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6	MEETING MINUTES FOR
7	THE BOARD OF COMMERCE AND INDUSTRY
8	HELD AT
9	617 NORTH 3RD STREET
10	LABELLE ROOM
11	BATON ROUGE, LOUISIANA
12	ON THE 25TH DAY OF APRIL, 2018
13	COMMENCING AT 9:32 A.M.
14	
15	
16	
17	REPORTED BY: ELICIA H. WOODWORTH, CCR
18	
19	
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1	Appearances of Board Members Present:
2	Robert Adley Millie Atkins
3	Mayor Glenn Brasseaux
4	Representative Thomas Carmody Yvette Cola
4	Major Coleman
5	Rickey Fabra
	Manuel "Manny" Fajardo
6	Jerald Jones
_	Heather Malone
7	Charles R. "Robby" Miller Jan K. Moller
8	Secretary Don Pierson
	Scott Richard
9	Darrel Saizon, Junior
	Daniel Shexnaydre, Junior
10	Bobby Williams, Jr.
11	Dr. Woodrow Wilson Steve Windham
	Sceve Wildiam
12	Staff members present:
13	Tam Bourgeois
	Eric Burton
14	Paige Carter
15	Kristen Cheng Frank Favaloro
12	Brenda Guess
16	Richard House
	Stephanie LeGrange
17	Becky Lambert
	Mandi Mitchell
18	Joyce Metoyer Melissa Sorrell
19	Hud Usie
	Anne Villa
20	Shawn Welcome
21	
22	
23	
24	
24	
25	



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1	MR. WINDHAM:
2	Good morning, everyone. I believe all
3	of the Board members that were in the cue for parking
4	have made it into the room. Yvette was the last one.
5	If not, I'm going to still go ahead and call this
6	meeting to order.
7	The Board of Commerce & Industry, April
8	25th, 2018 meeting is called to order.
9	Melissa, if you will call the roll, please.
10	MS. SORRELL:
11	Robert Adley.
12	MR. ADLEY:
13	Here.
14	MS. SORRELL:
15	Robert Barham.
16	(No response.)
17	MS. SORRELL:
18	Representative Devillier for
19	Representative Abramson.
20	(No response.)
21	MS. SORRELL:
22	Millie Atkins.
23	MS. ATKINS:
24	I'm here.
25	MS. SORRELL:



```
1
         Mayor Brasseaux.
 2
     MAYOR BRASSEAUX:
 3
         Here.
 4
     MS. SORRELL:
 5
         Representative Carmody.
 6
     MR. CARMODY:
 7
         Here.
 8
     MS. SORRELL:
 9
         Yvette Cola.
10
     MS. COLA:
11
         Here.
12
     MS. SORRELL:
13
         Major Coleman.
14
     MAJOR COLEMAN:
15
         Here.
16
     MS. SORRELL:
17
         Rickey Fabra.
18
     (No response.)
19
     MS. SORRELL:
20
         Manny Fajardo.
21
     (No response.)
22
     MS. SORRELL:
23
         Jerry Jones.
24
     MR. JONES:
25
         Present.
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1
     MS. SORRELL:
 2
         Heather Malone.
 3
     MS. MALONE:
 4
         Here.
 5
     MS. SORRELL:
          Senator Martiny.
 6
 7
     (No response.)
 8
     MS. SORRELL:
 9
         Robbie Miller.
10
     (No response.)
     MS. SORRELL:
11
12
         Jan Moller.
13
     MR. MOLLER:
14
         Here.
     MS. SORRELL:
15
16
          Senator Chabert.
17
     (No response.)
18
     MS. SORRELL:
19
          Secretary Pierson.
20
     SECRETARY PIERSON:
21
         Present.
22
     MS. SORRELL:
23
          Scott Richard.
24
     MR. RICHARD:
25
         Here.
```



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1
     MR. WINDHAM:
 2
         Darrel Saizon.
 3
     (No response.)
 4
     MS. SORRELL:
 5
     Danny Shexnaydre.
 6
     MR. SHEXNAYDRE:
 7
         Here.
 8
     MS. SORRELL:
 9
         Ronnie Slone.
10
     (No response.)
     MS. SORRELL:
11
12
         Bobby Williams.
13
     MR. WILLIAMS:
14
         Here.
15
     MS. SORRELL:
16
          Steve Windham.
17
     MR. WINDHAM:
18
         Here.
19
     MS. SORRELL:
20
         And Dr. Wilson.
21
     DR. WILSON:
22
         Here.
23
     MS. SORRELL:
24
         We have a quorum.
25
     MR. WINDHAM:
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1		Thank you, Melissa.
2		Has everyone had a chance to read the
3	minutes?	
4		Is there a motion to approve?
5		Made by Representative Carmody; seconded
6	by Mayor Brassea	ux.
7		Any discussions?
8	(No	response.)
9	MR.	WINDHAM:
10		All in favor, indicate with an "aye."
11	(Sev	reral members respond "aye.")
12	MR.	WINDHAM:
13		All opposed with a "nay."
14	(No	response.)
15	MR.	WINDHAM:
16		Motion carries.
L7		Mr. Burton, please proceed with the
18	Quality Jobs Pro	gram.
19	MR.	BURTON:
20		I have four new now applications:
21	20170233, Brentw	ood Acquisition - Shreveport in Caddo
22	Caddo Parish; 20	150966 W.R. Grace & CoConn in
23	Calcasieu Parish	; 20161571, Waitr, Inc. in Lafayette
24	Parish; and 2017	0280, Waitr, Inc. in Calcasieu Parish.
25		This concludes all new job applications.



1	MR.	WINDHAM:
2		Thank you, Mr. Burton.
3		Are there there comments from the public
4	concerning the	Quality Jobs applications?
5	(No	response.)
6	MR.	WINDHAM:
7		Any questions from the Board members?
8	(No	response.)
9	MR.	WINDHAM:
10		Is there a motion to approve?
11		Made by Major Coleman; second by Dr.
12	Wilson.	
13	MR.	WINDHAM:
14		All favor, indicate with an "aye."
15	(Ser	veral members respond "aye.")
16	MR.	WINDHAM:
17		All opposed with a "nay."
18	(No	response.)
19	MR.	WINDHAM:
20		Motion carries.
21	MR.	BURTON:
22		Next item is going to be renewals. I do
23	have one deferra	al. It's 20110812, Greatwide Dedicated
24	Transport, III,	LLC in St. Tammany Parish.
25	MR.	WINDHAM:



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1	All right. Please proceed.
2	MR. BURTON:
3	So that leaves three renewals.
4	20130849, IBM Corporation in East Baton
5	Rouge Parish; 20130518, Idaho Timber of Coushatta, LLC,
6	Red River Parish; 20130067, Morehouse BioEnergy, LLC in
7	Morehouse Parish.
8	This concludes renewals.
9	MR. WINDHAM:
10	Thank you.
11	Are there any comments from the public
12	concerning the renewals from the Quality Jobs Program?
13	(No response.)
14	MR. WINDHAM:
15	Questions or comments from the Board
L 6	members?
L7	(No response.)
18	MR. WINDHAM:
19	Motion to approve the renewals made by
20	Ms. Heather; seconded by Mr. Williams.
21	All in favor, indicate with an "aye."
22	(Several members respond "aye.")
23	MR. WINDHAM:
24	All opposed with a "nay."
25	(No response.)



1	MR. WINDHAM:
2	Motion carries.
3	MR. BURTON:
4	Next item is going to be specials. I
5	have three change in name only of the following
6	contracts: 20141058, from NFR BioEnergy CT, LLC to
7	American Biocarbon CT, LLC in Iberville Parish;
8	20141117, from Yuhuang Chemical, Inc. to YCI Methanol
9	One, LLC in St. James Parish; 20120993, from Gremillion
10	& Pou and Associates, Inc. to Romph & Pou Agency, Inc.
11	in Caddo Parish.
12	I also have two changes in locations:
13	20141555, Dis-Tran Steel, LLC, from 4275 Highway 28
14	East, Pineville, Louisiana 71360 to 529 Cenla Drive,
15	Pineville, Louisiana 71360 in Rapides Parish; and
L 6	20161943, General Informatics, LLC, from 8000 GSRI
L7	Road, Baton Rouge, Louisiana 70808 to One Smart Way
18	Road, Baton Rouge, Louisiana 70810 in East Baton Rouge
19	Parish.
20	This concludes the specials for Quality
21	Jobs.
22	MR. WINDHAM:
23	Thank you, Mr. Burton.
24	Are there any comments from the public
25	concerning the name change or the change in location?



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1	MR. JONES:	
2	Mr. Chairman.	
3	MR. WINDHAM:	
4	Yes?	
5	MR. JONES:	
6	I need to recuse myself from Number	
7	20141117, Yuhuang Chemical, Inc.	
8	MR. WINDHAM:	
9	So noted.	
10	Any questions or other comments from the	ıe
11	Board members concerning these two items?	
12	(No response.)	
13	MR. WINDHAM:	
14	Motion is made by Dr. Wilson to approve	;
15	seconded by Major Coleman.	
16	All in favor, indicate with an "aye."	
17	(Several members respond "aye.")	
18	MR. WINDHAM:	
19	Opposed with a "nay."	
20	(No response.)	
21	MR. WINDHAM:	
22	Motion carries.	
23	MR. BURTON:	
24	Thank you.	
25	MR. WINDHAM:	



1	Thank you, Mr. Burton.
2	Next up is Ms. Becky Lambert to present
3	the Restoration Tax Abatement Program.
4	MS. LAMBERT:
5	Morning, everyone. We have five new
6	applications for Restoration Tax Abatement Program, and
7	all of them are in Orleans Parish.
8	The first one is 20161486, 3044 St.
9	Claude, LLC; 20151382, Cornelius L. Payne; 20161605,
10	Effervescence, LLC; 20160773, Henry Fairbanks; 20141341
11	Studio Network - Orpheum, LLC; 20161470 Walker Saik.
12	That's six applications for a total
13	investment of 14,139,000.
14	MR. WINDHAM:
15	Thank you, Ms. Lambert.
L 6	Are there any comments from the public
L7	concerning the Restoration Tax Abatement Program and
18	those applications?
19	(No response.)
20	MR. WINDHAM:
21	Any questions or comments from the Board
22	members?
23	(No response.)
24	MR. WINDHAM:
25	Is there a motion to approve?



1		Made by Mr. Fajardo.
2	MR.	FAJARDO:
3		Fajardo.
4	MR.	WINDHAM:
5		Seconded by Mr. Adley.
6		All in favor, indicate with an "aye."
7	(Set	veral members respond "aye.")
8	MR.	WINDHAM:
9		All opposed with a "nay."
LO	(No	response.)
11	MR.	WINDHAM:
12		I will get that name before I leave this
13	body.	
14		Please proceed. That's it?
15	MS.	LAMBERT:
16		That's all of the business for RTA for
L7	this Board meeti	ing.
18	MR.	WINDHAM:
19		Thank you, Ms. Lambert.
20		Next up we have Ms. Metoyer to present
21	the Enterprise 2	Zone applications and Program.
22	MS.	METOYER:
23		Good morning. I have 15 new
24	applications: 2	20151647, 150 Third Street, LLC, doing
25	business as Wate	ermark Baton Roue, East Baton Rouge



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1	Parish; 20141446, Affinity Health Group, LLC, Ouachita
2	Parish; 20141167, Associated Mooring, LLC, St. James
3	Parish; 20150905, Bankers Avenue Investments, LLC, East
4	Baton Rouge Parish; 20150942, Blake Management Group,
5	Lafourche Parish; 20140222, Blake Management Group, LLC,
6	Lafayette Parish; 20151047, Blake Management Group, LLC,
7	East Baton Rouge Parish; 20160426, DIVI Hospitality of
8	Port Allen, LLC, West Baton Rouge parish; 20150145,
9	Eagle US 2, LLC, Calcasieu Parish; 20150848, Enlink
10	Midstream Operating, LP in Iberville Parish; 20151066,
11	International Paper Company, Natchitoches Parish;
12	20151139, Meril and EJ LA, LLC, Orleans Parish;
13	20131236, Orion Instruments, LLC, East Baton Rouge
14	Parish; 20160726, Turner Specialty Groups, LLC I'm
15	sorry Turner Specialty Services, LLC, East Baton
16	Rouge Parish; and 20140297, it should be Westlake
17	Management Services, Incorporated. That's a typo on my
18	part. And that's Calcasieu Parish.
19	MR. WINDHAM:
20	All right. Thank you, Ms. Metoyer.
21	Are there any comments from the public
22	concerning the Enterprise Zone applications?
23	(No response.)
24	MR. WINDHAM:
25	Any questions or comments from the Board



1	members?
2	(No response.)
3	MR. WINDHAM:
4	Is there a motion to approve these?
5	Made by Mr. Moller; seconded by Mr.
6	Coleman.
7	All in favor, indicate with an "aye."
8	(Several members respond "aye.")
9	MR. WINDHAM:
10	All opposed with a "nay."
11	(No response.)
12	MR. WINDHAM:
13	Motion carries.
14	Please proceed.
15	MS. METOYER:
16	Next I have the terminations. I have
17	six. 20131265, Turner Industries Group, LLC, East Baton
18	Rouge Parish. The existing contract period is 7/12/2013
19	to 7/11/2018. The requested term date is January 12th,
20	2016. All program requirements were met, and there are
21	no additional jobs anticipated; 20141140, Rich's Car
22	Wash, LLC, Orleans Parish. The existing contract is
23	August 9 of 2014 through August 8 of 2019. The
24	requested term date is August 8th of 2017. The program
25	requirements have been met, and no additional jobs are



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1	anticipated; 20111171, Anjaneya Hospitality, LLC,
2	Bossier Parish. Existing contract August 1, 2014 to
3	July 31 of 2019. The requested term date is July 31,
4	2017. All of the program requirements have been met,
5	and no additional jobs are anticipated; 20131409,
6	Triumph Investment Group, LLC, Livingston Parish.
7	Existing contract is March 1 of 2015 through February 28
8	of 2020. The requested term date is November 30 of 2017
9	and the program requirements have been met. No
10	additional jobs are anticipated; 20140109, Yogi Monroe,
11	Incorporated, Ouachita Parish. Existing contract period
12	February 1 of 2014 through January 31 of 2019. The
13	requested term date is December 31 of 2016. The program
14	requirements have been met, no additional jobs are
15	anticipated; and the last termination is 20140142, Om
16	Sai Om, LLC, Calcasieu Parish. Existing contract period
17	January 23 of 2014 through January 22 of 2019, and the
18	requested term date is December 31 of 2016. The program
19	requirements have been met and no additional jobs are
20	anticipated.

MR. WINDHAM:

Thank you, Ms. Metoyer.

Are there any comments from the public concerning the contract terminations for the Enterprise Zone Program?



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1	(No	response.)
2	MR. I	WINDHAM:
3		Questions or comments from the Board?
4	(No	response.)
5	MR. I	WINDHAM:
6	:	Is there a motion to approve?
7	1	Made by Dr. Wilson; seconded by Ms.
8	Atkins.	
9		All in favor, indicate with an "aye."
10	(Seve	eral members respond "aye.")
11	MR. I	WINDHAM:
12	2	All opposed, "nay."
13	(No	response.)
14	MR. I	WINDHAM:
15	1	Motion carries.
16	1	Ms. Metoyer.
L7	MS. I	METOYER:
18	2	And I have a request to add an owner to
19	an existing cont	ract. The Contract Number is 20151315
20	AFS Logistics, L	LC. This is in Caddo Parish. The new
21	member would be	Professional Park, LLC.
22	MR. I	WINDHAM:
23	2	Are there any comments from the public
24	concerning the ac	ddition of the owner?
25	(No	response.)



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г		7
1	MR.	WINDHAM:
2		Questions or comments from the Board
3	members?	
4	(No	response.)
5	MR.	WINDHAM:
6		Is there a motion to approve?
7		Made by Represent Carmody; seconded by
8	Dr. Wilson.	
9		All in favor, indicate with an "aye."
10	(Sev	reral members respond "aye.")
11	MR.	WINDHAM:
12		All opposed with a "nay."
13	(No	response.)
14	MR.	WINDHAM:
15		Motion carries.
16		Ms. Metoyer.
17	MS.	METOYER:
18		I have a special request, Parc
19	Lafayette, LLC,	Contract Number 20150273 of Lafayette
20	Parish. Someone	should be here to speak.
21	MR.	WINDHAM:
22		Is there a representative from Parc
23	Lafayette, LLC?	
24		Please step forward and identify
25	yourself for us	and
l		



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1	MS. BABIN:
2	Good morning. I'm Missy Babin here
3	representing Parc Lafayette, LLC.
4	MR. WINDHAM:
5	All right. Ms. Metoyer, can you proceed
6	with this review of what we have here?
7	MS. METOYER:
8	Within 24 months of the contract
9	effective date, all of the program requirements need to
10	be met by meeting the jobs. You either need a 10
11	percent increase nationwide, including affiliates, of
12	jobs or a minimum average of five in the first 24
13	months. So her request is to add an additional 24
14	months based on that language in the rules under Section
15	701(e) for good cause shown.
16	MR. WINDHAM:
17	All right. Ma'am, please identify
18	yourself.
19	MS. BABIN:
20	Missy Babin with Parc Lafayette.
21	MR. WINDHAM:
22	All right. Please proceed with
23	explaining what's the extenuating circumstances.
24	MS. BABIN:
25	My compelling argument.



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Thank you, first of all, for agreeing to grant the special request for this Board. I understand that this is a very rare opportunity that's been extended to us.

Construction on our building began in May of 2017. It was completed on April 29th, 2016. We filed our Employee Certification Report on May 19th, 2017, and our baseline was determined to be 16 employees. At that time, and currently, Parc Lafayette is under a contractural obligation with the Petroleum Club of Louisiana to manage our ballroom. We have a ballroom where we have weddings and special events, receptions and whatnot. The date of that management contract was before we filed our Employee Certification Report. The contract dates are from March 15th, 2015, and it expires at the end of this September.

