some we need to work through and it's time on 22 everybody's part, but now the rules are promulgated. 23 These are spoken to in the executive order in the rules. It's an MCA submitted after the executive order was 24 25 filed. We shouldn't do another deferral when it's fate



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is spoken to. Specifically they're no longer an eligible exemption, and that ought to be the case for all of the ones that are underneath here. They're just not eligible exemptions.

### MR. WINDHAM:

Mr. House, can you respond to this or explain it again?

#### MR. ADLEY:

This is the group that we had at the last meeting that you told us was in violation at that time, but the Board decided to just defer?

### MR. HOUSE:

At the last meeting, I don't know if I used the term "violation," but these are not -- this is the group that I advised you not to consider because they did not fall within what was permissible under the executive order. Now, they do not fall within what was permissible under the executive order and the rules that were promulgated on June 20th. And my advice to you at that time was not to consider it, but you considered them anyway.

### MR. ADLEY:

And your advice is still the same today?
MR. HOUSE:

Yes, it is. And then there are a



1	variety of policy reasons that go into why that advice
2	was made, which I explained to you at the last meeting,
3	because there does have to be a time for a cut off, and
4	in my experience, whether in government or in business,
5	whenever you set deadlines, they're always good reasons
6	for that exception. But there'll be equally good
7	reasons, if you were to allow all of these, then there
8	will be some other people that come up and say, "Well, I
9	wasn't in that group because I did this or that."
10	And I know that in connection with some
11	things, the Department of Economic Development, we're
12	fighting lawsuits that go back to 2005 legislation
13	terminating and starting something else in 2006.
14	So that's my advice.
15	MR. ADLEY:
16	Mr. House, Mr. Chairman, if I can, I
17	don't know if we adopted the motion to defer those first
18	two.
19	MR. WINDHAM:
20	Mr. Martiny has withdrawn his second.
21	MR. ADLEY:
22	Okay. Did I make that? Who made that?
23	MR. WINDHAM:
24	You did.
25	MR. WINDHAM:



I'm going to withdraw the motion, and I 1 2 would like to make a motion now to reject all of these as they are not in compliance. 3 4 DR. WILSON: Second. 5 6 MR. WINDHAM: 7 Motion has been made by Mr. Adley to 8 reject them; seconded by Dr. Wilson. 9 Any questions from the Board concerning 10 that? 11 (No response.) 12 MR. WINDHAM: 13 Comments from the public? 14 Please step forward and identify 15 yourself. 16 MS. BOATNER: Rhonda Boatner with Didier Consultants. 17 18 I'm representing ASH Industries and Shield Pack, 20170187 and 20170083. 19 20 ASH Industries made the investment in 21 early 2016 prior to the executive order and were not 22 required, if you look at the amount, to submit an 23 advanced notification. They have created jobs. 24 reason he's not here today is he is getting the approval from the local authorities, from the school board, the 25



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sheriff and their parish governing authority. He's trying to follow the spirit of the law. They have created jobs, they've made an investment. I just ask that you at least allow him to come and plead his case when he has that information from the local authorities.

MR. ADLEY:

I might add, ma'am, it's clearly up to the Board to make that decision.

MS. BOATNER:

Okay.

MR. ADLEY:

I'm going follow the lead of our legal counsel, who told us at our last meeting we shouldn't do this, and he's told us again we shouldn't do this for the very reason you've just described. There will be an ongoing list of those who said, "Let me just plead my case."

MS. BOATNER:

Okay.

MR. ADLEY:

You either complied with it or they didn't, and it doesn't comply with the executive order nor the rules. So at least I want to hold to my motion to reject them all.

MS. BOATNER:



I understand. I just wanted you to 1 2 understand that this company made their investment early It's a small company, and they did create jobs. 3 4 MR. ADLEY: 5 I got it. Thank you very much. 6 MR. WINDHAM: Thank you, Ms. Boatner. 8 MR. ADLEY: Thanks for the jobs. MR. WINDHAM: 10 11 Mr. Jones. 12 MR. JONES: 13 Ms. Boatner, are these two different 14 companies or the same? 15 MS. BOATNER: 16 They are two different companies. I'm I didn't address the other one because they're 17 18 going to be denied. But the Shield Pack, the 19 representative could not be here today. They had 20 projects that was in -- a project that was in phases. 21 So if the first project yielded good profits, then they 22 would continue on with the additional expansion, and so 23 that's what this second, this advance -- I mean, this 24 application is for is the second part of their project. 25 And it occurred in 2016 as well prior to the issuance of



the executive order, and so that -- she's not able to be 1 2 here today and ask that it be deferred so that she could, too, make her -- plead her case. And it did 3 4 create jobs as well. Any other questions? 5 6 MR. WINDHAM: 7 Thank you. 8 Sir, please step forward and identify 9 yourself. 10 MR. HALL: 11 My name is Andrew Hall representing 12 CertainTeed. 13 Following along the same lines, the 14 projects that are within CertainTeed's were created 15 early 2016. They did create jobs. We understand your 16 position, but wanted to make that point clear that jobs were created and they were put in place in early 2016, 17 18 well before this executive order. 19 MR. WINDHAM: 20 Any questions from any of the Board 21 members for Mr. Hall? 22 (No response.) 23 MR. WINDHAM: 24 Thank you. 25 Any other questions or comments from the



1	public?
2	Sir, please step forward.
3	MR. MURPHY.
4	Phil Murphy from Calumet Specialty
5	Products. I believe I'm on this list here.
6	We started these projects in 2015 and
7	they were completed in early 2016. We created 102 jobs
8	over that time period. We filed the application, and
9	these were under the \$5-million threshold. So under
LO	past practices, we filed the applications, and I believe
11	we were deferred from the last session. So that was,
12	again, prior to the new rule post.
13	MR. WINDHAM:
<b>L4</b>	Senator Martiny.
15	MR. MARTINY:
<b>L</b> 6	My question is really for Mr. House.
<b>L7</b>	I'm assuming I wasn't here for the last meeting. I'm
18	assuming none of the testimony has any affect on the
19	opinions that you've given us? It's still the same?
20	Mr. HOUSE:
21	It's still the same opinion.
22	MR. MARTINY:
23	Thank you.
24	MR. WINDHAM:
25	Thank you, sir.