We entered into the management agreement with the Petroleum Club because of its success and experience in operating this type of facility in the Lafayette market. The Petroleum Club has been in business since 1952. The club's general manager has over 40 years of private club experience, and he's been with the Petroleum Club itself for over 12 years.

Because of this management arrangement, none of the net new jobs created within the 24-month



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project period qualified by being employed by Parc Lafayette or its affiliate according to the definition of the Enterprise Zone Program. The employees at the facility that met these provisions during the project period are employed directly by the Petroleum Club.

I'm aware that there is a part of the program that allows for the leased employees to generate the same tax credit as direct employees. Unfortunately, Parc did not meet the criteria for leased employees either. Parc does not have the ability to directly hiring and firing of leased employees, the ability to determine work schedule, shifts assignments, nor does it have the ability to determine pay rate. The Petroleum Club performs all of the payroll administration for these employees.

The management arrangements with the Petroleum Club, like I said, will expire at the end of September of this year. On October 1st, Parc Lafayette will operate the facility directly or through one of its affiliates, which will meet the criteria of the named affiliate according to the Enterprise Zone Program.

Managing the facility directly

creates -- excuse me -- requires the creation of

permanent net new jobs that will definitely meet the net

new jobs requirements of the program. We anticipate



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creating at least 20 net new jobs. These positions will include director of operations, general manager, assistant manager, special events coordinator, marketing director, office manager, chef, sous chef, bar manager and new room services and line cook, and these jobs will not be replacement jobs of Petroleum Club employees upon the expiration of the management arrangement. The Petroleum Club has its own facilities, so they will keep their employees that they have on staff now.

\$6-million in the construction of the project alone, including land, infrastructure, development costs and construction of the facility, and it continues to invest in the development. The 13-acre lifestyle center, where Le Pavillon is situated, directly creates significant jobs and commerce for it's Louisiana Economic Development Enterprise Zone.

Since opening in 2015, there have been about 210 events held at the facility. Several of these have been free events for charities, such as Hospice of Acadiana, with keynote guest speaker Governor John Bel Edwards, the Acadiana Symphony, St. Jude Hospital, local schools and -- many more. For these reasons, Parc Lafayette is deserving of the benefits provided by the Enterprise Zone Program, and we humbly request that the



1	Board grant the 24-month extension available under
2	Section 701(E)(1)(e).
3	Thank you very much, and that's it.
4	MR. WINDHAM:
5	Thank you, Ms. Babin. We do appreciate
6	the investment made into the Lafayette area made by Parc
7	Lafayette, because, I guess, let me ask one or just two
8	quick questions to make sure I understand. You invested
9	the money, but you did not create the jobs?
10	MS. BABIN:
11	Not to qualify for the program, no, sir.
12	MR. WINDHAM:
13	All right.
14	MS. BABIN:
15	Because the employees are employed
16	directly by the Petroleum Club.
17	MR. WINDHAM:
18	All right. And for staff, the question
19	that I have, the purpose of this program is to incent a
20	company to make an investment and create jobs?
21	MS. METOYER:
22	Yes.
23	MR. WINDHAM:
24	Thank you.
25	Mr. Adley.



MR. ADLEY: 1 2 I guess the part I'm trying to understand is I assume under State law that we allowed 3 4 for just cause to make this decision, that's why it's in I assume that's correct? 5 the rules. 6 MS. METOYER: This is the first time that I'm aware 7 8 that this has been a circumstance. This has never been 9 brought before the Board that I'm aware. 10 MR. ADLEY: 11 Okay. Assuming that's correct, 12 hopefully it wouldn't have been in the rules to begin 13 The issue that I have, what I'm trying to 14 determine, in the State's statutes, this definition of 15 management, is that where that's found? Is this 16 regulation relating to who manages or who they fall under, is that in State law or is that something within 17 18 the rule? 19 MS. METOYER: 20 That's not specifically in the rule, but 21 there is -- there's leased employee guidelines set up by 22 LED, and her site doesn't meet those guidelines either. 23 MR. ADLEY: 24 Okay. Were there any tax advantages or



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anything received during this period of time that they

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1	were being managed by the Petroleum Club?
2	MS. METOYER:
3	No, because compliance has not been
4	illustrated.
5	MR. ADLEY:
6	Okay. My question is, what's the reason
7	for the just cause? I mean, if your contract expires
8	I think the management contract, you said expires in
9	September or was it December?
10	MS. BABIN:
11	September 30th of this year.
12	MR. ADLEY:
13	Okay. So it expires in September and
14	then the employees come over to you
15	MS. BABIN:
16	No, sir.
17	MR. JONES:
18	No, they don't.
19	MS. BABIN:
20	The employees that were employed by the
21	Petroleum Club will remain employees of the Petroleum
22	Club. I will be creating net new jobs that are
23	compliant, except for the timeframe that they have to be
24	created in with the program guidelines. They will be
25	new permanent jobs employed directly by Parc Lafayette



1	or one of its affiliates.
2	MR. ADLEY:
3	That's what's confusing me. Why
4	wouldn't you just make a new application for the jobs
5	that you are creating?
6	MS. BABIN:
7	Because, to my understanding, and I may
8	have I may not be correct on this, but, to my
9	understanding, the net new jobs let me back up.
10	We're applying for the credits on the
11	construction materials and the
12	MR. WINDHAM:
13	And that would be the investment tax
14	credit?
15	MS. BABIN:
16	Yes.
17	and I don't believe that that was an
18	option because they have to be created within 24 months
19	of building, the building or of purchasing the materials
20	or whatnot. So what you're suggesting, my material
21	invoices wouldn't fall within the dates to qualify for
22	the Enterprise Zone either on job creations or for what
23	you're suggesting, to do a new application.
24	MR. WINDHAM:
25	So the bottom line of it is that you



wouldn't get the benefits for the capitol investments that you made versus the job tax credits that are created?

MS. BABIN:

Yes, sir.

MR. WINDHAM:

All right.

Secretary Pierson.

SECRETARY PIERSON:

Just for clarification to the Board, the staff recommendation is against support of this appeal in that we essentially want to be consistent with our application of the program. The opportunity was afforded over the two-year timeframe to establish these There were no net new jobs associated with the The company made elective changes to do a project. handshake with Petroleum Club and then make some choices, and we believe in order to have uniform enforcement that, as maybe Mr. Adley has pointed out, the idea of filing a new application to take advantage of benefits that will be afforded relative to new job creation is a pathway that the company could chose to follow, but what has happened is contracturally they represented to the State that they would create jobs, that did not occur for the reasons that you've outlined,



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and, therefore, to be consistent, it would be very 1 2 difficult to allow a waiver on this particular contract from the standpoint of your staff. 3 4 MS. METOYER: Yes, sir. 5 6 MR. WINDHAM: Thank you, Secretary Pierson. 8 Are there any other questions or comments for Ms. Babin? 9 10 MR. ADLEY: 11 I certainly hate to be the bad guy, but 12 state law is state law regardless of what our rules say, 13 and if you're required to comply what you contracturally 14 agreed to do, you have to do that. If you didn't do 15 that, according to the Secretary, you've violated the 16 contract, but you have the opportunity to come back and 17 now take those employees and put them under that 18 program, as I understand it. 19 MS. METOYER: 20 She could file another advance for this 21 portion that she wants to begin October 1, yes. 22 I also offered, as I do with all of the



23

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companies who don't meet it, because this has happened

adjust your project periods. So you can possibly extend

before, it's just never come to this point, that you

1	it out further and meet your job requirements, and that
2	wasn't an option for them.
3	MR. WINDHAM:
4	I see, but at least from my perspective,
5	we will support the Secretary's recommendation. You
6	just can't go about violating state law.
7	MR. WINDHAM:
8	So, Mr. Adley, I'll take that as a
9	motion to deny the
10	MR. ADLEY:
11	Yes.
12	MR. WINDHAM:
13	special request appeal?
14	Seconded by Major Coleman.
15	All in favor I'm sorry. Any other
16	comments?
17	MS. BABIN:
18	I'm just unclear on one thing. Can you
19	explain to me how it violates state law? Is it because
20	of what Parc Lafayette represented by making entering
21	into the contract with the State; is that
22	MR. ADLEY:
23	I think it is, as I understand it, what
24	happened here was you indicated the employees would be
25	your employees, but they were not, and you contracted



_	'.1 .1	
1	with the State i	for them to be your employees, but they
2	were not.	
3	MS.	BABIN:
4		Okay. Thank you.
5	MR.	WINDHAM:
6		Any other comments from the public?
7	(No	response.)
8	MR.	WINDHAM:
9		Questions from the Board members?
10	(No	response.)
11	MR.	WINDHAM:
12		Motion has been made and a second.
13		All in favor, indicate with an "aye."
14	(Set	veral members respond "aye.")
15	MR.	WINDHAM:
16		All opposed with a "nay."
17	(No	response.)
18	MR.	WINDHAM:
19		Motion carries.
20	MS.	BABIN:
21		Thank you.
22	MR.	WINDHAM:
23		Thank you, Ms. Babin.
24	MS.	METOYER:
25		That concludes EZ. Thank you.



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1	MR. WINDHAM:
2	Thank you, Ms. Metoyer.
3	Next we have Ms. Cheng for the
4	Industrial Tax Exemption Program.
5	MS. CHENG:
6	Good morning. I have 22 new
7	applications that have advances filed prior to the
8	Executive Order, and I have one that the company would
9	like be deferred.
10	And I need defer 20151426Q, Denka
11	Performance Elastomer, LLC in St. John the Baptist
12	Parish.
13	MR. WINDHAM:
14	Say the name again?
15	MS CHENG:
16	Denka Performance Elastomer. It's the
17	second one.
18	MR. WINDHAM:
19	The second one is being deferred.
20	MR. ADLEY:
21	I'm sorry. I didn't catch it.
22	MS. CHENG:
23	Okay.
24	MR. ADLEY:
25	You said 2014?



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1	MS. CHENG:
2	20151426A, Denka Performance Elastomer.
3	MR. ADLEY:
4	Okay. Thank you.
5	MR. WINDHAM:
6	All right. Please proceed.
7	MS. CHENG:
8	2013 do you want me to read them one
9	by one?
10	MR. WINDHAM:
11	Yes.
12	MS. CHENG:
13	20131385, Bell Helicopter Textron, Inc.
14	in Lafayette Parish.
15	MR. WINDHAM:
16	Let me say this, though: Mr. Adley's
17	got a question about a couple of them when you get to
18	them.
19	MS. CHENG:
20	Okay.
21	20141521, DOW Chemical Company in
22	Iberville Parish; 20161431 DOW Chemical Company in
23	Iberville Parish; 20161432, DOW Chemical Company in West
24	Baton Rouge Parish; 20131175 DOW Chemical Company in
25	West Baton Rouge Parish; 20131176, DOW Chemical Company



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1	in Iberville Parish; 20161542 FG LA, in St. James
2	Parish.
3	MR. WINDHAM:
4	All right. Please pause there.
5	MS. CHENG:
6	Okay.
7	MR. WINDHAM:
8	Do we have a representative from DOW
9	Chemical?
10	Please step forward. Mr. Adley has a
11	couple questions for you and also, I believe, FG LA,
12	LLC.
13	MR. ADLEY:
14	Yes.
15	MR. WINDHAM:
16	Is there a representative from that
17	entity?
18	Please be prepared, FG LA, LLC.
19	MR. ADLEY:
20	I don't know if this is for DOW or this
21	is for the staff. When I read the application we had,
22	when I looked at it, the full-time persons to be
23	employed, they show 42 for this application, and then
24	when I looked on the agenda, it's 28. And I'm just
25	trying to find out what happened.



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1	MS. CHENG:
2	It was a mistake. There's 42 was
3	duplicated. It's actually 28.
4	That's actually one site; correct?
5	That's one site that straddles the ine
6	of West Baton Rouge and Iberville. We corrected it to
7	read the 28 that are associated with this side on West
8	Baton Rouge and 23 on the Iberville side.
9	MR. ADLEY:
10	Well, you split it between the two
11	parishes?
12	MR. WINDHAM:
13	Please identify yourself.
14	MS. DAIGLE:
15	Rona Daigle, DOW Chemical Lead Tax
16	Manager.
17	We actually have a plant in West Baton
18	Rouge, Poly D, that has 28 new employees, and then we
19	have a Poly B plant, a new plant, we have 23, for a
20	total of 40-some-odd.
21	MR. ADLEY:
22	And in the application for the other
23	plant, the 23, it showed 42.
24	MS. DAIGLE:
25	Yes. It's actually 51. I'm sorry.



1	MR. ADLEY:
2	Okay. That was the only questions I
3	had. It just didn't match.
4	MS. DAIGLE:
5	Yes, sir.
6	MR. WINDHAM:
7	All right. Any other questions by any
8	other Board members?
9	(No response.)
10	MR. WINDHAM:
11	Thank you, ma'am.
12	Mr. Harris, please step forward and
13	identify yourself for FG LA, LLC.
14	MR. HARRIS:
15	Good morning, gentlemen. Jim Harris
16	here on behalf of FG LA, LLC, and specifically the
17	project manager for the Formosa announcement that the
18	Governor made on Monday, and delighted to say that we're
19	ready to rock and roll.
20	MR. ADLEY:
21	Jim, this is going to be real simple.
22	MR. HARRIS:
23	Okay.
24	MR. ADLEY:
25	I know you're getting yourself ready.



1	I've known you a long time, and I know you're getting
2	ready, but I just saw two words in this application that
3	I hadn't seen before.
4	MR. HARRIS:
5	Okay.
6	MR. WINDHAM:
7	And I just want you to tell me what you
8	meant by it when you said this application is for a
9	front-end job track. What do you mean by that?
10	MS. CHENG:
11	I could answer that actually.
12	This is an application for a project
13	that has not yet begun construction. So they have
14	MR. ADLEY:
15	We did a number of those. I just never
16	saw those words before.
17	That's it, Jim.
18	MR. HARRIS:
19	That's it?
20	MR. WINDHAM:
21	Good job.
22	Good job, Ms. Lee. Thank you. Welcome
23	to Louisiana.
24	All right. Please proceed.
25	MS. CHENG:



1	2015200053, Georgia Pacific Consumer
2	Oppilations LLC in East Baton Rouge Parish; 20160361,
3	Gravois Aluminum Boats, LLC in St. Mary Parish;
4	20161507, Gravois Aluminum Boats, LLC in Iberia Parish;
5	20160175A, Hood Container of Louisiana, LLC in East
6	Feliciana Parish; 20161523 Kennedy Rice Dryers, LLC in
7	Morehouse Parish; 20140198C, Lubrication Technologies,
8	Inc. in Caddo Parish; 20140362B, Methanex Louisiana, LLC
9	in Ascension Parish; 20150086 Monsanto Company in St.
10	Charles Parish; 20151753, Occidental Chemical
11	Corporation in Ascension Parish; 20150161A, PCS Nitrogen
12	Fertilizer, LP in Iberville Parish; 20150162, PCS
13	Nitrogen Fertilizer, LP in Iberville Parish; 20141270,
14	Performance Energy Services, LLC in Terrebonne Parish;
15	201614-5 Praxair, Inc. in Calcasieu Parish; 20160680,
16	REG Geismar, LLC in Ascension Parish; 20100198C, Sabine
17	Pass LNG, LP in Cameron parish; 20150156A, Sasol USA
18	Corporation in Calcasieu Parish; 20150945 Shell Chemical
19	Corporation sorry Shell Chemical Company, LP in
20	Ascension Parish; 20120058B, Shintech Louisiana, LLC in
21	Iberville Parish; 20141070B, Shintech Louisiana, LLC in
22	Iberville Parish; 20151314, Union Carbide Corporation in
23	St. Charles Parish; 20120041B, Union Carbide Corporation
24	in St. Charles Parish; 20161444, Union Carbide
25	Corporation in St. Charles Parish; 20141522, Union



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1	Carbide Corporation in St. Charles Parish; and
2	20150189A, United WELD Operations, LP in Livingston
3	Parish, for a total investment of \$11,262,390,255.
4	MR. WINDHAM:
5	Thank you, Ms. Cheng.
6	Ms. Melissa, can you make a note that
7	Mr. Miller has shown and also Mr. Saizon. Thank you.
8	All right. Is there any discussion from
9	the public concerning any of the applications that Ms.
10	Cheng just presented?
11	(No response.)
12	MR. WINDHAM:
13	Are there any questions or comments from
14	the Board?
15	(No response.)
16	MR. WINDHAM:
17	Is there a motion to approve?
18	So moved by Mr. Jones; seconded by Mr.
19	Miller.
20	All in favor, indicate with an "aye."
21	(Several members respond "aye.")
22	MR. WINDHAM:
23	All opposed with a "nay."
24	(No response.)
25	MR. WINDHAM:



1	Motion carries.	
2	MS. CHENG:	
3	I have eight new applications with	
4	advances filed after the Executive Order on June 24 of	
5	2016.	
6	MR. WINDHAM:	
7	All right. Thank you. Please proceed.	
8	MS. CHENG:	
9	These all have local approval	
10	resolutions and fully-executed Cooperative Endeavor	
11	Agreements with the state and LED.	
12	20161956, Intralox, LLC in Jefferson	
13	Parish; 20161650, Laitram Machine Shop, LLC in Jefferson	
14	Parish; 20161649, Laitram Machinery, Inc. in Jefferson	
15	Parish; 20161660, Laitram, LLC in Jefferson Parish.	
16	MR. WINDHAM:	
17	All right. Please pause.	
18	Is there a representative for Laitram,	
19	LLC with us today?	
20	Please forward, ma'am. Please identify	
21	yourself.	
22	MS. RAYMOND:	
23	Good morning. I'm Deanne Raymond, and	
24	I'm director of tax for Laitram and all of the companies	
25	are affiliated, Intralox, Laitram Machine Shop, Laitram	