Any other comments from the public? 1 Please step forward and identify 2 3 yourself. 4 MR. COYLE: Steven Coyle, Hunt Forest Products. 5 As we are addressing the Board, I'd like 6 to thank you for all of the prior decades that we've 7 8 done business with LED and with the Board. 9 We are not warehousers. We are not 10 Boise Cascade. We're a small company, started in 1977, 11 317 plant employees right now, manufacturing hardwood 12 lumber and plywood. We have location in Grant Parish and in Lasalle Parish. We currently have a payroll of 13 14 \$17-million. Raw materials were purchased, \$42-million. 15 Supplies and services, \$11-million. Service taxes, 16 360,000; property taxes, 670,000; sales and use taxes, 969,000. 17 18 We wanted to address the Board and 19 object to the order. I know y'all have already heard 20 this probably many times before. We did have a project 21 or several projects that created 28 jobs. Not a big 22 deal, I guess, to some companies. The 3-million-5 is a 23 big deal to Hunt Forest Products. 24 We continue to produce plywood in good 25 The touch exemptions were expected and usually faith.



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are approved unanimously, and we have no problem ever of doing these. Yes, we did sign in. Yes, we did go on Fastlane. We did the processing after the fact. We didn't know what was going on.

I looked at the e-mails. I saw it.

That's the first time I had seen it. We felt like the notification was not good. We did not know particularly -- I know it was on your website from the Governor's office. We do not figure nor do we feel that that's adequate notice.

We also respectfully request refund of the application fees for both of these projects in the amount of \$4,436, and also \$1,602. If you're not going to approve the project anyway, why even accept an MCA as a verifiable product. It's not -- it's not right. We feel like we should be refunded of these in good faith. We filed in good faith. There was no way we're going to be approved, so, therefore, we should get a refund.

That's as a motion, sir.

MR. WINDHAM:

Thank you, sir.

Any other comments from the public --

I'm sorry. Any questions?

MS. CHENG:

Application fees are non-refundable



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per -- what is it? It's in the statute somewhere. 1 2 MR. WINDHAM: Okay. Ms. Cheng, that may have been the 3 4 wrong time to say that. Timing is everything. MR. COYLE: 5 6 I request the statute to be deferred. 7 MR. WINDHAM: 8 Are there any questions for gentleman from the Board? 9 10 (No response.) 11 MR. WINDHAM: 12 We do appreciate your investment and the 13 jobs you created in the State. Please don't get us 14 wrong, but these rules -- again, as I read them and as 15 I've spoken with Mr. House and looked at them and 16 everything, the rules are now effective. They were effective on the 20th, and the rules are the rules. 17 Ι 18 mean, that gets right down to it, the bottom line. 19 MR. COYLE: 20 I understand. 21 Normally, business, when I saw the note, 22 it has a small asteric on the website for Fastlane, 23 that's the first time I'd ever seen it, and it said to 24 refer to executive order. My understanding in normal 25 business practices would have been an executive order



would have been applied for the next year's MCA, which would have been 2017. So I feel like the 2016 should still applied and accepted by the Board and by the Governor. Apparently, that was not that case.

MR. WINDHAM:

Thank you.

MR. COYLE:

We do protest.

MR. ADLEY:

clearly understands, it almost makes it sound like nobody knew what was happening. I want to point out two things. We just came off of a year of public meetings, going through those rules and the executive order. It was not some asteric on some website. There were public meetings for a year, and I went through all of these things. Whether or not the Board accepts the MCAS, at the end of the day, the final approval sits on the Governor's desk, and he issued an executive order that said, "I will not sign these." And that was made public a year ago and public meetings have been held since and now a new set of rules are in place. So it has been going on for a while.

I apologize it got past you, but it has been very, very public for a long, extended period of



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1	time.	
2		Thank you.
3	MR.	WINDHAM:
4		Thank you, Mr. Adley.
5		Anymore questions I'm sorry
6	comments from the	he public?
7	(No	response.)
8	MR.	WINDHAM:
9		Any questions by the Board members?
10	(No	response.)
11	MR.	WINDHAM:
12		Motion has been made to reject all of
13	the application	s except for two that have been deferred.
14	MR.	ADLEY:
15		No.
16	MR.	WINDHAM:
17		I believe two of them are deferred.
18	MR.	ADLEY:
19		We withdrew those motions.
20	MR.	WINDHAM:
21		I'm sorry. We withdrew those motions
22	for the deferra	ls.
23		So the motion has been made to reject
24	all of the appl	ications I'm sorry all of the MCAs
25	where the applic	cation was filed after June 24th, 2016



### **MEETING MINUTES**

1	and which were deferred from the April 26th meeting.
2	All in favor of rejection, indicate with
3	an "aye."
4	(Several members respond "aye.")
5	MR. WINDHAM:
6	All opposed with a "nay."
7	Let's do a rollcall, please, Daria.
8	MS. VINNING:
9	Robert Adley.
10	MR. ADLEY:
11	Yes.
12	MS. VINNING:
13	Robert Barham.
14	MR. BARHAM:
15	No.
16	MS. VINNING:
17	Mayor Glenn Brasseaux.
18	MAYOR BRASSEAUX:
19	Yes.
20	MS. VINNING:
21	Representative Thomas Carmody.
22	MR. CARMODY:
23	Yes.
24	MS. VINNING:
25	Yvette Cola.



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1
     MS. COLA:
 2
         Yes.
 3
     MS. VINNING:
 4
         Major Coleman.
 5
     (No response.)
 6
     MS. VINNING:
 7
         Manny Fajardo.
 8
     MR. FAJARDO:
 9
         Yes.
10
     MS. VINNING:
11
          Jerald Jones.
12
     MR. JONES:
13
         No.
14
     MS. VINNING:
15
         Heather Malone.
16
     MS. MALONE:
17
         Yes.
18
     MS. VINNING:
19
          Senator Danny Martiny.
20
     MR. MARTINY:
21
         Yes.
22
     MS. VINNING:
23
         Robby Miller.
24
     MR. MILLER:
25
         Yes.
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1
     MS. VINNING:
 2
         Jan Moller.
 3
     MR. MOLLER:
 4
         Yes.
 5
     MS. VINNING:
 6
          Senator Norby Chabert.
 7
     (No response.)
     MS. VINNING:
 8
 9
         Anne Villa.
10
     MS. VILLA:
11
         Yes.
12
     MS. VINNING:
13
          Scott Richard.
14
     MR. RICHARD:
15
         Yes.
16
     MS. VINNING:
17
         Danny Schexnaydre.
18
     (No response.)
19
     MS. VINNING:
20
         Bobby Williams, Junior.
21
     MR. WILLIAMS:
22
         Yes.
23
     MS. VINNING:
24
          Steven Windham.
25
     MR. WINDHAM:
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1	I w	ant to make a statement as I vote
2	yes.	
3	We	vote yes based on the rules that
4	became effective 20	days ago eight days ago I'm
5	sorry on the 20t	h.
6	MS. VIN	NING:
7	Dr.	Woodrow Wilson, Junior.
8	DR. WIL	SON:
9	Yes	•
10	MS. VIN	NING:
11	Did	I say Major Coleman?
12	MR. WIN	DHAM:
13	Не	had to leave.
14	MS. VIN	NING:
15	I h	ave 14 yes's and two no's.
16	MR. WIN	DHAM:
17	Mot	ion carries.
18	All	of these that were filed after June
19	24th, 2016 are reje	cted.
20	MS. CHE	NG:
21	Tha	t completes the MCA portion of the
22	ITEP application	or agenda.
23	I h	ave 17
24	MR. WIN	DHAM:
25	On	the MCAs, let me ask one question,



1	because I know that y'all were doing some research. The
2	other MCAs that are currently in the file system, were
3	you able to get some sort of inventory about what may be
4	out there still that we will see some more of?
5	MS. CHENG:
6	We have about 40 of them.
7	MR. WINDHAM:
8	About 40. Okay.
9	These are the application that we had
10	in-house for miscellaneous capital additions that
11	came
12	MS. CHENG:
13	Prior to the executive order.
14	MR. WINDHAM:
15	So these MCAs in the future will be
16	applications that were filed prior to June 24th and
17	there were some questions that either the company had to
18	answer or someone had some more work to do on these. So
19	the Board will see MCAs in the future. Don't be
20	shocked.
21	MS. CHENG:
22	We have 19 timely renewals
23	MR. WINDHAM:
24	I'm sorry. Wait.
25	Mr. Richard.



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#### MR. RICHARD:

Thank you, Mr. Chairman.

With all of the discussion that we just had, the Administrative Procedures Act and promulgation of administrative rules is a pretty obscure process outside of this building, and I would hope, and in my conversations with LED staff, that we, the LED, make a special effort to publicize the fact that the rules have been finally promulgated and these are the final rules to ensure that we don't have as much confusion and miscommunication, if there were any, or just absence of knowledge of the fact that the rules have finally been promulgated and are available and that LED works with our folks and our businesses entities across the State of Louisiana to make a special effort to make sure that they're aware that the rules are final.

Thank you.

#### MR. WINDHAM:

Thank you, Mr. Richard.

Please proceed, Ms. Cheng.

#### MS. CHENG:

We have 19 timely renewals. These are advances filed with their original application.

20081188, CF Industries, Inc. in

Ascension Parish; 20071264, CF Industries, Inc. --



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1	MR. WINDHAM:
2	Excuse me, Ms. Cheng.
3	Mr. Adley.
4	MR. ADLEY:
5	Just so we're clear, these are advanced
6	notices and did not require the creation of jobs?
7	MR. WINDHAM:
8	These are renewals.
9	MS. CHENG:
10	These are renewals.
11	MR. WINDHAM:
12	These are renewals from when we already
13	had our original contracts in place. They came up.
14	They're up for renewal now.
15	MS. CHENG:
16	They were approved five years ago.
17	MR. ADLEY:
18	All prior to $6/24$ ; is that what these
19	are?
20	MS. CHENG:
21	Five years ago. They were approved five
22	years ago.
23	MR. WINDHAM:
24	Ones that had advances and ones that had
25	no advances, which were miscellaneous capital additions.



1	MS. CHENG:
2	20071224, CF Industries, Inc. in
3	Ascension Parish; 20100919, Great Southern Galvanizing,
4	Inc. D/B/A Great States Galvanizing, East Baton Rouge
5	Parish; 20100024, Halliburton Energy Services, Inc. in
6	Bossier Parish; 20100024A, Halliburton Energy Services,
7	Inc. in Bossier Parish.
8	MR. ADLEY:
9	Can we stop for those two?
10	MR. WINDHAM:
11	Wait. Hold on.
12	Representative Carmody.
13	MR. CARMODY:
14	I'll refer to Mr. Adley until after.
15	MR. ADLEY:
16	The two with the first two well,
17	the only two, I guess, Halliburton, the first one is for
18	blended powder cement. The second one is for a security
19	system. I just want someone to I need to understand
20	how the blended powder cement is manufacturing and how
21	the security system is part of the process. I'm very
22	familiar with Halliburton, so I don't know anything that
23	needs protection blending cement, but I'm interested.
24	MR. LEBLEU:
25	Okay. Good morning. My name is Doug



I represent Halliburton Energy Services. 1 Lebleu. 2 These specialty-blended cement, the best way to describe it would be a just-in-time manufacturing 3 4 process. Halliburton receives from its engineers a formula how to prepare a very specific powdered cement 5 6 that will be used in securing the casing for a wellhead. Now, this particular blend, they have over 125 different 7 8 raw materials that end up in this specialty-blended 9 cement, and so these operations have been approved in 10 the past. 11 MR. ADLEY: 12 This is not just for general 13 construction purposes? 14 MR. LEBLEU: 15 No, sir. It's for a very specific well. 16 MR. ADLEY: 17 Down-hole protection around the casing. 18 MR. LEBLEU: Exactly. 19 20 MR. ADLEY: 21 Okay. Thank you. 22 MR. WINDHAM: 23 Thank you, Mr. Lebleu. 24 MR. JONES: 25 What about the security system?