Machinery and Lapeyrs Stair as well. 1 2 MR. WINDHAM: 3 All right. Thank you. 4 Mr. Adley. MR. ADLEY: 5 6 The only question I had for you was on 7 20161616, and the project description says that you've 8 added new computer hardware and software, and I would like to know what is that used for? 9 MS. RAYMOND: 10 11 Well, this computer hardware and 12 software that is added is -- if you can -- I don't know 13 if you saw the asset list, but we went through and 14 excluded a lot of assets that Laitram has to leave only 15 those that are used in the manufacturing process. 16 because it's used by more than just the manufacturing 17 process, we did a ratio just trying to find a fair way 18 of do this ratio companywide the number of manufacturing 19 employees that we have, the total employees that are 20 using this software, and that was 75 percent. So we 21 only put through the program for the exemptions 75 22 percent of that software. So we excluded the --23 MR. ADLEY: 24 I assume you gave that information to --



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MS. RAYMOND:

1	Yes.	
2	MR. ADLEY:	
3	to these guys?	
4	MS. RAYMOND:	
5	Yes.	
6	MR. ADLEY:	
7	So what was the total of all of the	
8	software and not before you took a portion?	
9	MS. CHENG:	
10	Before we took a portion out?	
11	MS. RAYMOND:	
12	The total well, the total assets I	
13	have that.	
14	MR. WINDHAM:	
15	And while you're looking for it, I want	
L 6	to commend you for taking the time to break out what you	
L7	believe is strictly for the manufacturing process.	
18	MS. RAYMOND:	
19	Thanks. We're trying.	
20	MR. ADLEY:	
21	Never seen anybody do that before.	
22	That's pretty good.	
23	MS. RAYMOND:	
24	Okay. So we had Laitram had assets	
25	of 3.2-million and we had other exclusions of about	



1.5-million, so that left 1.8 of the computer-related	
software. And so 75 percent of the 1.8 is 1.3 that we	
have listed on the contract.	
MR. ADLEY:	
So all of it, is the software and	
hardware then, I mean, when I look at the bottom at the	
1.3	
MS. RAYMOND:	
I don't know if you're looking at the	
asset listing because it lists out you don't have	
that?	
MR. WINDHAM:	
No, we don't have the asset listing. We	
have a single number.	
have a single number.	
have a single number. MS. CHENG:	
MS. CHENG:	
MS. CHENG: Yeah. So they had it was a total of	
MS. CHENG: Yeah. So they had it was a total of \$3.2-million and	
MS. CHENG: Yeah. So they had it was a total of \$3.2-million and MR. ADLEY:	
MS. CHENG: Yeah. So they had it was a total of \$3.2-million and MR. ADLEY: A total of how much?	
MS. CHENG: Yeah. So they had it was a total of \$3.2-million and MR. ADLEY: A total of how much? MS. CHENG:	
MS. CHENG: Yeah. So they had it was a total of \$3.2-million and MR. ADLEY: A total of how much? MS. CHENG: 3.2.	
MS. CHENG: Yeah. So they had it was a total of \$3.2-million and MR. ADLEY: A total of how much? MS. CHENG: 3.2. MR. ADLEY:	



And, Ms. Raymond, that is a reasonable 1 2 way to approach the segregation. MS. RAYMOND: 3 4 Okay. Thank you. MR. WINDHAM: 5 6 Thank you. All right. Please proceed. 8 MS. CHENG: 9 20161651, Lapeyre Stair, Inc. in 10 Jefferson Parish; 20170070, Mauser USA, LLC in Ascension Parish; 20180088, Methanex Fortier, Inc. in Ascension 11 12 Parish; and 20170234, Talon Industrial, LLC in Ascension 13 Parish. 14 MR. WINDHAM: 15 All right. Is there a representative 16 from Talon Industrial with us today? Please step forward. I believe 17 18 Mr. Adley has a question for you. 19 MR. ADLEY: 20 Yes, I did. And, Just for the staff, 21 and then to you. This has zero jobs. 22 MS. CHENG: 23 Okay. So they are actually related with 24 Mauser, USA, LLC. They're the real estate holding 25 company that owns the building that Mauser USA is housed



1	in. Mauser is manufacturing inside Talon Industrial's	
2	building.	
3	MR. ADLEY:	
4	I got you, but	
5	MS. CHENG:	
6	Okay.	
7	MR. ADLEY:	
8	don't they have to create jobs to get	
9	the ITEP?	
10	MS. CHENG:	
11	Jobs are being created by Mauser USA.	
12	They just own the building.	
13	MR. WINDHAM:	
14	They're the responsible party for the	
15	property taxes?	
16	MS. CHENG:	
17	If the building were owned by Mauser	
18	USA, they would also.	
19	MR. ADLEY:	
20	Okay. So what you're telling me is this	
21	company is not getting the ITEP?	
22	MS. CHENG:	
23	They're getting the ITEP.	
24	MR. ADLEY:	
25	They are?	



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1	MR. WINDHAM:	
2	But only for the building.	
3	MS. CHENG:	
4	Yes, only for the building because they	
5	are the owners of the building.	
6	MR. ADLEY:	
7	Let me ask you this question is for	
8	you. If you want to identify yourself, I'll ask you the	
9	question.	
LO	MR. GOSE:	
11	Sure. Ty Gose with Talon Industrial.	
12	MR. ADLEY:	
13	It says the project included building a	
14	road to the site outside of the building that they use	
15	for their manufacturing, I assume. Tell me about the	
16	road.	
17	MR. GOSE:	
18	Sure. Per the requirements to go out	
19	and acquire land to accommodate Mauser's need, we had to	
20	construct a road, which will be taken in by the parish,	
21	to get to the site. So it's an eight-acre site off of	
22	Highway 30, and we constructed a road to access that	
23	site.	
24	MR. ADLEY:	
25	If the parish takes it in, how are they	



1	eligible for ITEP?	
2	MR. GOSE:	
3	Taking in is actually an incorrect	
4	statement. The road has to be constructed per parish	
5	specs so that we can resub this property and make it its	
6	own tax lot, but the owner, Talon Industrial, has to	
7	maintain it. So the parish is not taking in the road,	
8	it's just built to parish specs. It's approved by the	
9	parish so that we can resub the lot.	
10	MR. ADLEY:	
11	Before you jump in, I'm going to look at	
12	staff now. I'm trying to find out the reasoning that	
13	this is part of the manufacturing process.	
14	MS. CHENG:	
15	Well, you can't get to the site without	
16	a road; right?	
17	MR. ADLEY:	
18	I'm sorry?	
19	MS. CHENG:	
20	You can't get to site without a road.	
21	MR. ADLEY:	
22	No, actually that's I can't get home	
23	without a road. You can't get anywhere without a road.	
24	The manufacturing process, and so I'm just your view	
25	is that because it's a road that goes there, that it's	



1	subject to I me	ean, if I, any road I build or had
2	going anywhere, if	it hit that property, I could get
3	ITEP for it?	
4	MS. CH	IENG:
5	If	it's related to that building, to
6	that manufacturing	facility.
7	MR. WI	INDHAM:
8	It	's within the fence line of the
9	property?	
10	Ms. CH	IENG:
11	Co	orrect, yes, sir.
12	MR. WI	INDHAM:
13	Sc	o it's go head, Mr. Miller.
14	MR. MI	LLER:
15	Is	s it inside the fence line?
16	MR. GO	OSE:
17	It	's not inside of the fence line. It's
18	part of the lot.	
19	MS. CH	IENG:
20	It	's part of the facility.
21	MR. MI	LLER:
22	As	s a local government, are you I
23	mean, we do this a	all of the time. I know you have to
24	build a road to pa	rish specs.
25	MR. GO	OSE:



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1 Correct. 2 MR. MILLER: 3 In our case, in Tangipahoa Parish, after 4 two years, we inspect the road and if it's held up and it's ready, we take it into our road maintenance, so 5 6 then it becomes parish property, not private property. 7 Is that the process you're speaking of 8 or are y'all going to always -- this is always going to 9 be a private road? 10 MR. GOSE: 11 Per our direction from the parish, they 12 will never take this road in. Any new roads that are 13 constructed for the type of developments that we do, 14 which are industrial parks in nature, will be managed 15 and maintained by the owners in perpetuity. 16 MR. MILLER: 17 Okay. So it's going to remain a private 18 road? That's what --19 MR. GOSE: 20 Yes. 21 MR. MILLER: 22 Okay. Thank you. 23 MR. ADLEY: 24 And my final question is, is it Mauser 25 that has the employees?



1	MS. CHENG:	
2	Yes, sir.	
3	MR. ADLEY:	
4	And when they apply for their ITEP do	
5	they have ITEP?	
6	MS. CHENG:	
7	It's right there two lines above it.	
8	MR. ADLEY:	
9	Yes. So their employees are what's used	
LO	to calculate	
11	MS. CHENG:	
12	Yes.	
13	MR. ADLEY:	
L4	their ROI to us?	
15	MS. CHENG:	
L 6	Yes. That's why their Cooperating	
L7	Endeavor Agreement is between LED the State, Mauser and	
18	Talon into one.	
19	MR. ADLEY:	
20	So how do you calculate their ROI on	
21	this piece? I mean, I assume you've already used all of	
22	the employees from Mauser when they applied for their	
23	ITEP.	
24	MS. CHENG:	
25	That's why it's being	



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1	MR. ADLEY:	
2	I can't hear you.	
3	MS. CHENG:	
4	It's done together. I believe the ROI	
5	was.	
6	MR. ADLEY:	
7	Well, let me ask you this question.	
8	I'll ask it differently.	
9	MS. CHENG:	
10	Okay.	
11	MR. ADLEY:	
12	Do they have another ITEP outside of	
13	this one, Mauser, do they have an ITEP other than this?	
14	MS. CHENG:	
15	No. It's right there. The other one	
L 6	would be the one that's two lines above Industrial	
L7	Talon Industrial on the agenda.	
18	MR. WINDHAM:	
19	So they're a brand new application?	
20	MS. CHENG:	
21	And that is their application is for	
22	the machinery and equipment that's inside of the	
23	building that's owned by Talon Industrial. It's	
24	considered one project.	
25	MR. ADLEY:	



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1	I've got that, and we approved that	
2	before. I don't particularly have a problem with that.	
3	I have a problem with the jobs issue, how you're	
4	creating any new jobs if, in fact, you've used the jobs	
5	once before. That's all I'm trying to find out.	
6	MR. WINDHAM:	
7	So, Ms. Cheng, is what you're I don't	
8	want to put words in your mouth.	
9	MS. CHENG:	
10	Okay.	
11	MR. WINDHAM:	
12	But you're taking the investment by	
13	Mauser, you're taking the investment by Talon, you	
14	combined that as a total, then you did the ROI analysis	
15	to that total? Is that how y'all are doing it?	
16	MS. CHENG:	
17	I wasn't the one that did the ROI.	
18	MR. WINDHAM:	
19	Please identify yourself.	
20	MR. HUNTER:	
21	How are you doing? I'm Darrel Hunter,	
22	the plant manager at Mauser.	
23	MR. WINDHAM:	
24	All right. I mean, would that be the	
25	logical way to do it, to combine the two investments,	



take the 60 jobs and then calculate the ROI? 1 2 MR. PERNICI: My name is Michael Pernici with 3 4 Louisiana Economic Development as well. So I was just the project manager on for this particular project. 5 6 The way that this would basically set up is it was a build-to-suit. There was no building out 7 there that met Mauser's -- met with what they needed to 8 9 So they typically do not build to own a facility. do. 10 They don't like to tie up their capitol in that way as a business decision, so they went out and contracted out 11 12 with a local developer that was willing to build, and 13 they did a long-term lease on this building. 14 My understanding is within the contract between Talon and Mauser -- and the executives could not 15 16 make it to this meeting, but between that contract, the benefit of the entire application is all going to go 17 18 back to Mauser. Talon is not going to benefit from the 19 ITEP, and so this is a long-term lease, which is going 20 to ultimately pay back and make Talon whole on the 21 return. 22 MR. ADLEY: 23 So the total ITEP ends up with Mauser, 24 and none's going to Talon? 25 MR. PERNICI:



That's my understanding, yes.

2 MR. HUNTER:

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Yes, sir, that's correct.

MR. PERNICI:

So just administratively, the way that it's acquired, it's my understanding with the ITEP is that they needed to file two separate applications for this. The owner of the assets needed to file as well as, you know, the owner of the equipment. So Mauser has got equipment that they're filing for, which is their -- which is their number, and then Talon's also go, you know, their investment in the building and the equipment and things.

MR. ADLEY:

And obviously when I road Mauser, I didn't see a problem with it because it didn't have a problem, but my question to you is when you -- based on what he just said, I assume you bought some property, had some buildings on it, one of them was not acceptable and so you hired this gentleman to go build you another one? Is that -- did I hear you correctly?

MR. PERNICI:

So this was a -- you know, it wasn't just necessarily a Louisiana search. So, you know, whenever they started looking for, you know, at where



1	they wanted to make their next investment, Mauser, you
2	know, they decided that this area was going to be fit.
3	They
4	MR. ADLEY:
5	I got that. I'm just trying to find
6	out
7	SECRETARY PIERSON:
8	Let me
9	MR. ADLEY:
10	I got the impression from you that they
11	had some existing buildings you said that were not
12	suitable to them.
13	MR. HUNTER:
14	Elsewhere in the country, not in
15	Louisiana.
16	MR. ADLEY:
17	I'm sorry?
18	MR. HUNTER:
19	Elsewhere in the country, not in
20	Louisiana.
21	MR. ADLEY:
22	So that wasn't correct, they didn't have
23	an existing building that
24	MR. PERNICI:
25	No, no. This was their first physical



1	assets in the State of Louisiana.
2	MR. ADLEY:
3	I've got you.
4	MR. WINDHAM:
5	Secretary Pierson.
6	SECRETARY PIERSON:
7	It would help if your thinking on this
8	would be along the lines of a joint venture, that this
9	is a \$9.4-million project as a real estate component and
10	a manufacturing component, and those are segregated in a
11	way that the tax structure internally is awarded by the
12	state through the ITEP Program. And the jobs on the
13	aggregate operation offset the through return on
14	investment to cover the tax abatement that's being
15	requested here on these two applications. You should
16	think of them as a combined project.
17	MR. ADLEY:
18	Then when I at least suggest,
19	Mr. Secretary, is that when we get this list of all of
20	the these things I mean, I see two different
21	companies. I don't see I don't have any way to put
22	the two of them together.
23	SECRETARY PIERSON:
24	That can be confusing. Understood.
25	MR. ADLEY:



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It would be very, very helpful, when you 1 2 have an instance like this, that you might group those 3 two or three, whatever they are, together so we know 4 who's getting what. 5 Talon is getting no ITEP? 6 MR. HUNTER: 7 Correct. 8 MR. ADLEY: 9 And how many jobs did they bring, Don? 10 How many was it for the \$9.4? 11 MR. HUNTER: 12 It was 28. 13 MR. ADLEY: 14 So they brought 28 jobs. Okav. 15 getting the ITEP, not Talon, so I'm just going to 16 suggest, it would help us a whole lot if you bring those 17 two together, because when my eyes see zero jobs, I 18 mean, that's exactly where I'm going to head. 19 Then only question I have for you now, 20 if the jury takes over the road that you're getting ITEP 21 for, what happens? 22 He's getting it on his investment. 23 MS. CHENG: 24 They would file an amended Affidavit of Final Cost removing the cost of the road. 25



1	MR. ADLEY:
2	Because the way we do it, the ITEP, it
3	was based on the investment made.
4	MS. CHENG:
5	So
6	MR. ADLEY:
7	Not on the assessed value. So when the
8	jury takes it, nothing really comes off of the ITEP
9	because the investment remains the same.
10	MS. CHENG:
11	No. The investment would be taken off
12	on the Affidavit of Final Cost.
13	MR. ADLEY:
14	I understand when they
15	MS. CHENG:
16	So they would
17	MR. ADLEY:
18	They could come back and file
19	MS. CHENG:
20	They would start paying property tax on
21	the road.
22	MR. WINDHAM:
23	I got that. I do. If they were just
24	year-to-year on some assessed value, they wouldn't have
25	to do that, but it's not on that. It's on what they



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1	initially invested. So we can expect in the future, if
2	the jury takes it, that you will receive something from
3	them to reduce the investment, which ultimately reduces
4	the amount they're eligible for; is that correct?
5	MS. CHENG:
6	Yes, sir.
7	MR. ADLEY:
8	Thank you very much.
9	MR. WINDHAM:
10	Are there any additional questions or
11	comments from the public concerning these two?
12	(No response.)
13	MR. WINDHAM:
14	Questions or comments from the Board?
15	(No response.)
16	MR. WINDHAM:
17	We have eight applications in front of
18	us. Is there a motion to approve?
19	MR. ADLEY:
20	So moved.
21	MR. WINDHAM:
22	Made by Mr. Adley; seconded by Mr.
23	Shexnaydre.
24	All in favor, indicate with an "aye."
25	(Several members respond "aye.")



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1	MR. WINI	DHAM:
2	All	opposed with a "nay."
3	(No resp	ponse.)
4	MR. WINI	DHAM:
5	Moti	on carries.
6	Plea	ase proceed.
7	MR. USIE	I:
8	We h	have three renewals.
9	MR. WINI	DHAM:
10	Plea	ase identify yourself.
11	MR. USIE	Z:
12	Hud	Usie, Administrator for ITEP.
13	2015	0992, Axiall, LLC, Iberville Parish;
14	20150979, Georgia Gu	ulf Lake Charles, LLC, Calcasieu
15	Parish; 20130428, We	eatherford US, LP, Lafayette Parish.
16	MR. WINI	DHAM:
17	All	right. Are there any comments from
18	the public concerning	ng the Industrial Tax Exemption
19	renewals?	
20	MR. ADLE	EY:
21	This	s is part of the grandfathered group?
22	MR. WINI	DHAM:
23	Any	questions or further comments from
24	the Board members?	
25	(No resp	ponse.)