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#### **MEETING MINUTES**

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1 MR. LEBLEU:

The security system, the security system was part of the facility. It was put in place to provide security for the operation.

MR. ADLEY:

So the security is clearly not part of the manufacturing process of the powdered cement.

MR. LEBLEU:

That's correct.

MR. ADLEY:

Now, I assume, staff, because it came before June the 24th, what y'all have told us in the past is you've made obligations to these companies for their renewal, so we basically grandfathered them in.

Over the objection of some of us, I might add, but this falls in that category? Mr. House, is that correct?

MR. HOUSE:

The rules cover this now as well that went into effect on June 20th, and the basis of the rules comes from the fact that these renewals are all based on an original contract that was determined by due process and order of this Board, and that original contract provided for a five-year renewal. Period. It doesn't have any grounds in it for renewal or anything in that nature. So you are renewing the original



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contract.

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Now, if you want to make inquiries into whether or not something is the manufacturing process as that manufacturing process was defined at the time that the contract was entered into, you're certainly free to do that. You're certainly free to ask whatever questions you want to ask, but these contracts are all very definitely provided for in the rules where a subject matter of much discussion and are consistent with the commitments the Department of Economic Development has made over a long period of time in many different administrations of different governors.

#### MR. ADLEY:

Okay. So with that said, Mr. Chairman, this first group, I would ask that you would pull out the one dealing with security systems as the individual testified had nothing to do with the manufacturing process.

#### MS. CHENG:

It was part of the site, and everything at a manufacturing --

#### MR. ADLEY:

Ma'am, the guy that representatives them just told us it's not part of the manufacturing process.

#### MR. WINDHAM:



1	Is it the \$600,000 or the \$9-million?
2	MR. ADLEY:
3	That's the security system.
4	MR. WINDHAM:
5	So which application is it, Mr. Adley?
6	24A?
7	MR. ADLEY:
8	20100024A, yes.
9	MR. WINDHAM:
10	Thank you.
11	All right. It's out.
12	Please proceed.
13	MS. CHENG:
<b>L4</b>	20101168, PBF Holding Company, LLC in
15	St. Bernard Parish; 20100207A, Shintech Louisiana, LLC
<b>L</b> 6	in Iberville Parish; 20110114, Shintech Louisiana, LLC
<b>L7</b>	in Iberville Parish; and 20110116, Shintech Louisiana in
18	Iberville Parish.
19	MR. WINDHAM:
20	All right. Are there any questions for
21	any of these applications by any Board members?
22	Yes. I'm sorry. Representative
23	Carmody.
24	MR. CARMODY:
25	That's all right. I think, Mr. House,



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**MEETING MINUTES** 

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you don't have to get up, but I just want to make sure that the Board is clear. These are renewals of the five years that was originally granted that had an additional five years as opposed to what the Governor's executive order was in that the second renewal would be limited to three years at 80 percent of the value. This is at 100 percent for a second five years.

MR. HOUSE:

Yes.

MR. CARMODY:

Thank you, sir.

MR. WINDHAM:

Thank you, Representative Carmody.

Mr. Adley.

MR. ADLEY:

Again, as he explained in the rules applying to this, whatever it is out there has got to be a part of the process of manufacturing, and that being the case, I would certainly move and be favorable to approving in globo all of them except for the one that deals with the security system.

MR. WINDHAM:

All right. Is there a second for that

motion?

Made by Representative Carmody.



1		Any questions from the Board?
2	(No	response.)
3	MR.	WINDHAM:
4		Comments from the public concerning the
5	in globo.	
6		Mr. Lebleu.
7	MR.	ADLEY:
8		Let's get those adopted, if we can, in
9	globo, and then	we'll deal with this.
10	MR.	LEBLEU:
11		Thank you.
12	MR.	WINDHAM:
13		Okay.
14		All right. All in favor, indicate with
15	an "aye."	
16	(Ser	veral members respond "aye.")
17	MR.	WINDHAM:
18		All opposed with a "nay."
19	(No	response.)
20	MR.	WINDHAM:
21		Motion carries.
22		All of those are approved.
23		The one, Halliburton, for the security
24	systems renewal	, questions, comments.
25	MR.	LEBLEU:



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I have the copy of the advanced notification that filed -- I'm sorry -- the affidavit of final cost for Application Number 20100024A regarding the security system, of total application of \$660,251, approximately \$55,000 was the cost of the security systems. And I'd like to clarify what you're asking, Mr. Adley, do you want those security systems removed from exemption?

### MR. ADLEY:

The rules require that it be part of the manufacturing process. And the security system -- earlier we heard from one company that the security systems were their valves and check valves and so forth, part of the manufacturing. That certainly is part of the exemption. If it's just a security system of guards and alarms and that kind of thing --

Mr. LEBLEU:

Yes.

#### MR. ADLEY:

-- is not part of the process. If part of what you have here is actually part of the process, I think it would be appropriate to remove those parts that are not part of the process out and ask for the exemption for those that are.

MR. LEBLEU:



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1	Okay. Let me ask staff a staff a
2	question real quick.
3	Would you want us to file a revised
4	affidavit, AFC on this?
5	MS. CLAPINSKI:
6	Probably have to.
7	MR. LEBLEU:
8	Probably. Okay. All right. We'll deal
9	with it with staff.
10	MR. JONES:
11	I move to defer.
12	MR. WINDHAM:
13	Motion has been made by Mr. Jones to
14	defer action; seconded by Representative Carmody.
15	Any objection to deferral?
16	(No response.)
17	MS. CHENG:
18	Can I say something?
19	MR. WINDHAM:
20	Sure.
21	Ms. CHENG:
22	Of these renewals, there are probably
23	other assets that are not manufacturing. They were
24	allowed at the time because everything at the
25	manufacturing site was allowed at the time; therefore,



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the security system was allowed on the original application.

#### MR. WINDHAM:

I was going to bring that up during the discussion.

As I read the rules that we currently have in place, Mr. Adley, it says, "Eligibility of applicant" -- it's under Section 29(B), "Eligibility of the applicant and the property renewal of the exemption will be reviewed by the Board using the same criteria that was used for in the initial contract and based upon facts and circumstances existing at the time the renewal application is considered."

#### MR. HOUSE:

Yes. I think that as a matter of contract law, you have to use what was in effect at the time that these were approved. And you also have to be aware of the fact that there's at least one appeals court case out there, the Bunge case, which was decided during the time period that a lot of these renewals were initially approved, which basically said that the Board was well within its discretion to include what it reasonably wanted to include in that manufacturing process.

So bear that in mind when you're looking



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1	at these. We're not talking about new criteria for new
2	contracts. We're still talking about these contracts
3	that were in effect and the renewal of those contracts
4	and the fact that there are no conditions for renewal in
5	these contracts. So, therefore, at least in my opinion,
6	you have to go back to the reasons why the exemption was
7	granted to begin with as your criteria for whether or
8	not you renew them.
9	MR. JONES:
10	Mr. Chairman, I withdraw my motion to
11	defer and substitute a motion to approve.
12	MR. WINDHAM:
13	All right. The deferral has been
14	withdrawn. I'm assuming Mr. Carmody withdrew his
15	second.
16	MR. CARMODY:
17	Yes, sir.
18	MR. WINDHAM:
19	Motion has been now made to accept all
20	of these by Mr. Jones this one by Mr. Jones; seconded
21	by Mr. Fajardo.
22	Any further discussion on the renewals
23	of these?
24	MR. JONES:
25	Of this.



1	MR. WINDHAM:	
2	Of this. I'm sorry. Of this. Using	ſ
3	improper pronoun.	
4	Any comments from the public?	
5	Yes, please, Mr. Leonard, step forwar	d.
6	MR. LEONARD:	
7	Mr. Chairman, members of the Board,	
8	would you please, or maybe I was I didn't hear it.	
9	Did you read the new rules Section 501(B)?	
10	MR. WINDHAM:	
11	529(B).	
12	MR. LEONARD:	
13	No, sir. 501(B).	
14	MR. WINDHAM:	
15	I read 529(B).	
16	MR. LEONARD:	
17	May I read 501(B) to the Board, pleas	e?
18	The purpose, Section 501 is "Statement	it
19	of Purpose," and A is "New rules." It says,	
20	"Applicability of prior rules, just as the Board is	
21	promoting job growth and economic development and	
22	extending fairness to communities, the Board is	
23	promoting fairness to manufacturers who have acted in	L
24	accordance with prior rule. Contracts for the	
25	Industrial Property Tax exemption and the renewal of	the



1	exemption in projects found to be pending as defined by
2	the executive order are to be treated fairly under the
3	rules that were in place at the time the contracts and
4	prior to the new rules. Louisiana honors its
5	commitments and the rules governing the existing
6	contracts and applications not subject to the new rules
7	and are interpreted in order to promote fairness and
8	commitment. Therefore, only those applications with
9	advanced notification form filed after June 24, 2016 are
10	subject to the 2017 rule changes."
11	MR. WINDHAM:
12	Thank you.
13	MR. LEONARD:
14	Thank y'all.
15	MR. WINDHAM:
16	All right. Motion's on the floor for
17	approval of this one.
18	All in favor, indicate with an "aye."
19	(Several members respond "aye.")
20	MR. WINDHAM:
21	All opposed with a "nay."
22	(No response.)
23	MR. WINDHAM:
24	Motion carries. All right. No advanced
25	notification filed MCA, which were MCAs with the



1	original application. Ms. Cheng.
2	MS. CHENG:
3	20120494, CB&I Walker, LLC in Livingston
4	Parish; 20120532, CF Industries, Inc. in Ascension
5	Parish; 20120533, CF Industries, Inc. in Ascension
6	Parish; 20120534, CF Industries, Inc. in Ascension
7	Parish.
8	MR. WINDHAM:
9	I'm sorry.
10	MR. ADLEY:
11	Just trying to save us some time here.
12	Richard, these are in the same
13	grandfathered group?
14	MR. HOUSE:
15	They're renewals; right?
16	MS. CHENG:
17	Yes.
18	MR. ADLEY:
19	Yes.
20	MR. HOUSE:
21	Yes.
22	MR. ADLEY:
23	Okay. Thank you.
24	MS. CHENG:
25	20120535, Dolese Bros. Company, Inc. in



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St. Helena Parish; 20120436, Dolese Brothers Company,
Inc. in East Feliciana Parish; 20120022, Dubroc Machine,
LLC in St. Martin Parish; 20120434, Franklin Press, Inc.
in East Baton Rouge Parish; 20120355, Shaw Alloy Piping
Products, LLC in Caddo Parish; and 20120274, Shintech
Louisiana, LLC in East Baton Rouge Parish.

#### MR. ADLEY:

Just a statement for the record, because they fall into the grandfathered group, meaning that you had agreements with prior to this date, I do want the record to reflect this concept of getting industrial tax exemption for the mixing of concrete, the Governor will not be in support of that in the future, just not part of it. It's not manufacturing in our eyes of what it is supposed to be doing. I want to make that clear because you've got two of them here that are just that.