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_ [
1	MR. WINDHAM:
2	Is there a motion to approve the
3	renewals?
4	Made by Mr. Fajardo.
5	Is there a second?
6	Made by Mr. Miller.
7	All in favor, indicate with an "aye."
8	(Several members respond "aye.")
9	MR. WINDHAM:
10	All opposed with a "nay."
11	(No response.)
12	MR. WINDHAM:
13	I believe I got it correct that time.
14	Ms. Cheng.
15	MS. CHENG:
16	Hud's going to keep on going.
17	MR. USIE:
18	Next we have 13 late renewals, four of
19	which are requested to be deferred until June.
20	MR. WINDHAM:
21	Which four are those?
22	MR. USE:
23	The first four, Cornerstone Chemical
24	Company, all four in Jefferson Parish, 20130475,
25	20130477, 20130474 and 20130476.



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1	MR. WINDHAM:
2	All right. Please proceed.
3	MR. USIE:
4	Next we have 20120365, Hunt Forest
5	Products, LLC in Grant Parish; 20130873, Hunt Forest
6	Products, LLC in Grant Parish; and 20130874, Hunt Forest
7	Products, LLC in La Salle Parish.
8	MR. WINDHAM:
9	Is there a representative from Hunt
LO	Forest Products with us today?
11	Please step forward and identify
12	yourself.
13	MR. COYLE:
14	My name is Steven Coyle. I'm the senior
15	accountant for Hunt Forest Products, LLC.
16	MR. ADLEY:
L7	And, sir, you're representing Hunt?
18	MR. COYLE:
19	Yes, sir.
20	MR. ADLEY:
21	When I look at your late renewals, it
22	looks like they're about 15 months late. Is that am
23	I reading that correctly? Staff, is that right or
24	wrong?
25	MR. USIE:



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1	That's correct. The first
2	MR. ADLEY:
3	Now during this 15-month period, they
4	were not on the tax rolls back in the parish by our
5	rules as I
6	MR. USIE:
7	That's correct. I've verified with each
8	parish assessor for the remaining nine total late
9	renewals.
10	MR. ADLEY:
11	Got you. They're not on the tax rolls,
12	even though they
13	MR. USIE:
14	They are not.
15	MR. ADLEY:
16	But if they had filed on time, they had
17	the exemption. If they did not file on time, they don't
18	automatically go on the tax rolls, so they just, for 15
19	months, they've been sitting there.
20	MR. USIE:
21	Correct.
22	MR. ADLEY:
23	Do I understand that correctly?
24	Mr. Chairman and members, I'm trying to
25	expedite time, but what we generally do and have done



for those that are late, we only have three choices, deny it altogether, approve it or create some penalty. What we ran into at our last meeting, which was very unusual and very like this one, where you have people that are not a month late or two weeks, three days. I mean, this is over a year that should have actually been on tax rolls. Somebody should have known that you're getting -- that you don't have an exemption, which would mean you would have had to pay taxes for that year. But because you're not on the tax roll, then you're able to go through this process.

I'm just going to suggest that on these that are late that we apply the 20 percent provision per year just to simplify this process because I think we have some here, I think I saw one that's three years late that could have been on the tax rolls and is not. And, frankly, 20 percent for being a year late is, in my view, probably overly generous because that's generally what we do with people who are a week late.

Unless someone's got some better idea, but it is terrible that everybody else is paying their taxes and someone who does not have an exemption, doesn't have it, not paying their taxes. And so it's just in my view, reason to be 12 months to three years late for your renewal, unless you have an explanation.



1 MR. COYLE: 2 The explanation of Hunt Forest Products would be --3 4 MR. ADLEY: 5 Can you get right next to the that 6 microphone? 7 MR. WINDHAM: 8 I believe you've identified yourself. 9 MR. COYLE: 10 Steven Coyle, Hunt Forest Products, LLC, sir. 11 12 MR. WINDHAM: 13 Thank you. 14 MR. COYLE: 15 Okay. Initially these were filed late 16 and we were docked two years -- well, on two of these --17 and in that process, as we do our filings, we come 18 across these and we set them up to renew after five 19 years. Well, after three years, it was up for renewal, 20 and after looking at it and looking at the 21 documentation, I said, "Oh, gee. We need to go ahead 22 and file these." And we immediately filed with the 23 State at that time, so it was kind of a situation where 24 normally these are five years renewal, and so at that 25 time, we automatically renewed.



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1	MR. ADLEY:
2	If you renewed it now, it would expire
3	when?
4	MR. WINDHAM:
5	You were late on the initial
6	applications; correct?
7	MS. BOATNER:
8	Rhonda Boatner with Didier Consultants.
9	We just began consulting with them. They were late with
10	their initial applications, which required LED to
11	penalize them, so they only got a three year for their
12	initial period, and then but according to Mr. Coyle,
13	they normally set this us on a five-year schedule, so
14	when they went to renew at the five-year period, it had
15	already expired two years prior. So that's what
16	happened, the application was late, they had three years
17	for the initial period rather than five years.
18	MR. COYLE:
19	At one time they would give us notice
20	through the mail saying, "Hey, your contract is up for
21	renewal" such and so numbers. Now that's not being
22	done.
23	MS. CHENG:
24	All three would expire at the end of
25	this year, 12/31/2018.



1	MR. ADLEY:
2	I'm sorry. Say that again.
3	MS. CHENG:
4	They would expire on December 31st, 2018
5	if you were to approve with the 20 percent reduction per
6	year late.
7	MR. ADLEY:
8	So they expire at the end of this year?
9	MS. CHENG:
10	They will expire if you
11	MR. ADLEY:
12	Last year, when they didn't have the
13	exemption, that was the second year of the exemption?
14	MS. BOATNER:
15	The exemption expired, according to the
16	DCR in 2021.
17	MS. CHENG:
18	If it were approved with five years.
19	MS. BOATNER:
20	Right, for a five-year renewal.
21	MS. CHENG:
22	But if you're putting a penalty, put the
23	20 percent penalty on them, it would expire at the end
24	of this year.
25	MR. ADLEY:



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1	I'm trying to get to it.
2	They said you've already assessed one
3	penalty. They said y'all did that; right?
4	MS. CHENG:
5	Yes, because their initial application
6	was filed late, years were taken off of the first
7	five-years initial period.
8	MR. ADLEY:
9	So you cut them 40 percent?
10	MS. CHENG:
11	Yes.
12	MR. COYLE:
13	That's correct. We already paid our
14	dues, sir.
15	MR. WINDHAM:
16	I like the way you're acting now. I do.
17	MR. COYLE:
18	We're a good project that's created
19	jobs, sir.
20	MR. ADLEY:
21	No, sir. You create law and people has
22	to follow the law. And the benefit of the tax exemption
23	is for you. That's what that benefit is for. What I've
24	heard so far is you were late this time, you were late
25	the first time. This is the second time.



1	And if this gets renewed today, they get
2	it for three years? Then I would propose we exercise
3	the same penalty that you exercised before, and that
4	would give them the balance of the year left. I mean,
5	at some point
6	MR. WINDHAM:
7	Is that a motion, Mr. Adley?
8	MR. ADLEY:
9	Yeah, I would make that as a motion
10	because we are going to have some down here that are
11	three years late.
12	MR. WINDHAM:
13	And is that a motion for all three of
14	them?
15	MR. ADLEY:
16	Well, I don't think you can deal with
17	all three of them because he had a three-year provision,
18	the other had probably a five-year provision, I assume.
19	Are all of these dealing with three-year provision?
20	Most renewals are for five. This one
21	was for three because they were late. The remaining
22	ones on the agenda, are they three or five-year
23	renewals.
24	MS. CHENG:
25	They're all the ones that expired on



1	12/31/ of '17 would be five-year renewals. I think the
2	rest of them are five-year renewals. I think if you're
3	asking if any years were taken off the
4	MR. ADLEY:
5	Then, yeah, I would apply this, except
6	for most of them are, I guess, about the same way. I
7	would apply the 40 percent rule to all of them, but what
8	I would do is reduce all of these by the 40 percent from
9	where they were, even this one was already at three, but
10	the other five would be reduced by 40 percent, which is
11	two years off.
12	MR. WINDHAM:
13	No, I don't believe that is correct, Mr.
14	Adley.
15	MR. ADLEY:
16	Okay.
17	MR. WINDHAM:
18	This contract, the first one, expired
19	2016, so it has been a year and a half late. So based
20	upon your position, that would be 40 percent reduction
21	of the five years. The next one was due 12/31 of '15,
22	so it
23	MR. ADLEY:
24	He stop right there.
25	He doesn't have five years, if I'm



1	hearing this right.
2	MR. WINDHAM:
3	The renewal is five years. First,
4	Mr. Coyle was penalized
5	MR. WINDHAM:
6	Okay. Now I got you.
7	So the renewal is for five, the initial
8	ap was for three, so he ended up with eight. That's
9	instead of 10.
10	MS. CHENG:
11	If you approve it would have been a
12	total of eight if you would approve the five. Now
13	you're taking 40 off.
14	MR. ADLEY:
15	If you apply the that's right.
16	MR. WINDHAM:
17	Two years.
18	MR. ADLEY:
19	We applied 20 percent allow me to
20	finish.
21	We've applied the 20 percent. People
22	come in here a week late or a month late, something like
23	that, we've hit them with 20 percent. This one is over
24	a year late. I would suggest that, to insure that we
25	stop this type process, that we make that penalty 40



1	percent for anybody that's over a year late.
2	MS. CHENG:
3	Okay.
4	MR. ADLEY:
5	And that would simply reduce your
6	renewal from the five to three.
7	MS. COYLE:
8	Three years, yes, sir.
9	We are taking measures to make sure this
10	doesn't happen. We have a consultant now we did not
11	have at that time, so
12	MR. WINDHAM:
13	So my question still is, I just want to
14	make sure I understand, you're saying for all of the
15	ones that are over one year late, there is a 40 percent
16	reduction?
17	MR. ADLEY:
18	Yes.
19	MR. WINDHAM:
20	Even if they're two years late? Even if
21	they're three years late?
22	MR. ADLEY:
23	Well, I'm going to down the list. I see
24	one that's '15 to '18
25	MR. WINDHAM:



So we haven't gotten to those yet.

We're just on Hunt.

MR. ADLEY:

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Well, when you get to him, you may want to increase it because it's three years. I would penalize them 20 percent for being late to begin with. That's what we've always done. If they're late as much as a year, I would add 20 percent. If they're late two years, I'd add another 20. That's what I would do. I think that's the right thing to do.

MR. WINDHAM:

So with these three, first one is two years late. The second one was set to expire on the 15th, so it would be due on January 1st of '18, so it's over two years late, so that would be a 60 percent reduction.

MR. ADLEY:

I think -- let me make this suggestion,
Mr. Chairman. Why dent you just take this one, get it
out of the way, and then we'll take up the others,
because I think, based on what we did last week,
Mr. Jones is sitting there waiting to find out if these
people are actually here before we take any action,
because if they're not here, he's probably going to move
to do nothing, give nothing, and that's what we've done



1	before.	
2	So if we can, Mr. Chairman, if we can	
3	just get this one out of the way, and maybe if we'll	
4	look at other companies, I know they're not there's	
5	only, what, two or three companies left total; is that	
6	right?	
7	MS. CHENG:	
8	Can I cut in real quick?	
9	MR. WINDHAM:	
10	Ms. Cheng.	
11	MS. CHENG:	
12	Hunt Forest Products has three. One of	
13	them expire in '16 and two of them expire in '15, so I	
14	think that's what we're trying to figure out, how much	
15	you're reducing from each respective ones.	
16	MR. WINDHAM:	
17	Each one of the contracts.	
18	MR. ADLEY:	
19	I'm going to suggest that the one that	
20	we're dealing with now, that you reduce it by 40	
21	percent. Instead of getting five years, they would get	
22	three.	
23	MR. WINDHAM:	
24	That would be Contract Number 20120365.	
25	We're going to do these one at a time by contract.	



1	MR. RICHARD:
2	I'll second that motion.
3	MR. WINDHAM:
4	Motion has been made by Mr. Adley;
5	second by Mr. Richard.
6	Is there any other discussion on this
7	single contract?
8	MR. MILLER:
9	To make sure I'm right, the one that
10	says expired 12/31/16, 2016?
11	MR. WINDHAM:
12	Correct.
13	MR. MILLER:
14	All right. I'm a little confused about
15	how late it is because it was supposed to be renewed at
16	'16; correct?
L7	MS. CHENG:
18	Correct.
19	MR. MILLER:
20	So it's late for all of '16 and then
21	these few months of '18, so it's a year and a little
22	bit not two years, but a year and a little bit, and
23	the '15s are two years and a little bit. I'm not sure
24	it's really two years. It's one year late, unless it
25	crossed over and you call it one.



1	MR. WINDHAM:	
2	I think the discussion was each year or	
3	portion thereof.	
4	MR. MILLER:	
5	Okay. So if it's a portion	
6	MR. WINDHAM:	
7	If it's three days late in the second	
8	year, it's two years' worth of reduction. I think	
9	that's what Mr. Adley made the motion on, and	
10	Mr. Richard has made a second.	
11	MR. COYLE:	
12	I would like to infer that the two, 873	
13	and 874 were actually not due until '16 or '17 actually,	
14	also. If you look at those dates, the 20130873 and	
15	0874, the	
16	MR. WINDHAM:	
17	All right. Let's take this one first.	
18	Let's take this one first, though. This is the single	
19	one ending in 365.	
20	Any other comments on the one that ends	
21	in 0365?	
22	(No response.)	
23	MR. WINDHAM:	
24	Mr. Coyle, for the one ending in 0365,	
25	which is the first one.	



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1		
1	MR.	COYLE:
2		Yes, sir.
3	MR.	WINDHAM:
4		Any comments on that one?
5	MR.	COYLE:
6		Okay. I'm straight on it now. She
7	straightened me	out.
8	MR.	WINDHAM:
9		All right. Any other comments from the
10	public?	
11	(No	response.)
12	MR.	WINDHAM:
13		Comments from the Board?
14	(No	response.)
15	MR.	WINDHAM:
16		All in favor, indicate with an "aye."
17	(Ser	veral members respond "aye.")
18	MR.	WINDHAM:
19		All opposed with a "nay."
20	(No	response.)
21	MR.	WINDHAM:
22		Motion carries.
23		Mr. Adley, what is your pleasure on the
24	next one, which	is 20130873, which was due expired on
25	12/31 of '15?	



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1	MR. ADLEY:
2	And this one is a little over two years
3	late?
4	MR. WINDHAM:
5	Correct.
6	MR. ADLEY:
7	All of '17, all of '16 and a few months
8	into '18, and if you apply the same rule there, you
9	would reduce it by 60 percent bringing it down to two
10	years instead of three instead of five; is that
11	correct?
12	MS. CHENG:
13	Yes, sir.
14	MR. ADLEY:
15	That's what I'd move we do.
16	MR. WINDHAM:
17	And there's a second made by
18	Mr. Richard.
19	Are there any other questions or
20	comments related to this motion?
21	(No response.)
22	MR. WINDHAM:
23	Mr. Coyle? No?
24	All in favor, indicate with an "aye."
25	(Several members respond "aye.")



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1	MR. WINDHAM:
2	All opposed with a "nay."
3	(No response.)
4	MR. WINDHAM:
5	Motion carries.
6	MR. ADLEY:
7	Mr. Chairman, the next one is the exact
8	same time span as the one we just did, and I would make
9	the same motion for it since it's identical to the one
10	before it.
11	MR. WINDHAM:
12	Seconded by Mr. Doctor Wilson.
13	Ms. Cheng, you have an observation?
14	MR. COYLE:
15	That one actually is only three months
16	late, so it would be a portion of one year, so that
17	would be 20 percent.
18	MR. ADLEY:
19	Okay. They're only three months late?
20	MS. CHENG:
21	Yes, sir.
22	MR. ADLEY:
23	I'm reading 2015 to 2018. Am I reading
24	the wrong one?
25	MR. WINDHAM:



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		The state of the s
1		Number 20130874.
2	MS.	CHENG:
3		We're reading oh, I'm sorry. Okay.
4	MR.	ADLEY:
5		Three years.
6	MR.	WINDHAM:
7		Yes.
8		Motion had been made by Mr. Adley;
9	seconded by Dr.	Wilson.
10		Any other comments from the public?
11	(No	response.)
12	MR.	WINDHAM:
13		Questions from the Board?
14	(No	response.)
15	MR.	WINDHAM:
16		All in favor, indicate with an "aye."
17	(Ser	veral members respond "aye.")
18	MR.	WINDHAM:
19		All opposed with a "nay."
20	(No	response.)
21	MR.	WINDHAM:
22		Motion carries.
23		Please proceed.
24	MR.	USIE:
25		Next we have 20090808, Hunting Energy



1	Services, Inc. in Terrebonne Parish. Their initial
2	contract expiration date was 12/31 of 2017 and their
3	renewal was requested on March 13th, 2018.
4	MR. WINDHAM:
5	Is there a representative from Hunting
6	Energy Services, Inc. with us?
7	Please step forward, identify yourself.
8	MR. ADLEY:
9	This is a span of about three months
10	late; right?
11	MR. USIE:
12	Correct.
13	MR. VORDICK:
14	My name is Chris Vordick, and I'm
15	Controller at Hunting Energy Services, Division
16	Controller.
17	MR. ADLEY:
18	What we've always done for those that
19	are fairly close to the deadline this one's like 90
20	days late. I would apply the 20 percent rule, as we've
21	used in the past. Since you don't have another year
22	lateness like the others have, I would move to reduce it
23	by 20 percent. That would give him a four-year
24	exemption.
25	MR. WINDHAM:



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1	
1	Any questions or comments?
2	MR. VORDICK:
3	No, sir.
4	MR. WINDHAM:
5	Motion has been made by Mr. Adley;
6	seconded by Mr. Jones.
7	Any other comment from the public?
8	(No response.)
9	MR. WINDHAM:
10	Questions from the Board?
11	(No response.)
12	MR. WINDHAM:
13	All in favor, indicate with an "aye."
14	(Several members respond "aye.")
15	MR. WINDHAM:
16	All opposed with a "nay."
17	(No response.)
18	MR. WINDHAM:
19	Motion carries.
20	Thank you.
21	MR. USIE:
22	Next we have 20110606, McElroy Metal
23	Mill, Inc., Bossier Parish. Initial contract expiration
24	date of 12/31/2015. Renewal requested on 3/9 of 2018.
25	MR. ADLEY:



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1	s	So a little over two years late, '16 and
2	'17?	
3	Ms. C	CHENG:
4	A	and three months into '18.
5	MR. A	ADLEY:
6	I	s somebody from McElroy here?
7	MR. W	VINDHAM:
8	I	s there a representative from McElroy
9	Mill, Incorporate	ed with us today?
10	(No r	response.)
11	MR. W	INDHAM:
12	I	would rely on Mr. Jones' judgment.
13	MR. J	ONES:
14	N	To representative?
15	(No r	response.)
16	MR. J	ONES:
17	N	No representative from McElroy?
18	(No r	response.)
19	MR. J	ONES:
20	I	I'm shocked.
21	M	Move to deny the renewal request.
22	MR. W	VINDHAM:
23	М	Motion has been made by Mr. Hones to
24	deny the renewal	request.
25	ı	s there a second?