#### MR. WINDHAM:

Thank you, Mr. Adley.

Is there a motion to approve these

20 renewals?

Made by Representative Carmody; seconded

22 by Ms. Villa.

Any comments from the public concerning the renewal of these applications -- I mean, of these contracts?



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1	(No response.)
2	MR. WINDHAM:
3	All in favor, indicate with an "aye."
4	(Several members respond "aye.")
5	MR. WINDHAM:
6	All opposed with a "nay."
7	(No response.)
8	MR. WINDHAM:
9	Motion carries.
10	MS. CHENG:
11	I have 15 late renewal requests. BP
12	Lubricants has contacted me and requested that we defer
13	their two late renewals, 20120574 and 20120575.
14	MR. WINDHAM:
15	Okay. Is there a motion to approve the
16	deferral of those two?
<b>17</b>	Made by Mr. Jones; seconded by Dr.
18	Wilson.
19	All in favor? Any opposition?
20	(No response.)
21	MR. WINDHAM:
22	Motion carries. No opposition.
23	MS. CHENG:
24	20110686, Farm Credit Leasing Services
25	Corporation in Richland Parish. Their initial contract



1	expired on 12/13 of '16. Their late renewal was
2	received 4/5 of '17.
3	2010 did you want to take these one
4	by one?
5	MR. WINDHAM:
6	I think you can read them all because I
7	believe what will probably happen is one of my
8	colleagues will make a motion to restrict them by one
9	year, and so I believe that you can unless please.
10	MR. ADLEY:
11	For those that haven't been here, you
12	only have three choices here. It's either approve the
13	full five years or approve it with some penalty or
14	totally deny the request. That's the only three choices
15	we have. And what this Board has done on every one of
16	these is to reduce the five-year period to four, which
17	is a 20 percent penalty for being late with their
18	request.
19	If we could, Mr. Chairman, I would move
20	that we do the same thing here with all of these that we
21	have done in the past and reduce them to four years,
22	except for the two you asked to be deferred.
23	MR. WINDHAM:
24	Motion has been made to reduce all of
25	these by one year for eligible contracts, and it's been



made by Mr. Adley and seconded by Mr. Richard.
Are there any comments except for
those two that have already been deferred properly.
Are there going to be comments from the
public concerning any of these?
Ms. Cheng, you can read them into the
record for us.
MS. CHENG:
20100036, Procter & Gamble Manufacturing
in Rapides Parish; 20101187, Procter & Gamble
Manufacturing in Rapides Parish; 20110153, Taminco US,
LLC in Iberville Parish; 20100221, Hydra Tech Systems,
Inc. in Ouachita Parish; 20140932, Claymar Construction
II in Livingston Parish; 20080178B, Coca-Cola Company
D/B/A Coca-Cola North America in East Baton Rouge
Parish; 20110273, Hunt Forest Products, LLC in Grant
Parish; 20120364, Hunt Forest Products, LLC in Grant
Parish; 20120342, Louisiana Generating, LLC in Pointe
Coupee Parish; 20140856, Mallard Machine Service, LLC in
Terrebonne Parish; 20120671, New Industries, LLC in St.
Mary Parish; 20120513, Steel Forgings, Inc. in Caddo
Parish; 20120557, Williams C. New Development Company,
LLC in St. Mary Parish; and 20120672, Williams C. New
Interests, LLC in St. Mary Parish.



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MR. WINDHAM:

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1	All right. Motion has been made,
2	seconded. Comments have been requested.
3	All in favor, indicate with an "aye."
4	(Several members respond "aye.")
5	MR. WINDHAM:
6	All opposed with a "nay."
7	(No response.)
8	MR. WINDHAM:
9	Motion carries. One year. Restricted
10	by one year.
11	MS. CHENG:
12	Okay. I have seven change in name
13	requests.
<b>L4</b>	Danos & Curole Marine Contractors, LLC,
15	Contracts 20171094 and 20141094A are requesting to
<b>L</b> 6	change to Danos, LLC in Ascension Parish; William C. New
L7	Development, LLC, Contracts 050981, 050732A, 20120557,
18	20140399 and 20150788 are changing their name to William
19	C. New Interests, LLC in St. Mary Parish.
20	MR. WINDHAM:
21	Motion has been made by Representative
22	Carmody and seconded by Dr. Wilson to approve the name
23	change only.
24	Any comments from the public?
25	(No response.)



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1	MR. WINDHAM:
2	Questions from the Board?
3	(No response.)
4	Mr. WINDHAM:
5	All in favor, indicate with an "aye."
6	(Several members respond "aye.")
7	MR. WINDHAM:
8	All opposed with a "nay."
9	(No response.)
10	MR. WINDHAM:
11	Motion carries.
12	MS. CHENG:
13	I have two contract transfers. German
14	Pellets Louisiana, LLC, Contract 20150484 is being
15	transferred to LaSalle BioEnergy, LLC in LaSalle Parish,
16	and Louisiana Pellets, Inc., 20121272, is being
17	transferred to LaSalle BioEnergy, LLC in LaSalle Parish.
18	MR. WINDHAM:
19	Ms. Malone made the motion to approve
20	the transfer of exemption, and Mayor Brasseaux seconded.
21	Any comments from the public?
22	(No response.)
23	MR. WINDHAM:
24	Questions from the Board?
25	(No response.)



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1	MR. WINDHAM:				
2	All in favor, indicate with an "aye."				
3	(Several members respond "aye.")				
4	MR. WINDHAM:				
5	All opposed with a "nay.")				
6	(No response.)				
7	MR. WINDHAM:				
8	Motion carries.				
9	MS. CHENG:				
10	I have six partial transfer requests.				
11	Bollinger Amelia Repair, LLC, Contract				
12	20071385, Bollinger Amelia Repair, LLC in St. Mary is				
13	retaining \$69,586 in assets, and they're being				
14	transferred \$11,488 of assets is being transferred to				
15	Bollinger Shipyards, LLC in Harvey, Jefferson Parish.				
16	MR. WINDHAM:				
17	So that tells us that the total contract				
18	is around \$80,000; it's just being split up and				
19	transferred?				
20	MS. CHENG:				
21	Yes, sir.				
22	MR. WINDHAM:				
23	Thank you.				
24	MS. CHENG:				
25	Bollinger Fourchon, LLC, Contract				



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1	20140025, Bollinger Fourchon at Norman Doucet Drive is
2	retaining \$896,819 and the Norman Doucet Drive location
3	in \$15,569,540 of assets is being transferred to
4	Bollinger Fourchon, LLC at Adam Ted Gisclair Road.
5	Bollinger Larose, LLC, Contract 062522
6	in Lafourche Parish is retaining \$672,309 in assets at
7	that location and is transferring \$358,402 in assets to
8	Bollinger Shipyards, LLC Harvey in Jefferson Parish.
9	Bollinger Larose, LLC, 201006118 in
10	Lafourche Parish is retaining \$1,344,565 at that
11	location and it is transferring \$156,895 to Bollinger
12	Shipyards, LLC in Amelia in St. Mary Parish.
13	Bollinger Larose, LLC, Contract 20140244
14	is retaining \$247,870 at it's Bollinger Larose location
15	in Lafourche Parish and is transferring \$58,539 in
16	assets to Bollinger Fourchon, LLC in Lafourche at Adam
17	Ted Gisclair Road.
18	Bollinger Shipyards Lockport, LLC,
19	Contract 20110287 is receiving \$4,458,570 at its
20	Lafourche location and it's transferring \$28,050 to
21	Bollinger Fourchon, LLC in Lafourche at Adam Ted
22	Gisclair Road.
23	MR. WINDHAM:
24	All right. Are there any questions from
25	the public?



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1	Motion made by Ms. Villa; seconded by
2	Dr. Wilson to approve the partial transfers.
3	Any comments?
4	(No response.)
5	MR. WINDHAM:
6	All in favor, indicate with an "aye."
7	(Several members respond "aye.")
8	MR. WINDHAM:
9	All opposed with a "nay."
10	(No response.)
11	MR. WINDHAM:
12	Motion carries.
13	MS. CHENG:
14	And I have four special requests that
15	were deferred from the April Board meeting because they
16	requested an extension in time to receive their
<b>L7</b>	approvals from the local governing authorities for
18	contract continuations.
19	MR. WINDHAM:
20	Did they receive their approvals?
21	MS. CHENG:
22	They did.
23	MR. WINDHAM:
24	Mr. Lebleu, those are your people, I
25	believe?



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1	Good.				
2	MS. CHENG:				
3	Halliburton Energy Services, Contracts				
4	20100024 and 20100024A in Bossier Parish, and				
5	Halliburton Energy Services, Contract 2008133 and				
6	20080781 in Plaquemines Parish.				
7	MR. WINDHAM:				
8	Is there a motion?				
9	Yes, there is, by Representative				
LO	Carmody; second by Ms. Malone.				
11	Any questions or comments regarding				
12	these continuations? Everyone remembers what they were				
13	about, I believe.				
L <b>4</b>	All in favor, indicate with an "aye."				
15	(Several members respond "aye.")				
<b>L</b> 6	MR. WINDHAM:				
L7	All opposed with a "nay."				
18	(No response.)				
19	MR. WINDHAM:				
20	Motion carries.				
21	MS. CHENG:				
22	And this concludes the Industrial Tax				
23	Exemption portion of the agenda.				
24	MR. WINDHAM:				
25	Good job, Ms. Cheng.				



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1	MS. CHENG:			
2	Thank you.			
3	MR. WINDHAM:			
4	So we have election of officers.			
5	Mr. Adley, I think you had a question.			
6	MR. ADLEY:			
7	I think Robby had a motion.			
8	MR. WINDHAM:			
9	I'm sorry.			
10	MR. MILLER:			
11	In order to move this along, I make a			
12	motion that we continue with the same officers for this			
13	term, then we can do it right and just keep the time			
14	going instead of doing it now and then again in a couple			
15	few months, just a few months.			
16	MR. WINDHAM:			
17	All right.			
18	MR. CARMODY:			
19	I move to close the nominations.			
20	MR. WINDHAM:			
21	Seconded by Representative Carmody,			
22	third by Dr. Wilson.			
23	All in favor, indicate with an "aye."			
24	(Several members respond "aye.")			
25	MR. WINDHAM:			



1	All opposed with a "nay."
2	(No response.)
3	MR. WINDHAM:
4	Motion carries.
5	Ms. Villa.
6	Ms. VILLA:
7	Good afternoon. Thank you, Mr.
8	Chairman, fellow Board members. The Secretary regrets
9	not being able to attend today, but I do welcome the
10	opportunity to serve as his designee to the Board for
11	today's meeting. I haven't he's been here at every
12	meeting for the past year or so, so it's an honor to be
13	here again with you guys sitting up here.
14	First, I'd like to publicly the
15	Secretary and I would like to publicly acknowledge the
16	hard work this Board has done this past year updating
17	the ITEP rules to conform with the executive orders
18	issued by the Governor a year ago. More importantly,
19	LED's legal team, who has guided us along the way
20	through this process with Mr. Richard House and Ms.
21	Danielle Clapinski. It's been a long road, but it's
22	been very transparent, and I'm very proud of the team
23	that we've assembled here at this Board and with the LED
24	staff and team as well. So I wanted to publicly



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acknowledge you-all for that.

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I also want to take a minute just to update the board on several recent project announcements the Governor and the Secretary have made since we last met.