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1		Seconded by Mr. Fajardo.
2	MS.	CHENG:
3		Is this for all three of theirs?
4	MR.	WINDHAM:
5		Is this for all three?
6		All three; right, Mr. Jones?
7	MR.	JONES:
8		Unless there are representatives for
9	some and not oth	ers.
10	MR.	WINDHAM:
11		All right. Any comments from the public
12	concerning the m	otion to deny the renewal?
13	(No	response.)
14	MR.	WINDHAM:
15		Questions or comments from the Board?
16	(No	response.)
17	MR.	WINDHAM:
18		All in favor, indicate with an "aye."
19	(Sev	eral members respond "aye.")
20	MR.	WINDHAM:
21		All opposed with a "nay."
22	(No	response.)
23	MR.	WINDHAM:
24		Motion carries.
25		Please proceed.



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1	MR. USIE:
2	Do you want me to read the two
3	additional McElroy ones? I only read the first.
4	MR. WINDHAM:
5	Oh, yes.
6	MR. USIE:
7	20120227, McElroy Metal Mill, Inc.,
8	Bossier Parish. Initial contract expiration of
9	12/31/16. Renewal received 3/9 of 2018.
10	The next one was 20130279, McElroy Metal
11	Mill, Inc., Bossier Parish. Initial contract expiration
12	12/31 of 2017, received 3/9/2018.
13	MR. WINDHAM:
14	For procedure purposes, we're going to
15	have Mr. Jones make the same motion; correct?
16	MR. JONES:
17	Same motion.
18	MR. WINDHAM:
19	Seconded by Mr. Fajardo.
20	All in favor, indicate with an "aye."
21	(Several members respond "aye.")
22	MR. WINDHAM:
23	All opposed with a "nay."
24	(No response.)
25	MR. WINDHAM:



1	Motion carries.
2	MR. USIE:
3	20120499, Placid Refining Company, LLC,
4	West Baton Rouge Parish. Initial contract expiration
5	12/31/2016. Renewal requested February 27, 2018.
6	MR. WINDHAM:
7	Is there a representative from Placid
8	Refining Company with us?
9	Please step forward and identify
10	yourself.
11	MR. ADLEY:
12	As he's coming up, this is late all of
13	2017 and several months into '18; that's correct?
14	MR. USIE:
15	Correct. Two months into '18.
16	MR. WINDHAM:
17	For the first one?
18	MR. USIE:
19	For the first one.
20	MR. MCQUISTON:
21	Ron McQuiston with Placid Refining
22	Company.
23	MR. WINDHAM:
24	Mr. Ron.
25	And the second, I believe, was late by



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1	almost three months, two and a half.
2	MR. ADLEY:
3	No. He's late a year and three months,
4	and based on what we've done with the others, that would
5	be a 40 percent reduction in the ITEP, meaning you have
6	three years remaining.
7	MR. WINDHAM:
8	So that would be for the first one,
9	Number 20120499.
LO	Mr. Adley has made a motion to reduce it
11	by 20 percent
12	MR. ADLEY:
13	No.
14	MR. WINDHAM:
15	I'm sorry. By 40 percent.
16	Seconded by Dr. Wilson.
L7	Any comment, sir?
18	MR. MCQUISTON:
19	Thank you very much for your
20	consideration.
21	MR. WINDHAM:
22	All in favor, indicate with an "aye."
23	(Several members respond "aye.")
24	MR. WINDHAM:
25	All opposed with a "nay."



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1	(No response.)
2	MR. WINDHAM:
3	Motion carries.
4	The second one I believe also has to
5	be
6	MR. ADLEY:
7	Same Placid, the next one, and it's a
8	few months. I would move for a 20 percent reduction as
9	we have with the others
10	MR. WINDHAM:
11	All right.
12	MR. ADLEY:
13	that's late this year.
14	MR. WINDHAM:
15	Mr. Adley had made the motion for a 20
16	percent reduction; seconded by Mr. Fajardo.
17	MR. USIE:
18	I didn't read that one out yet.
19	MR. WINDHAM:
20	Oh, please. I'm sorry.
21	MR. USIE:
22	20130457, Placid Refining Company, LLC.
23	Initial expiration 12/31/2017. Renewal requested
24	February 27, 2018.
25	MR. WINDHAM:



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1		Motion has been made by Mr. Adley;
2	seconded by Mr.	
3	seconded by MI.	-
	_	Any other comments from the public?
4	(No	response.)
5	MR.	WINDHAM:
6		Questions from the Board members?
7	(No	response.)
8	MR.	WINDHAM:
9		All in favor, indicate with an "aye."
10	(Ser	veral members respond "aye.")
11	MR.	WINDHAM:
12		All opposed with a "nay."
13	(No	response.)
14	MR.	WINDHAM:
15		Motion carries.
16	MR.	JONES:
17		Mr. Chairman?
18	MR.	WINDHAM:
19		Yes, Mr. Jones?
20	MR.	JONES:
21		Perhaps it goes without saying, but I'm
22	not going to ass	sume. We look at this, the ITEP, as
23	probably being o	one of our most valuable incentives, and
24	I think the mess	sage that I hope is being taken to the
25	industry and to	those who represent the industry, and as



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you're talking to your association groups, if it's
important enough to apply for this, it's important
enough to diary renewals, it's important enough to put
somebody on top of it to make sure they're monitoring it
and it's important enough to file what you're supposed
to file in a timely manner. This Board is, I think, is
being generous on these renewals, but I appreciate the
steps we're taking. I think the message is being sent,
but what I would hope to see is this list of renewals
gets smaller and smaller every year because we shouldn't
have this kind of late renewal issue at all. So I,
please, as you go and talk to your association groups,
please send the message do your jobs, do the diarying,
do the proper filings at the proper time. We're not
going to be reminding you, we're not going to be sending
out a dun letter. This is your value, take care of it.
MR. WINDHAM:
Thank you, Mr. Jones.
All right. Next.
MR. USIE:
Next we have
MR. WINDHAM:
I think we have
Q. MR. USIE:
three change in name requests.



1	United WELD Operations, LP, Contract 20150834 in East
2	Baton Rouge Parish requesting to change their name to
3	Epic Piping, LLC; United WELD Operations, LP, Contract
4	20150189 in Livingston Parish requesting to change the
5	name to Epic Piping, LLC; Yuhuant Chemical, Inc.,
6	Contract 20141117 in St. James Parish requesting to
7	change their name to YCI Methanol One, LLC.
8	MR. WINDHAM:
9	Thank you, Usie.
10	Are there any comments from the public
11	concerning the name changes?
12	(No response.)
13	MR. WINDHAM:
14	Are there any comments from the Board?
15	MR. JONES:
16	Mr. Chairman, I need to recuse myself
17	from any consideration on Yuhuang Chemical, Inc.
18	MR. WINDHAM:
19	So noted. Mr. Jones has recused himself
20	from Yuhuang.
21	Motion has been made by Dr. Wilson;
22	seconded by Major Coleman.
23	All in favor, indicate with an "aye."
24	(Several members respond "aye.")
25	MR. WINDHAM:



1	All opposed with "nay."
2	(No response.)
3	MR. WINDHAM:
4	Motion carries.
5	MR. USIE:
6	Next we have three change in location
7	requests. Pod Pack International, LTD, Contracts
8	20140273, 20150422 and 20160717. These are all in East
9	Baton Rouge Parish. Previous location 11800
10	Industriplex Boulevard, Suite 9, Baton Rouge, Louisiana
11	70809. New location, 17100 Manchac Park Lane, Suite B,
12	Baton Rouge, Louisiana 70817.
13	MR. WINDHAM:
14	Thank you, Usie.
15	Any comments from the public concerning
16	the change in location for the Industrial Tax Exemption
17	Program application for Pod Pack International?
18	(No response.)
19	MR. WINDHAM:
20	Questions or comments from the Board?
21	(No response.)
22	MR. WINDHAM:
23	Motion has been made by Mr. Fajardo to
24	approve the change in locations; seconded by Mr. Miller.
25	All in favor, indicate with an "aye."



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1	(Several members respond "aye.")
2	MR. WINDHAM:
3	All opposed with a "nay."
4	(No response.)
5	MR. WINDHAM:
6	Motion carries.
7	MR. USIE:
8	Next we have 12 transfer of their tax
9	exemption contract requests. Pod Pack International,
10	LTD, Contracts 20140273, 20150422 and 20160717 in East
11	Baton Rouge Parish, and the new owner would be Pod Pack
12	International, LLC.
13	MR. WINDHAM:
14	You can read the next ones, too.
15	MR. USIE:
16	We also have Gulf Island Marine
L7	Fabricators, LLC, Contracts 20071166, 20071166A,
18	20071166B, 20091178, 20111134, 20121231, 20121231A,
19	20140006, and 20150029. Those are all in Terrebonne
20	Parish. And the new owner would be Gulf Island
21	Shipyards, LLC.
22	MR. WINDHAM:
23	Any comments from the public concerning
24	the transfer of tax exemptions?
25	(No response.)



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1	MR. WINDHAM:
2	Questions from the Board members?
3	(No response.)
4	MR. WINDHAM:
5	Is there a motion?
6	Made by Ms. Cola; seconded by Ms.
7	Atkins.
8	All in favor, indicate with an "aye."
9	(Several members respond "aye."
10	MR. WINDHAM:
11	All opposed with a "nay."
12	(No response.)
13	MR. WINDHAM:
14	Motion carries.
15	MR. USIE:
L 6	Next we have one partial transfer
L7	request. Performance Energy Services, LLC (Harvey),
18	Contract Number 20141612, and it would be Performance
19	Energy Services, LLC in Harvey in Jefferson Parish would
20	retain \$390,111 in assets, and Performance Energy
21	Services, LLC in Houma, Terrebonne Parish would receive
22	\$347,544 in assets.
23	MR. WINDHAM:
24	All right. Any comment from the public
25	concerning the partial transfer?



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1	(No response.)
2	MR. WINDHAM:
3	Questions or comments from the Board
4	members?
5	(No response.)
6	MR. WINDHAM:
7	Is there a motion to approve?
8	Made by Mr. Shexnaydre; seconded by
9	Mr. Williams.
10	All in favor, indicate with an "aye."
11	(Several members respond "aye.")
12	MR. WINDHAM:
13	All opposed with a "nay."
14	(No response.)
15	MR. WINDHAM:
16	Motion carries.
L7	MR. USIE:
18	Next we have 18 cancelation requests.
19	Entergy Louisiana, LLC, Contract Numbers 20071312,
20	20081244, 20091195, 20101176, 21111224, 20131354, and
21	20141510. Those are all in Iberville Parish, and the
22	company didn't give a reason for the request.
23	MR. WINDHAM:
24	All right. Please proceed and read the
25	rest of them.



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1	MR. USIE:
2	Halliburton Energy Services, Inc.,
3	Contracts 20100024 and 20100024A in Bossier Parish,
4	company requests cancelation due to manufacturing not
5	resuming as of December 21st, 2017. Next we have
6	Halliburton Energy Services, Inc., Contract 060683B and
7	20080875 in Cameron Parish, company requests cancelation
8	due to manufacturing not resuming as of December 21st,
9	2017; Halliburton Energy Services, Inc., Contract
10	20080781 in Iberville Parish, company requests
11	cancelation due to manufacturing not resuming as of
12	December 21st, 2017; Mondi Bags USA, LLC, Contracts
13	20090828, 20120379, 20130338, 20140440, 20150693 and
14	20160967. Those are all in Bienville Parish. Company
15	requests cancelation due to no longer being in operation
16	at this facility as of December 31st, 2017.
17	MR. WINDHAM:
18	Thank you, Usie.
19	Are there any comments from the public
20	concerning the cancelation of those contracts?
21	(No response.)
22	MR. WINDHAM:
23	Any questions or comments from the Board
24	concerning the cancelations?
25	(No response.)



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1	MR. WINDHAM:
2	Is there a motion to approve the
3	cancelations?
4	Made by Ms. Atkins; seconded by
5	Mr. Jones.
6	All in favor, indicate with an "aye."
7	(Several members respond "aye.")
8	MR. WINDHAM:
9	All opposed with a "nay."
10	(No response.)
11	MR. WINDHAM:
12	Motion carries.
13	MS. CHENG:
14	I had have six ITE appeals.
15	MR. WINDHAM:
16	All right. Please proceed.
17	MS. CHENG:
18	Okay. CARBO Ceramics, Inc., Contracts
19	20110334 and 20110335. Their late renewals were
20	initially denied because there was no company
21	representative here and they would like to appeal that
22	decision.
23	MR. WINDHAM:
24	All right. Is there a representative
25	from CARBO Ceramics with us today?



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1	MR. ADLEY:
2	How late were they?
3	MS. CHENG:
4	They were six months late. However, we
5	didn't bring them back because LED was misinformed about
6	the facility not being in operations, but we did go do a
7	site inspection and have looked over their tax filings,
8	and they were in deed in operation between 2016 and
9	present.
10	MR. ADLEY:
11	How legitimately late are they?
12	MS. CHENG:
13	They were six months. They filed their
14	late renewal six months late.
15	MR. WINDHAM:
16	All right. Please identify yourself.
17	MS. MASON:
18	Brittany Mason, CARBO Ceramics.
19	MR. WINDHAM:
20	All right, Ms. Mason.
21	Questions?
22	MR. MILLER:
23	They've not been put on the tax rolls?
24	MS. CHENG:
25	No. I checked with Iberia Parish.



1	MR. ADLEY:
2	And so I think what the confusion that
3	occurred somewhere between y'all is these 20 percent
4	rule that we would normally apply would probably fits
5	this one.
6	MS. CHENG:
7	Yes, sir.
8	MR. ADLEY:
9	I would move for a 20 percent reduction.
10	MR. WINDHAM:
11	All right. Motion has been made;
12	seconded by Mr. Richard.
13	MS. CHENG:
14	We're going to have to approve the
15	appeal because it was already denied. So you're going
16	to have to approve the appeal before you reconsider the
17	late fee.
18	MR. WINDHAM:
19	All right. Mr. Adley, your motion is
20	to?
21	MR. ADLEY:
22	Well, I'll move to approve the appeal
23	with the understanding that the renewal is going to be
24	for four years.
25	I assume this was a five year?



1	MS. CHENG:
2	Yes, sir.
3	MR. ADLEY:
4	That the renewal will be for no more
5	than four.
6	MR. WINDHAM:
7	Motion has been made to approve the
8	appeal; seconded by Ms. Cola.
9	Any other comments from the public
10	concerning the appeal?
11	(No response.)
12	MR. WINDHAM:
13	Questions or comment from the Board?
14	(No response.)
15	MR. WINDHAM:
16	All in favor, indicate with an "aye."
17	(Several members respond "aye.")
18	MR. WINDHAM:
19	All opposed with a "nay."
20	(No response.)
21	MR. WINDHAM:
22	Motion carries.
23	All right. Mr. Adley, your motion still
24	stands with a one-year reduction?
25	MR. ADLEY:



1		I'm happy.
2	MR.	WINDHAM:
3		Still seconded by Mr. Richard.
4		Any other comments from the public?
5	(No	response.)
6	MR.	WINDHAM:
7		Questions from the Board.
8	(No	response.)
9	MR.	WINDHAM:
10		All in favor, indicate with an "aye."
11	(Set	veral members respond "aye.")
12	MR.	WINDHAM:
13		All opposed with a "nay."
14	(No	response.)
15	MR.	WINDHAM:
16		Motion carries.
17		Thank you.
18	MS.	CHENG:
19		And then I have Calumet Lubricants Co.,
20	LP, Application	20170189 in Bossier Parish.
21	MR.	WINDHAM:
22		All right. Is there a representative
23	from Calumet?	
24		Please step forward.
25		Dr. Wilson, you're on deck.



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1	DR.	WILSON:
2		Yes, sir, I am.
3	MR.	WINDHAM:
4		Please identify yourself.
5	MS.	SADLER:
6		Jennifer Sadler, Tax Manager, Calumet.
7	MR.	WINDHAM:
8		All right. I know last time we gave you
9	an extension, a	nd you're requesting another extension?
10	MS.	SADLER:
11		Well, we did receive, for Shreveport, we
12	did receive supp	port from the Caddo Parish.
13	MR.	WINDHAM:
14		Okay. Good.
15		Dr. Wilson.
16	DR.	WILSON:
17		Yes, sir. I can speak to the Caddo
18	Parish, but not	to Bossier.
19		Ms. Jennifer, is Bossier Parish on board
20	and will provide	e
21	MS.	SADLER:
22		We haven't received that, no.
23	MS.	CHENG:
24		I received a denial from the Bossier
25	Parish Police Ju	ury and have not received anything from



1	the school board	or the sheriff.
2	MR. A	ADLEY:
3	C	Okay. But the facility is located in
4	Shreveport?	
5	MS. C	CHENG:
6	נ	There are two, two facilities.
7	MR. A	ADLEY:
8	C	One in Princeton and one in Shreveport?
9	MS. S	SADLER:
10	F	Right. Right.
11	MR. A	ADLEY:
12	C	One in Bossier. It's Princeton.
13	5	So my question is, if she received from
14	Caddo what we ask	ked them to get but she has not received
15	from Bossier, you	would only if you were going to
16	approve, you woul	ld only approve the one in Caddo?
17	MS. C	CHENG:
18	Z	Tes, sir.
19	MR. A	ADLEY:
20	נ	That's my understanding.
21	MS. C	CHENG:
22	ב	That's correct.
23	MR. A	ADLEY:
24		Is that your understanding, what y'all
25	want to do in Cad	ldo?