Louisiana Machinery Company announced a New Iberia facility that they're going to be retaining 130 jobs at their site and they're going to be adding 60 jobs to expand its New Iberia operations. It's also known as Louisiana CAT. The company rebuilds and services engine and related equipment for marine, oil and gas industry and utility companies at the Port of Iberia.

\$274-million expansion in the Northeast, in Northeast
Louisiana. Graphic Packaging will retain its 800 jobs
and they project to create 93 new jobs for a

1.27-million square foot converting logistics center in
Monroe. It's a huge facility, if you can grasp your
hand around a 1.27-million square foot facility is.

Also, Mauser announced an industrial packaging project in Ascension Parish. They're going to resolve about a \$10-million capital investment with 75 new direct and indirect jobs in Geismar.

Noranda Bauxite, which has been brought in front of this board in the past, they're going to be



relocating their headquarter jobs here at the Gramercy facility, and they're going to create 65 new direct jobs, of which 15 are those headquarter jobs. It's an investment of 35-million to expand and upgrade its refinery in St. James.

There's a couple of projects that LED has been very proud to be a part of that we've have announced. We launched the Louisiana Business Connection, which was a website helping small businesses in Louisiana and matching them with large projects and we're connecting them with those larger primary companies in the state so that large and small businesses operating within Louisiana may register at no cost and discover contracting opportunities with each other.

The platform enhances opportunities to disadvantage business enterprises owned by minorities, women and veterans to secure work with prime contractors and large industrial operations in the state.

As of the middle of June, we had 72 prime contractors and 644 small business vendors seeking to prequalify and secure businesses with major industries and construction contractors. So this was a major initiative that we had for this past year, and one that we're very proud to be a part of.



In addition, we launched the Louisiana Business Startup Program for veterans in partnership with Louisiana Department of Veterans Affairs, the Louisiana National Guard, Louisiana Business and Technology Center and LSU's Executive Education Department. We created the Louisiana Veterans Entrepreneurship Program, which boosts business opportunities for Louisiana veterans as they leave active duty.

The Louisiana Veteran focuses -- we call it the LVEP, focuses both short-term with an intensive boot camp at the outset and then long-term with ongoing counseling from small business partners. It was developed through this partnership, and the program will train an estimated 108 participants in the first year and our goals is to target at least 30 percent of those participant launching the business and collectively raising at least 5-million in startup capital.

A long-term goal for the program is to create 100 new jobs to newly-formed businesses operated by LVEP-trained veteran.

And also a ranking was released about a month and a half ago, which ranked Louisiana as Number 10 in Site Selection Economic Development, and this is called the Prosperity Cup Top 10 Ranking. And



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previously Louisiana was ranked 11 in 2016, so we did move up one slot. And this is Louisiana's seventh top 10 showing in the past nine years and the Prosperity Cup, which was previously known as the Top Competitive States Ranking.

And just I would be remised if I didn't mention anything about session since it was a large part of our responsibilities the past few months. We did have a couple of changes to our programs that are administered by this Board. The Enterprise Zone has a new sunset date, which was extended to July 1st of 2020, and then we had a few changes to Quality Jobs. And we can look at LED's website for all of the changes, but basically it changed the job requirements, the salary requirement or the hourly rate requirements for those Quality Jobs and expanded its use of additional industries.

So if you would, just check our website for additional information regarding all of the changes for Quality Jobs.

And that's all I have for this afternoon.

#### MR. WINDHAM:

Thank you, Ms. Villa.

Is there a motion to adjourn?



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#### **MEETING MINUTES**

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1
         I'm sorry. Mr. Jones.
 2
         Your light's on the motion to --
     MR. JONES.
 3
 4
         I'll move to adjourn.
 5
     MR. WINDHAM:
 6
         Seconded by Ms. Cola.
 7
         All in favor, indicate with an "aye."
 8
     (Several members respond "aye.")
 9
     MR. WINDHAM:
10
         All opposed.
11
     (No response.)
12
     MR. WINDHAM:
13
         Meeting's adjourned.
14
     (Meeting concludes at 12:21 p.m.)
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#### REPORTER'S CERTIFICATE:

I, ELICIA H. WOODWORTH, Certified Court
Reporter in and for the State of Louisiana, as the
officer before whom this meeting for the Board of
Commerce and Industry of the Louisiana Economic
Development Corporation, do hereby certify that this
meeting was reported by me in the stenotype reporting
method, was prepared and transcribed by me or under my
personal direction and supervision, and is a true and
correct transcript to the best of my ability and
understanding;

That the transcript has been prepared in compliance with transcript format required by statute or by rules of the board, that I have acted in compliance with the prohibition on contractual relationships, as defined by Louisiana Code of Civil Procedure Article 1434 and in rules and advisory opinions of the board;

That I am not related to counsel or to the parties herein, nor am I otherwise interested in the outcome of this matter.

Dated this 21st day of July, 2017.

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ELICIA H. WOODWORTH, CCR

CERTIFIED COURT REPORTER



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June 28, 2017 Index: \$1,344,565..20120807

### **MEETING MINUTES**

			<b>20110273</b> 164:16
<b>\$</b>	1	2	<b>20110287</b> 168:19
<b>\$1,344,565</b> 168:10	<b>1</b> 21:23 22:24 23:18	<b>2</b> 37:7 77:22 98:3	<b>20110686</b> 162:24
<b>\$1,602</b> 136:13	33:3,9,18 79:20,23	<b>2/31/2015</b> 32:19	<b>20110691</b> 13:8
<b>\$10-million</b> 173:22	<b>1.27-million</b> 173:17,19	<b>20</b> 143:4 163:17	<b>20110754</b> 33:11
<b>\$11,488</b> 167:14	<b>1.583-million</b> 14:11	<b>20-</b> 21:23	<b>20110800</b> 36:16
<b>\$11-million</b> 135:15	<b>10</b> 175:24,25 176:3	<b>2005</b> 129:12	<b>201108945</b> 32:16
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