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1	DR. WILSON:
2	Yes, sir.
3	Now, I just have one question, though.
4	Ms. Kristin, will Bossier School Board be providing any
5	at all to us; do you know?
6	MS. CHENG:
7	I have not been informed that anything
8	else was going to be provided for Bossier Parish. I
9	only received one letter from the police jury denying
10	their request.
11	DR. WILSON:
12	So we really don't know the
13	MR. ADLEY:
14	Denying?
15	DR. WILSON:
16	We don't know their intent from both
L7	Bossier School Board and Bossier City Government?
18	MS. SADLER:
19	Yep, that's correct.
20	MR. WINDHAM:
21	Mr. Jones.
22	MR. ADLEY:
23	Well, let me just interject this, if I
24	can. I think the rule is that we vote, and you I
25	think it was you, Mr. Chairman, that came up with this



idea, and that was you had to go the parish, you had to go to the sheriff and you had to go to the school board and you had to go to the city impacted. If someone didn't take any action, then they were stuck with like two thirds of what the others did. If the others have done nothing and one said no, then there's nothing to grant.

MR. WINDHAM:

That is correct.

DR. WILSON:

That is correct. I agree. However, when you get to the next application, on Caddo's side, the City of Shreveport and the school board was understanding that they had more time to act on this matter, and they have not acted yet, so we're requesting for an extension until our next meeting. Caddo Parish Commission had a meeting last Thursday. The City of Shreveport, based on our discussions yesterday, and they're under the impression they had more time to act.

MR. WINDHAM:

They intend to act one way or the other?

DR. WILSON:

Yes, sir, they're going to act one way or the other.

MR. WINDHAM:



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1	All right. Mr. Jones, you have a
2	question, I believe?
3	MR. JONES:
4	It's been answered.
5	MR. WINDHAM:
6	All right. Based upon that, we'll take
7	up the Bossier one first, Bossier Parish one first.
8	So just to confirm, Ms. Cheng
9	MR. ADLEY:
10	So the only thing you have from Bossier
11	is a letter of rejection from the Jury and nothing from
12	anyone else?
13	MR. WINDHAM:
14	I believe it's from the sheriff.
15	Ms. Cheng, Kristin?
16	MS. CHENG:
17	Excuse me?
18	MR. WINDHAM:
19	The letter of denial is from the
20	sheriff; correct?
21	MS. CHENG:
22	For Caddo?
23	MR. WINDHAM:
24	For Bossier.
25	MS. CHENG:



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1	For Bossier, no. It's from the police
2	jury.
3	MR. WINDHAM:
4	From the police jury.
5	MR. ADLEY:
6	Then I would move that you not grant the
7	extension for Bossier, that you do grant the extension
8	for Caddo based upon your testimony you wanted more time
9	for the approval.
10	DR. WILSON:
11	Yes, sir. I appreciate that.
12	MR. ADLEY:
13	We've heard nothing positive in any way
14	from Bossier?
15	MS. SADLER:
16	That's correct.
17	MR. WINDHAM:
18	Secretary Pierson.
19	SECRETARY PIERSON:
20	I just want to understand the process
21	here. You've got correspondence to the Bossier Parish
22	School Board, and you have not received a communication
23	one way or the other?
24	MS. SADLER:
25	That's correct.



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1	SECRETARY PIERSON:
2	And then the facility is actually in
3	Princeton, it doesn't have anything to do with Bossier
4	City, which I think may have been entered into the
5	record, but this a rural occasion.
6	MS. SADLER:
7	Yep. That's outside.
8	MR. ADLEY:
9	This would be Princeton, I assume, the
10	only town impacted would be Princeton. Have y'all
11	contacted Princeton?
12	MS. SADLER:
13	Yes, we have.
14	MR. ADLEY:
15	And you've got nothing back from them?
16	MS. SADLER:
17	No.
18	SECRETARY PIERSON:
19	What were the dates of the contact? How
20	much time has been afforded to those local
21	MS. SADLER:
22	We sent everything out in January.
23	MR. WINDHAM:
24	January of this year?
25	MS. SADLER:



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Uh-huh.
MR. WINDHAM:
All right. Unfortunately, the motion
has been made to deny for Bossier Parish tax exemption,
and the second has been made by Dr. Wilson.
Is there any further discussion from the
public concerning this?
(No response.)
MR. WINDHAM:
Any further discussion only related
to by the Board members?
(No response.)
MR. WINDHAM:
All in favor, indicate with an "aye."
(Several members respond "aye.")
MR. WINDHAM:
All opposed with a "nay."
(No response.)
MR. WINDHAM:
Motion carries.
All right. So your motion for the
second one is to grant the extension?
Dr. WILSON:
Yes.
MR. WINDHAM:



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1		Motion by Dr. Wilson; seconded by
2	MR.	JONES:
3		How long? Until June?
4	MR.	WINDHAM:
5		Until the next Board meeting; correct?
6	MR.	JONES:
7		Yes.
8	MR.	WINDHAM:
9		Seconded by Mr. Fajardo.
10		Any comments from the public?
11	(No	response.)
12	MR.	WINDHAM:
13		Questions from the Board?
14	(No	response.)
15	MR.	WINDHAM:
16		All in favor, indicate with an "aye."
17	(Ser	veral members respond "aye.")
18	MR.	WINDHAM:
19		All opposed with a "nay."
20	(No	response.)
21	MR.	WINDHAM:
22		Motion carries. So we'll see you at the
23	next Board meet:	ing.
24	MS.	CHENG:
25		This conclude the Industrial Tax



Exemption portion.

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MR. WINDHAM:

All right. Thank you, Ms. Cheng.

Before we get into our comments, I've been asked to mack sure that the Board members are aware a Civil Law training has been made available to us by the Office of Attorney General Jeff Landry dealing with dual office holding, open meetings, case, attorney general opinion policy and public records, and it is to be held on May 21st. So, actually, on the back, there's a number of dates, May 21st, June 25th, July 30th, August 27th, September 24th and November 26th. So this -- I don't know if it's in place of our ethics training, but it is being made available to us as Board members.

With that said, I will turn the floor over to Secretary Pierson.

SECRETARY PIERSON:

Thank you, Mr. Chairman and fellow Board members. We have some important conversation to have today to bring the public element and the stakeholder element up to speed here today. We've provided a written document relative to some proposed improvements to the Louisiana Industrial Tax Exemption Program.

Before I get into that, I would like to



also acknowledge to the Board that our last meet, there was some discussions around the return on investment, and as I had pledged to you, we have provided to you a document that gives you that overview and the way that we approach projects and conduct our return on investment calculations.

I would also note to the public that OpportunityLouisiana.com there will be a link and you can observe the documentation relative to our approach on run on investment calculations for our projects.

With that said, any questions relative to the ROI discussion and the information that I provided to you?

MR. ADLEY:

I think, Mr. Secretary, when you do your workshops for us, when you get to the rules, we're probably just going to set aside 1 and go through the ROI and your return on the investment.

SECRETARY PIERSON:

I'll be glad to review that with our members at any time, sir.

We'll begin a conversation relative to some proposed process improvements for Louisiana's Industrial Tax Exemption Program, the one that we've spent a lot of time here today focused on because, as



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Mr. Jones pointed out, it is our most significant workforce program that's utilized in the state to keep our ability to grow our existing industry and to attract new industry here.

Edwards directed LED to make recommendations regarding improvements to the program. I would think that each of you in your individual course of business constantly review your programs to be sure they're effective and efficient, and certainly across our department, that's something we're doing, but certainly it was noted by the Governor that there's been some challenges that have been encountered since the implementation of the Executive Order that was issued on June 24th, 2016.

LED took a very comprehensive approach to this directive from Governor Edwards, and for several months, we have conducted extensive reviews internally, we've had extensive dialog with all of our stakeholders, which include a number of associations across the State. Those include the Louisiana Business and Industry Association, Louisiana Chemical Association, Louisiana Industrial Development Executives Association, Midcontinent Oil and Gas, off to the School Board Association, Police Jury Association, the Association of Tax Assessors, Louisiana Sheriffs Association, Louisiana



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Municipal Association, and the Associations of Educators. We've also included in the conversation Together Louisiana.

It would we fair to say that local governments, economic development practitioners, the business community and the community support groups are supportive of changes to the program. I think we're all together on noting that there are ways that we can become more effective and efficient in the execution of this important program.

With that said, I want to make you aware of what I've noticed to this Board on the 16th of April relative to the principles that we will seek to achieve with the proposed process improvement for this program.

First is to streamline the accountability document. It's a very important feature, one that was first brought forward with the Executive Order from June of '16, and that's the accountability feature for the company to represent what their jobs, wages, capital investment and term investment will be. That alone allows the certainty at the local level to consider what they will receive in exchange for the tax abatement afforded to the company.

Initial document would staff through state government. It's known as Exhibit A, and as it



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passed through the Division of Administration and the Office of Contract Review, it gained many features that are important to state government. However, at the same time, it gained many features that were not necessarily applicable to a company making the application for the Industrial Tax Exemption Program. So after significant review, in concert with LABI, LIDEA and others, LED was able to bring about a more efficient draft document. I'll call it a skinny Exhibit A. So we've been able to downsize that and hopefully take administrative burden away from that process.

Goal number two is to provide for property tax revenues reaching communities sooner and yet maintain an attractive abatement yield in order to successfully recruit and expand companies in Louisiana.

The constitutional amendment that established ITEP provided for a five-year, 100 percent tax abatement and an additional five-year, 100 percent tax abatement provision. In order to provide a better community property tax yield, Governor Edwards' Executive Order 2016-73 reduced the term to maximum of eight years, five years at 100 percent and an additional three years at 80 percent. When one compares the two programs, the latter is approximately 75 percent yield of the original program due to the shorter term and the



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reduction from 100 percent to 80 percent during three years of the allowable term.

It should be noted that while this was an improvement in delivery of property tax revenues to local communities, certainly the revenue stream began in year six.

What we are proposing in the new rules is to provide an improved stable and needed property tax revenue earlier in the process reaching communities sooner and yet maintaining an attractive abatement yield to successfully recruit and expand industry in Louisiana.

We're proposing that an ITEP term be returned to the 10 years, but a level of 80 percent tax abatement. This improvement will provide property tax revenues to communities sooner as these assets will be placed on tax rolls year one, going back to constitutionally-created 100 percent, 10-year tax return Tax Abatement Program. That program established a revenue for the community beginning in year 11. The revised Executive Order provided for revenues coming into communities in year six. This proposal will bring revenues to communities in year one, when these communities are experiencing the burden of construction, traffic, infrastructure improvements, schools, law



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enforcement across the board.

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In discussions with industry and business, we're supportive of strong school systems, enhanced infrastructure and certainly law enforcement. So the idea that we can maintain a yield of 80 percent and at the same time provide revenues to communities faster, we believe to be an important feature of this improved program.

Finally, and I think it was noted here today, that was kind of a staged example, but you saw the difficulty of messaging to our impacted parishes, sheriffs and school boards. We seek to streamline the approval process for local governments while retaining the important feature of their exercise of a local voice in the approval process. Most local governments expressed great appreciation for this newly-established voice, but at the same time, they've spent an inordinate amount of time trying to figure out how to evaluate ITEP, consider return on investment, review qualifications and company deliverables, job, wages, capital investment, term. Essentially those were challenges that they were not well equipped to do to execute.

The LED staff is much better equipped to consider the program qualifications, legal examination



1	of Exhibit A, establishing accountability and process
2	abatement contracts. So in order to lift that
3	administrative burden off of the shoulder of local
4	governments, LED proposed the process be realigned as
5	follows: After filing an Advance Notification, an
6	applicant will submit its application to the Board of
7	Commerce & Industry with Exhibit A. This Board will
8	consider the application, and with LED as its
9	administrative agent, review the application and allow
10	it to come before the Board for approval. Approved
11	applications will then be noticed to all of the
12	applicable governmental agencies to include the
13	assessors. Upon receipt, local governments can rely on
14	the C&I Board's approval as a project that is in
15	compliance with program rules and regulations. The
16	local government can then choose to consider the
17	application or take no action. Taking no action will be
18	considered by this Board as acceptance and approval.
19	The community seeks to take the application to a vote,
20	then those local governments, after being noticed,
21	should place that on their agenda for their next meeting
22	essentially within 30 days of receipt of notification
23	from the C&I Board.
24	Once on the agenda, the body must



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approve or deny at the next regular meeting, no more

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than 60 days from receipt. In this way, communities can continue to have active knowledge, an understanding of the mechanism that we're utilizing to manage and a voice in being able to opt in or opt out of ITEP in a more streamlined and organized way. Noted that sheriff requirement of public proceedings, so their letter would be expected to be returned to LED to the C&I Board within 30 days of their notice.

This revised process will preserve the important feature of local voice and provide for more process certainty as well as relief from significant administrative burden at the local level.

We had an example of Calumet today, which, again, will now have a 60-day waiting period before they have certainty. With this process that we're proposing, if there's no objection within 30 days, the company can be confident that they can move forward with the knowledge of what their tax abatement will be. In the event that the local voice is exercised, they will then have that same additional 30 days to wait, but at the end of that timeframe, they will have the certainty of knowing what their exemptions will be.

This is something we've spent a lot of time in taking a look at and are prepared to move forward with implementation through process that will be



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managed by this Board.

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It should be noted that we will do this in strict compliance with the Administrative Procedures Act.

And with that, I would like to move that this Board act to advance what has been directed by the Governor to initiate these improvements, do so in a manner that's in compliance with the Administrative Procedures Act and act as a body in order to move the program forward to consider ITEP rule changes.

And let me be a little more specific about that, as I ask this Board to consider making that, my motion and a pathway going forward. There has been a set of rules provided. Those rules are available to the public at our link at OpportunityLouisiana.com. By this body's moving forward with this activity, we will then be able to provide a Notice of Intent, one of the features required by the Administrative Procedures Act, and anticipate then that we would be able to establish a period from now until the 22nd of June as a time for written comments. That gives us eight weeks for these suggested remarks or comments to arrive. We would then be able to set a public hearing date for the 25th of June, and we would then be able to come together with a revised set of documents to be considered by the Board



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1	for formal adoption at our meeting on 27 June.
2	With this, we would accomplish needed
3	and appropriate changes to the program to streamline the
4	process, provide a competitive tax exemption program for
5	our state and create a more efficient local approval
6	process.
7	MR. WINDHAM:
8	Thank you, Mr. Pierson.
9	So your motion is to move forward as a
10	body of the whole in consideration of these rules?
11	MR. ADLEY:
12	So, Mr. Chairman
13	MR. JONES:
14	Do you want a second to the motion so we
15	can open it for discussion?
16	MR. WINDHAM:
17	That's a motion. Second was made by
18	Mr. Jones.
19	MR. WINDHAM:
20	All right. Open for discussion.
21	Mr. Adley.
22	MR. ADLEY:
23	So the motion would be that the
24	discussion, Don, you and I had night before last, these
25	rules would end up in the Rules Committee, as they



always do, and would be back here for our next meeting for approval by the entire body. You're not suggesting we bypass that?

SECRETARY PIERSON:

That's our goal is that if we can conduct eight weeks of input, that's, in my view, a very allowable, reasonable amount of time to have the internal discussions necessary, to get the association and public input necessary so that we can arrive at an adoption with the goal of adoption on 27 June. Again, that's nine weeks away. Even with that, we would then have publication of those new rules, and likely these would become effective mid August. That's an aggressive timeframe, but I believe that these improvements rise to that level and that we would hope to move forward in that manner.

MR. WINDHAM:

So let me ask legal counsel, timing, how this would work. My understanding is the rules have to be published, available for public comment.

MS. BOURGEOIS:

Right. And we anticipate that to occur on May 20th.

MR. ADLEY:

That's correct. After we have our next



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meeting and the Board approves the complete set of rules. You're talking about publication now.

MS. BOURGEOIS:

Yes, sir, to begin that APA process.

MR. ADLEY:

Okay. What I'm going to suggest to you as a proper approach for the Board to do what we've always done and you go back to the Rules Committee process. I believe, and I've set dates as chairman of that committee, a procedure letter where you talk about having a workshop for us, in one part of this. I would suggest that the Rules Committee would meet on May the 22nd, the 27th and the 5th and the 12th if necessary. We'll go through the rules, strike out all of the provisions and current law that does no longer apply in these rules, clean them up, put them over here for everyone to see and then adopt the rules.

MR. HOUSE:

The Secretary is acting under his authority under Louisiana law as provided with the rules today. These are the rules before the committee and those are going to be subject to publication and the APA, and anyone, any citizen of Louisiana, is welcome to make comments on those rules. And in terms of a rules process, we have, from the beginning, as the Secretary



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pointed out, first of all, the Governor initiated this, and then at the Governor's instruction, we have talked across the board to people throughout. They're well aware of what we're talking about here. They certainly have the opportunity to review the rules.

But in terms of drafting the rules, a set of rules has been drafted. It certainly is subject to comment and review by this Board in a very open process, but there's no need for a drafting set of four or five or whatever you're talking about drafting sessions. That work has been accomplished throughout with the output and reach out that we have had. We have fully consulted all, and I mean all, as the Secretary said, stakeholder groups.

Now, that doesn't mean that those stakeholder groups are barred from making public comments and making their views known. You know, I don't think that there's anyone that we've talked to who will agree with everything that's going on here, but I think that we did make that effort and we brought that out.

And I will say this: The Governor wants these rules implemented as soon as possible and permissible under the law. And today is April the 25th. The next meeting that the Secretary's talking about is



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1	June 27th, so there's plenty of time between now and
2	then for comment, but the rules are already there.
3	And one other thing that I think the
4	Governor wants too is a simplification of this process,
5	and he would like to have the Department of Economic
6	Development so far has delivered with respect to other
7	programs, a simplification of the processes in moving
8	forward with economic development successes that the
9	Governor and the Secretary are bringing about.
10	So that's where we stand, and there
11	simply isn't a need for drafting sessions.
12	MR. ADLEY:
13	Richard
14	MR. WINDHAM:
15	Secretary Pierson.
16	SECRETARY PIERSON:
17	I just want to be sure. I don't see
18	anything that would precludes those meeting dates for
19	discussion that you've outlined, Mr. Adley.
20	MR. ADLEY:
21	And I said clearly you should not
22	publish rules until they are adopted by the Rules
23	Committee.
24	Now, Richard
25	SECRETARY PIERSON:



1	Excuse me.
2	MR. ADLEY:
3	Pardon me.
4	I'm reading your text to me yesterday
5	and came here today representing the Governor with his
6	intention to move swiftly through the Rules Committee
7	get it approved through the APA. This is your message
8	to me yesterday, "Rules will not be adopted tomorrow."
9	MR. HOUSE:
10	No rules are being adopted today. None
11	whatsoever
12	MR. ADLEY:
13	Asking
14	MR. HOUSE:
15	are being adopted today. The
16	Secretary has prepared and is issuing rules that are
L7	going to be published. Those are not adopted.
18	Publishing them is not adopting them.
L9	MR. ADLEY:
20	Richard
21	MR. HOUSE:
22	No, sir. You're not going to interrupt
23	me.
24	Publishing them is not adopting them.
25	And let me speak to the Rules Committee in terms of the



1	Rules Committee has to operate under the resolution of
2	the Board. The Rules Committee is subject to what the
3	Board wants to do. There's no constitutional or even
4	statutory place for the Rules Committee.
5	The Board can act as a Rules Committee.
6	The Board can disregard what the Rules Committee brings
7	to it. So if there's a procedure out there, I couldn't
8	find it, nor could Brenda Guess, who's been here a lot
9	longer than anybody.
10	So let's get all of this straight on
11	what we have to do and
12	MR. ADLEY:
13	Let's do get it straight.
14	MR. HOUSE:
15	and what I told you yesterday is 100
16	percent correct.
17	MR. ADLEY:
18	Richard, the text to you was, "Talked
19	with Don last night. We'll have several meetings with
20	Rules Committee before presentation of rule changes to
21	the entire Board for adoption in June. We will not
22	adopt anything tomorrow. Is that your understanding?"
23	Your response, "Rules will not be
24	adopted tomorrow."
25	Now, you may have played with words, I



1	guess, because you're going to the APA, but I think, at
2	least the fellow I represent believes, we are going to
3	the Rules Committee and we'll be back in here in June
4	for that final set.
5	MR. WINDHAM:
6	So let me ask the attorneys this: Is
7	there any reason that this full body cannot act as the
8	Rules Committee?
9	MR. HOUSE:
10	No.
11	MR. WINDHAM:
12	So is this body willing to act as the
13	Rules Committee?
14	MR. JONES:
15	I think that's the motion before the
16	Board right now.
17	MR. WINDHAM:
18	All right.
19	MR. ADLEY:
20	And I'm going to object.
21	MR. WINDHAM:
22	All right. Secretary Pierson.
23	SECRETARY PIERSON:
24	I was trying to make some points of
25	clarification. One of the things I heard you say,



Mr. Adley, was that there were other or older elements that needed to be taken out of the rules. This set of rules is only designed to stay in the lane of what we've been directed and approved to do here, and other activities, other suggested rule changes may be or may not be things that the body should consider. That should be, in my mind, a separate endeavor that doesn't slow down this process.

Now, there are no adoption of any rules today. There's a publication, a starting point for discussion that is focused on the implementation of the program that I have outlined. There's going to be plenty of time for dialog for every Board member here, and to establish a separate Rules Committee might be to tell certain members of this Board that they're either on or off that Board. This is open discussion and should lead us through a lot of dialog and arrive at point where we can implement these important changes.

MR. ADLEY:

If I can just point this out,
Mr. Chairman, when you move through this process, if you
adopted rules today and you start your APA process and
you hit any -- if you hit any, any kind of conflict,
you're back to the Board and you have delayed enactment
again. I believe sincerely that if you take this month



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and do what we have normally done and you bring all of the parties in, your rules are going to be cleaned up and you're going to have what you've asked for, and you I both have asked for the same thing. The proper thing for us to do, in my view -- and I think you're right. You can do anything you want to as a group. You can do that, but I'm going to plead with you that the Rules Committee should take these rules, have them back to you at the next meeting in June and you'll have a complete set that you had ample time to go through and you can vote up or down and move it on through the process.

MR. WINDHAM:

Mr. Jones.

MR. JONES:

I'm not sure if my question is to Don or Richard, but under the motion, at what point in time would the Board as a whole acting as a Rules Committee consider the rules?

MR. HOUSE:

After the final time for public comment, which would be June 27. However, you could -- you could leave that open so that if the Board needed to consider the rules before then because of some reasons coming from the public comments or feedback that you would get, that you could do that.



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1	MR. JONES:
2	So we could call a special meeting of
3	the Board and have all of the public input we desire?
4	MR. HOUSE:
5	Before June 27th. But as of June you
6	could also delay the June 27th meeting, too. But as of
7	the schedule that we're on right now, we're talking
8	about an implementation of the rules under the APA of
9	around August the 25th, three months, 90 days.
10	MR. JONES:
11	Just for clarity in my own mind, so we
12	can do at least one of maybe infinite things, but what
13	you've outline is if the Board chooses to call a special
14	meeting and have public input based on the information
15	that we've gotten, we can sure call that special
16	meeting, or at the presently-scheduled meeting June
17	27th, we can do that at that meeting?
18	MR. HOUSE:
19	Correct.
20	MR. WINDHAM:
21	And we have a public hearing date of
22	June 25th.
23	MR. JONES:
24	Proposed.
25	MR. WINDHAM:



1	Proposed.
2	MR. JONES:
3	And I guess that's where my confusion
4	was. What is the June 25th meeting intended to be?
5	MR. HOUSE:
6	It's a public hearing.
7	MR. JONES:
8	So we would
9	MR. HOUSE:
10	It's a required public hearing, and
11	that's the earliest we can do that required hearing
12	under the APA. But, again, people can submit written
13	questions to us and anything else they want to do
14	between now and then, but the last time, we couldn't
15	move forward with the rules being considered by the
16	entire Board until we had had that public hearing. Now,
17	you can have a meeting before then if you want to have
18	one, but to have the rules fully considered, it's going
19	to have to be after June 25th.
20	MR. JONES:
21	Is there any reason we couldn't have
22	that public hearing at the meeting on the 27th?
23	MR. HOUSE:
24	That would be the idea of doing it, yes.
25	Both things would be noticed under the Publics Meetings



Law, and the Board would then be sitting at that time 1 2 and taking those into consideration at that time. MR. JONES: 3 4 Because it would seem to me that that would be the most efficient from the standpoint of 5 6 simply planning to have the meeting on the 27th, if, 7 however the public, the staff comes to us and said we've 8 gotten public comments that raises serious questions, a special meeting can be held prior to the 27th and can 9 10 call that public hearing at least by no earlier than the 11 25th? 12 MR. HOUSE: 13 Correct. 14 MR. JONES: 15 Okay. I'm with you. 16 MR. HOUSE: And the rules are now on the website 17 18 today. There's a link them as of about 9:30 or 10 19 o'clock this morning. 20 MR. JONES: 21 And the rules --22 MR. HOUSE: 23 For public consumption. 24 MR. JONES: 25 I'm sorry. I didn't mean to interrupt.



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The rules that have been in published 1 2 are the rules specifically outlined by Mr. Pierson earlier? 3 4 MR. HOUSE: 5 Correct. 6 MR. JONES: 7 And as I appreciate what we're trying to 8 do is keep this issue limited to these ITEP changes; is 9 that correct? 10 MR. HOUSE: 11 That's correct. 12 MR. JONES: 13 The fear of being that if we start going 14 outside of those issues, we bring a lot of extreme --15 I'm sure the rules have a lot of tidying up to do, but 16 we don't want to bring that into these issues at this time; is that accurate? 17 18 MR. HOUSE: 19 Well, that's going to be up to y'all. 20 The public has the right to comment on the rules that 21 are now are on the website. They're going to be 22 published in the Louisiana Register, and those are 23 not -- it's still up to this Board to decide. This has 24 nothing to do with -- this is part of the process



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leading to an adoption of a set of rules.

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1 MR. JONES:

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They're not adopted until we adopt them?

MR. HOUSE:

They're not adopted until you adopt, and you can't adopt them or approve them until after the public hearing date June 25th and your meeting date June the 27th.

MR. JONES:

Okay.

MR. HOUSE:

And then after that, there is also another notice, and the period under the APA goes to August 25th. And so they would not be in effect until August 25th, but by publishing these now, we have gotten them on the agenda or gotten them going forward to August 25th.

The last time when we started with the Rules Committee process, it was a time period that took nearly a year because we did not publish the rules until after the Rules Committee had had several meetings, then when it got to the Board, the Board made some further changes. So the process I believe we finally passed those rules June the 20th, 2017, which was nearly a year after the Executive Order, and the Executive Order pretty much laid out the template for what we were going



1	to do. So this is hopefully going to be we're trying
2	to make this a faster process. But let me stress,
3	again, you're not committing yourselves to approve
4	anything right now. What you're committing yourselves
5	to or trying to do is move the process forward so that
6	you can approve something within a timely period, more
7	timely period, thinking about business, more business
8	certainty under this and go forward and that's what we
9	were charged to do and that's what the Secretary
10	outlined.
11	MR. JONES:
12	I'm sorry, Mr. Chairman. One more
13	question.
14	Is it accurate then to say that the
15	rules that you have brought to us and are now posted on
16	the website are coming to us as a recommendation from
17	the staff? Is that essentially correct?
18	MR. HOUSE:
19	And the Secretary, yes.
20	MR. JONES:
21	And the Secretary. Thank you.
22	MR. WINDHAM:
23	Thank you, Mr. Jones.
24	All right. I do have to say we all know
25	how much time and effort was put in last time to these



1	rules. These, from what I have appreciated, have been
2	the small adjustments that really need to be made so
3	that we as a Board and as a State can portray to all of
4	the industries that are out there, all of the
5	businesses, all of the consultants, that we have a
6	stable process in place that they can look to as they're
7	doing their matrices so that they can make their
8	decision. We want to stay competitive. These were the
9	very few areas that we got feedback both from the
10	locals, from the companies and from the Economic
11	Development community and the industries that we need to
12	have some certainty in here. So I believe, you know,
13	that these are good things to look at. I just wanted to
14	say that.
15	Mr. Richard. I see you reaching for a
16	button.
17	MR. RICHARD:
18	I'm good.
19	MR. WINDHAM:
20	All right.
21	Mr. Moller.
22	MR. MOLLER:
23	Is now the time talk about the proposed
24	rules or
25	MR. WINDHAM:



No. Now, no.

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MR. MOLLER:

Okay. Because I have some questions about what you're actually proposing.

SECRETARY PIERSON:

No. We invite your full inspection of those, and that dialog we would want to have with you at anytime that is available to you or our staff, but this was designed to illuminate the strategic goals of what we're trying to achieve, a methodology that gets us there rapidly, that does not take the voice of any of the members of the C&I Board out of play and there is plenty of room and plenty of time for constructive dialog to improve the document that we have drafted and provided to you.

MR. MOLLER:

So the time for this Board to have a public dialog about the current rules versus the new proposed rules is going to be when, on June 25th or on the 27th or are we going to have that public dialog?

MR. ADLEY:

It really -- look, I've dealt with APA rules, Richard, probably as long as you have, and I've been here 40 years. I can tell you what it means.

You're not adopting the rules because the APA process



will adopt the rules. If you come back, you've already published the rules. When the rules get published, they're basically saying this is what you are for. That's really what you're doing. Now, you may not be saying I'm voting to approve the rules, but when you approve to publish it for the APA, you're saying this is what we believe is the right thing to do.

You can come during the process and voice your opinion, as any citizen can, and then if you find problems with it, then it gets delayed again. So that's exactly what happened to us the last time when it took as long as it did. We got the rules out fairly quickly, but as they moved through the process, they had to delay hearing because of -- and had to change some things, and that created delays. It does. I think you can avoid those delays with the Board itself saying -- look, I can ask all of y'all how many of y'all have read the rules?

MR. JONES:

Mr. Chairman, with respect --

MR. ADLEY:

Let me finish.

MR. JONES:

I'm sorry.

MR. ADLEY:



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1 I'm sorry, Mr. Jones.

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How many people here have read the rules? And what you're saying is that you're willing to say this is what we ought to do. That's what you do when you do the APA, Richard.

MR. HOUSE:

has the authority under Louisiana law and as the Administrator of this Board to publish those rules. Let me make that very clear. And this Board doesn't have to act today and is not being asked to act today. No matter how many times somebody wants to say that, you're not being asked to do that and you're not approving these rules. You have the rules to consider and to bring forward.

And, Mr. Moller, in answering your question, there's a scheduled meeting on the 27th. People have talked of combining it. If you, after taking a look at things, you certainly have the right to request to the Chairman and the Secretary that another meeting be scheduled, and that door is open to you. Nobody is trying to close anybody's doors, but we're trying to move this forward. And the last time we implemented rules, for a lot of reasons, good reasons, it did not have prior input from a dozen different



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1	constituencies in the state. These do. And last time
2	we went through a long rulemaking process and did not
3	even get rules to you until, I believe, very, very late,
4	at least six months down the way, if not eight months
5	down the way.
6	Right now, you have rules before you
7	that can focus you in on what we're talking about. You
8	can take a look at it, can make some intelligent choices
9	from that. But we're way ahead of the process right now
10	with the publication of these rules.
11	MR. WINDHAM:
12	Mr. Moller, anything else?
13	MR. MOLLER:
14	I mean, I just kind of want to
15	understand the difference between the old rules and
16	what's being proposed. And I understand
17	MR. WINDHAM:
18	We can do that on the let's address
19	the motion on the floor right now.
20	MR. ADLEY:
21	Well, wait a minute. You said you
22	didn't have to have a motion.
23	MR. WINDHAM:
24	Yeah. We have a motion.
25	MR. JONES:



We have a motion and a second on the 1 2 floor right now. 3 MR. ADLEY: 4 Then let's get this straight. A motion is not even required for them to do this, so just go do 5 6 it and we'll have meetings with the Rules Committee. Why are you asking for a motion? 7 8 MR. MOLLER: 9 With this motion, am I voting to approve 10 or saying I'm in favor of all of these changes that were 11 just outline? 12 MR. JONES: 13 Mr. Chairman? 14 MR. WINDHAM: 15 Yes, Mr. Jones. 16 MR. JONES: I haven't been doing this for 40 years. 17 18 I've only been doing it for 30, and respectfully, 19 Mr. Adley, I just disagree with you. The publication of 20 rules is only a publication of rules. What this Board has been asked to do in this motion today is to put in a 21 22 process in which those rules will be considered and This Board can come in on June 27th and 23 acted upon. 24 say, "Mr. Pierson, we're amused by your opinion, but we 25 reject it." We're perfectly free to do that. And these



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rules do not go into effect unless and until this Board gets a majority vote to approve them. And then they still have to go through the remainder of the APA process.

So the recommendation that is coming to us from the Secretary and staff is coming to us just as that, and what the motion is designed to do is to recognize the process by which those rules will be considered and acted upon. That's it. And any reference, respectfully, Mr. Adley, that we are somehow adopting something today is simply factually, legally, statutorily inaccurate.

MR. ADLEY:

Mr. Jones, I've known you for probably over 30 years, and I would absolutely disagree with you. The Board is simply saying, as the Secretary has, I would like to move it forward, and to do that, he's asking for a motion. And Richard said you don't have to have a motion. He can just publish the rules. By virtue of the fact, no passing -- Richard, bear with me now. I sat back when you asked me to. I'm going to ask you to do the same thing.

By virtue of the fact that we're literally voting to approve what's been laid out here for publication is going to be the same thing as me



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saying we believe this is correct.

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MR. HOUSE:

Well, what's proposed, as Mr. Jones has said, is a process for going forward in considering these rules and in considering them as a committee, as a Rules Committee of the whole, with dates established to move forward. And the Board right now has a set of rules before it that it can consider. It is not approving. You're considering it. You have a draft of rules, just as when the Rules Committee, after six months, came to you last time with a set of rules, which, by the way, the Board considered and made changes to, which pushed it back effectively another three to six months. It took a year to get the rules implemented the last time. That's what we're trying to deal with here. We're not asking you to approve them.

Certainly Mandi can also tell you what a broad overview of the changes in these rules either right now or at some point in time.

MR. MOLLER:

And that was my question. I mean, when does the public going to get to have or hear the public conversation about what these rules do and propose to do and how we're proposing to change the implementation of this process? I mean, we put in those old rules that



these meetings have to be broadcast online. So if I'm a taxpayer somewhere in Louisiana and I'm watching this and I want to understand what's before this body, when is that conversation taking place? Is that today or is that in June or some other time between?

SECRETARY PIERSON:

It takes place live right now. We are in broadcast. We specifically stated today that on our website is the link to the revised rules, to the information contained on the ITEP overview which those rules are designed to implement. So I think we've got very open and transparent activity here.

MR. MOLLER:

So my question is --

MR. HOUSE:

Under the APA, the earliest we can have the public comment is June the 25th. It coincides also with our next board meeting, which is June the 27th.

Now, I know we're dealing with around July the 4th, but we can also deal with -- we can't deal with the comment date for APA. That's under the law. We can deal with the 27th if we need, but also, between now and then, I'm sure you'll hear from constituents, there could be a special meeting called. Certainly you have -- if you're a member of the Board, you certainly



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can ask for that.

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MR. MOLLER:

Well, I have questions about what's being proposed, and I could ask you privately, but I would rather ask it publically so that people -- you know, in case somebody else has the same question.

MR. WINDHAM:

Well, I think that's one of the things that we are trying to decide. We have a motion to convene the whole body as the Rules Committee because all of us have different questions, so we want to all have that input. Whereas last time, we had a Rules Committee who had questions and such, then we had to bring it to the whole body and then we had more questions. So let's just do it all in one fell swoop.

MR. MOLLER:

I'm all for streamlining. I just want to understand --

MR. WINDHAM:

But right now I think all -- I think the motion on the table is to convene the body as a whole, and that's it. That's the motion. The motion was made by the Secretary to convene the Rules Committee by the body as a whole, and seconded by Mr. Jones.

MR. ADLEY:



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And I have a substitute.

MR. WINDHAM:

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All right. Mr. Adley.

MR. ADLEY:

I'm trying to reach some middle ground with y'all here, if that's possible. I want to suggest that we have -- we go ahead now and plan a special meeting of this Board on May the 22nd for the sole purpose of discussing this issue, discussing what's out there, and I believe that does not delay your APA process enough to amount to a hill of beans. I believe that's the logical way.

If you want to stay outside of the Rules Committee, that, to me, makes perfectly good sense.

Just have a special meeting on the May the 22nd, bring up the rules, everybody gets heard.

I'm going to tell y'all what's concerning me. Don, in these meetings I know we've had, publicly and privately, there are a number of parties that are concerned about what we're doing. Some like it; some don't like it. They want to have that input. They thought they were going to have time to do it in front of the Rules Committee. If they're not, this Board ought to at least hear them before we run out there with it.



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1	I'm going to suggest that we do a
2	special meeting of the Board for the sole purpose of
3	discussing these rules and then moving forward on May
4	the 22nd.
5	MR. WINDHAM:
6	Well, I think we need to pass the first
7	motion before we can set a meeting in order to have the
8	whole body hear it, though.
9	MR. HOUSE:
10	Correct.
11	MR. WINDHAM:
12	So I don't think your motion is I
13	think it's a good motion.
14	Is there a second?
15	MR. ADLEY:
16	Excuse me. What did you say?
17	MR. WINDHAM:
18	I don't think we can meet as a whole
19	body to hear
20	MR. ADLEY:
21	If we have an official meeting no,
22	we're not. We're going to have an official meeting of
23	this Board, and that's a public meeting that you you
24	can do that all day long.
25	MR. HOUSE:



1	You can call it a special meeting or you
2	can call it a meeting of the committee of the whole, and
3	I think that all that would be the only thing I would
4	say is let's put a date in there, May 22nd or some
5	similar date so that you can be sure to get as many
6	people as you possibly can.
7	MR. ADLEY:
8	As long as it's not prior to Richard.
9	Richard, as long as your date is not prior to May the
LO	22nd.
11	MR. HOUSE:
12	It can be the same motion, just as a
13	special meeting and a meeting of the committee of the
L4	whole, Rules Committee as a whole, before May 22nd or
15	such similar day. How is that?
L 6	MR. WINDHAM:
L7	Is that an amended motion or a
18	substitute motion?
19	MR. ADLEY:
20	Well, it's my substitute motion.
21	MR. HOUSE:
22	It's amended.
23	MS. MITCHELL:
24	It's amended.
25	MR. ADLEY:



1	And once we've had that meeting, then
2	you move ahead with the publication?
3	MR. HOUSE:
4	No. We're going ahead with the
5	publication under the authority of the Secretary.
6	MR. ADLEY:
7	If he has that authority, he certainly
8	can do what he thinks he ought to do.
9	MR. HOUSE:
10	We're not going to delay this another
11	month just so we can
12	MR. MILLER:
13	If we were to have this special meeting,
14	it doesn't change our timeline, we don't create this
15	uncertainty for longer than we need to; is that correct?
16	MR. HOUSE:
17	No, sir. If we want to have the
18	Board
19	MR. MILLER:
20	I like so much to come here, I want to
21	come more.
22	MR. HOUSE:
23	I know you want to go to all of those
24	Rules Committees, too, like you did last time.
25	MR. WINDHAM:



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All right. So there's a substitute
motion on the floor. Is there a second?
MR. MOLLER:
Second.
MR. WINDHAM:
Mr. Moller has seconded it.
Is there any objection?
MR. JONES:
Objection, yes.
MR. WINDHAM:
We need a rollcall, Ms. Melissa.
MS. SORRELL:
Robert Adley.
MR. ADLEY:
Yes.
MR. WINDHAM:
Does everyone know what the motion is?
Let's restate the motion. Clarify the
motion.
Restate the motion, Mr. Adley.
MR. ADLEY:
The motion is a substitute motion that
we would meet as a full Board for a potential meeting
MS. MITCHELL:
As a meeting of the whole.



MR. ADLEY: 1 2 Well, it doesn't have to be -- we can 3 meet anywhere we want to. I want to meet as a full 4 Board so it's a public meeting for the sole purpose of discussing these rules. 5 6 MR. WINDHAM: 7 Okay. Is your intent to do that prior 8 to publication? 9 MR. ADLEY: 10 My intent is to do it on May the 22nd. What I've heard here today, the Secretary can make his 11 12 publication whenever he likes without any authority from 13 us, and I suggest that if he believes that's what he 14 should do, he should do that. But this Board, on the 15 other hand, as a separate body, has an obligation, I 16 believe, to go through these rules very carefully. And 17 if we're not going to do it through the Rules Committee, 18 it makes sense to me, just bring together the whole 19 Board and go through the rules. 20 MR. WINDHAM: 21 Mr. Richard, you have a question? 22 MR. RICHARD: 23 Thank you, Mr. Chairman. Just for the



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sake of clarity, this particular motion to establish a

special meeting of this Board or committee of the whole

to have a presentation of the rules that have been proposed does not stop the APA process from moving forward today with the proposed rules that have been put before us?

SECRETARY PIERSON:

It does delay this process.

MR. HOUSE:

No. No, it doesn't. We're going to go forward with the publication of the rules, and if the Board wants to have a meeting on May the 22nd, it certainly may do so. I would suggest you do it as a committee, a Rules Committee of the whole in accordance with the motion. But I would also suggest to the Board that under the schedule that's outlined in the original motion, the Board is going to do its duty. The Board has always done its duty. And, in fact, having rules before you now to consider, that took place after a number of meetings with various groups from all over the state and all over the spectrum of business, any business and everything else, to suggest that somehow or another you're not going to consider something the same way is inaccurate. But if you wish to have a meeting on May the 22nd, you can certainly proceed with that meeting, and the rules that are being published are the rules that are on the OpportunityLouisiana website are



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what you're going to be talking about on May 22nd or on 1 2 June 27th. And by -- on May 22nd, you will not have 3 4 the public comment under the APA. That's not going to be available to you. But that's fine. I suspect you 5 6 will hear a lot from different constituencies at that time regarding this matter, and they certainly deserve 7 8 to be heard, but there again, there is a public process 9 or a public comment process under the APA. 10 MR. JONES: Mr. Chairman? 11 12 MR. WINDHAM: Mr. Jones. 13 14 MR. JONES: 15 You may have just cleared up my 16 questions, but, again, for clarity, I think we all need 17 to understand, the meeting on May 22nd in no way holds 18 up the APA. The rules are being published today 19 presumably. That gives the time period so that we can 20 ultimately act on the rules on June 27th or at some 21 point after June 25th at least? 22 MR. HOUSE: 23 Yes, sir. 24 MR. JONES: 25 Okay. The May 22nd meeting will be a



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public meeting, it will have to have advanced notice, there will have to be public comment at that open meeting -- I want to be sure I have your attention, Richard, before I -- so there will be public comment at that meeting, the public can be heard. It will not be the formal public hearing that is required under the APA, but it will, nevertheless, be an otherwise open public meeting under the Open Meetings Law in Louisiana?

MR. HOUSE:

Yes, sir.

MR. JONES:

Okay.

MR. HOUSE:

And the motion, as you now have it -and, remember, on June 25th, you don't need to show up
on June 25th. You're certainly welcome if you wish to,
but that is the comment period that will be transcribed,
it will be attended by the Department of Economic
Development, and certainly any Board member, any
interested citizen is welcome to attend on June it 25th.

So you could certainly have your meeting on May the 22nd, but I want to emphasize the schedule that was outlined is the Department's attempt to move forward expeditiously as we have been directed to do so.

MR. JONES:



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But, still, there would be no action by 1 2 this Board any earlier than the 25th? MR. HOUSE: 3 4 Any earlier than the 27th. MR. JONES: 5 6 That's when you envision this Board acting on the rules is on the 27th? 7 8 MR. HOUSE: 9 We would like for that to happen, but 10 that's the earliest that it can. It will not and would not have been moved before then. 11 12 MR. WINDHAM: 13 Mr. Richard. 14 MR. RICHARD: 15 Just for the sake of this Board, this 16 very large, diverse board that's deliberating some 17 significant issues, when I asked the question about APA, 18 so we have two processes that we're discussing. 19 Administrative Procedures Act, which is required to 20 change the rules regarding the ITEP, is a separate 21 process that is going to commence today based on the 22 Secretary's provision of the proposed rules. Whether we 23 vote on that or not today, that process is moving 24 forward.



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MS. MITCHELL:

1	May 20th.
2	MR. HOUSE:
3	It actually will be published on May the
4	20th, but in order to get it published by May the 20th,
5	we had to submit a draft of the rules that you were
6	shown today. We had to submit it earlier in the week.
7	So it's being published May the 20th. It would become
8	effective no earlier than August the 25th.
9	MR. RICHARD:
10	In the register, once it gets published,
11	it commences the process.
12	MR. HOUSE:
13	Right.
14	MR. RICHARD:
15	Which includes public comment, if
L 6	anybody makes a request for a hearing, and legislative
L7	oversight as well.
18	MS. MITCHELL:
19	That's correct.
20	MR. HOUSE:
21	Correct.
22	MR. RICHARD:
23	Which is about a 90-day process, which
24	we're trying to expedite for a number of reasons.
25	MR. HOUSE:



Yes, sir.

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MR. RICHARD:

voting on halting that process based on the motions that are before us. What we're deliberating on and discussing are a motion and a substitute motion to, as a body, to meet and get an overview of the changes of the rules, which we are -- we can do that at any time as a body. It's not going to stop the Administrative Procedures Act, though. And I want to make sure that's made clear today because the Secretary seems to have some consternation about it, but I think we've received clarity from legal counsel. Am I correct on that? Can I get a confirmation on that, two processes?

MR. HOUSE:

Yes. Confirmed.

MR. RICHARD:

APA moves forward with the publishing of the proposed rules on May the 22nd.

MR. HOUSE:

And your next regularly-scheduled meeting is June the 27th, which is, under the APA, the earliest time that you could pass, amend, change or whatever the rules because that's after the required date for public comment under the APA.



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1	Now, if you wish to have a public
2	meeting of the Board May 22nd or anytime thereabout,
3	then certainly you may have that. You may discuss and
4	listen to take your own public comment at that time too,
5	but you also have the public comment on June the 25th
6	that is also under the law the official public comment.
7	But, no, there's certainly nothing wrong with having a
8	meeting around May the 22nd.
9	MR. RICHARD:
10	For the purpose of receiving an overview
11	of the proposed rules by the Board of Commerce &
12	Industry?
13	MR. HOUSE:
14	Correct.
15	MR. RICHARD:
16	Okay. Thank you.
17	MR. WINDHAM:
18	Thank you, Mr. Richard.
19	Any additional questions?
20	SECRETARY PIERSON:
21	I think based on that clarification I
22	can withdraw my objection.
23	MR. WINDHAM:
24	All right. Are there any comments from
25	the public on the motions?



Please step forward, identify yourself 1 2 and state your comment. 3 MR. LEONARD: My name is Jimmy Leonard, and I'm with 4 Advantous Consulting. I want to thank the Board and 5 6 everyone involved with the rulemaking. Obviously we are 7 going to be very interested in the process. 8 I just have more questions than I have 9 with anything else, and my understanding is today the 10 rules became available and the actual Notice of Intent 11 is what is going to be issued on -- published on May the 12 20th; correct? 13 MR. HOUSE: 14 Yes. 15 MR. LEONARD: 16 Right. So it became public today. formal Notice of Intent would be the May the 20th, and 17 18 the public comment period, pretty much we get a chance 19 to look at it today and provide our input to the 20 Department between now and the 25th? 21 MR. HOUSE: 22 Of June. 23 MR. WINDHAM: 24 Of June. 25 MS. BOURGEOIS:



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The written comment.

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MR. LEONARD:

Not that written comment, and on the 25th, the Board or the Rules Committee, whichever body we sit before, will have the opportunity to hear and read or review all of the commentary that is coming from all interested parties, but if it turns out that there is a good idea for a material substantive change that results from these comments, what happens to the process then?

MR. HOUSE:

The process will basically start over then. It will start over on the 27th. The earliest that any of those comments can be considered is going to be the Board meeting on the 27th of June. The comments have to be made both either in writing and/or at the public meeting and not meeting of the Board. It's a public meeting.

MR. LEONARD:

APA.

MR. HOUSE:

It's an APA meeting, and that's on the 25th of June, but if we waited until after that happened and then promulgated some rules, that wouldn't be promulgated until sometime in July, then you would be



looking at October as an earliest time. If, and again, people can still come in after that, when you redo that time period and make comments, which could push it to January or February. I don't believe anybody wants that. If it happens, that's the rule of law. If it doesn't happen, that would be great, but we don't want to close off anybody from their opportunity to comment or to participate as required by law. So that's what we're trying to accomplish here.

MR. LEONARD:

Is it fair for me to make the statement if the rules as published today for public review, for comment and review, remain intact, the process initiated today is the most expeditious process of getting them into effect as possible? I mean, that's what I'm understanding.

MR. RICHARD:

Mr. Chairman?

MR. WINDHAM:

Mr. Richard.

MR. RICHARD:

I don't mean to be disrespectful but I don't think a body should have Q&A in public comment.

Those are questions that could be answered offline with staff, and I would ask that we move forward with the



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1	meeting.
2	MR. WINDHAM:
3	Anything of relevance to this motion?
4	MR. LEONARD:
5	I'm fine. Thank you.
6	MR. WINDHAM:
7	Thank you.
8	Sir? Related to this motion, please.
9	MR. CAGE:
10	I will try to be. Edgar Cage
11	MR. WINDHAM:
12	Please state your name and who you
13	represent.
14	MR. CAGE:
15	Edgar Cage with Together Louisiana.
16	I've heard comments from Secretary
17	Pierson of consistency and I've heard some comments
18	about efficiency, and we would like this process to be
19	handled like it was before where the public can have an
20	opportunity for dialog. A lot of things come out in a
21	dialog that you don't get when individuals just submit
22	them and you don't have any opportunity for interaction.
23	Also, I've heard about efficiency.
24	Efficiency is important, but I think effectiveness
25	should trump that. The many meetings I've been in where



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1	rules are already in place, sometimes the board members
2	hadn't grasped them. So, to me, the more you talk, the
3	more you communicate, the more you discuss, everybody,
4	all stakeholders, to include the Board, will have an
5	opportunity to fully understand and know what to expect.
6	And sitting through this meeting today,
7	there was so many instances that came up that were
8	outside the rules, and sometimes people still don't get,
9	but I don't think that should preclude us from
10	continuing the process we had before where the rules are
11	vetted, people have an opportunity to give their input,
12	to discuss them. I'd rather us to be effective rather
13	than efficient and expeditious. All right.
14	MR. WINDHAM:
15	All right. Thank you.
16	Any other comments from the public?
17	(No response.)
18	MR. WINDHAM:
19	Any other questions or comments from the
20	Board?
21	(No response.)
22	MR. WINDHAM:
23	I believe we have no objection to
24	Mr. Adley's motion now. We will have a substitute to
25	his substitute motion.



1	Any objection to the substitute motion
2	that we have meeting on the 22nd of May?
3	Robbie, do you have a question?
4	MR. MILLER:
5	Does it have to be that day?
6	MR. HOUSE:
7	As a committee of the whole, I think
8	that's the original motion, and the original motion was
9	that there also be a meeting of the committee as a whole
10	on June the 27th.
11	MR. ADLEY:
12	You used the word "committee." I've
13	never used that. And I hear you saying that, but that's
14	not what I'm asking for. I'm asking for this Board to
15	meet
16	MR. HOUSE:
17	You didn't make the original motion.
18	MS. MITCHELL:
19	He's talking about the original motion.
20	MR. WINDHAM:
21	Yeah. I believe the original motion was
22	for the 25th. The Board meeting is on the 27th. I
23	think it was the 25th. No? It was the same day?
24	MR. ADLEY:
25	This is in May. This motion is in May.



That's all we're talking about now, and the date we had
asked for was the 22nd. If everybody looked at their
calendar, if there's a serious problem, if you want it
to be the 23rd or the 24th, that's fine.
MR. HOUSE:
What I would suggest you do is that
there be two motions, Mr. Chairman.
MR. WINDHAM:
I think so, too.
MR. HOUSE:
The first motion, the motion which is
now pending or the original motion that was pending is
that the Board meet as a Rules Committee of the whole
and meet as a board on June 27th.
MR. ADLEY:
That's not my motion.
MR. WINDHAM:
No, no. That's the original motion.
MR. ADLEY:
Okay.
MR. WINDHAM:
That's the original motion.
So we're looking at the two motions.
That motion was to meet as a Rules Committee, come as a
whole on the 27th prior to the regular-scheduled Board



1	meeting.
2	Motioned and seconded.
3	MR. ADLEY:
4	But you have a substitute before you and
5	it's voted on prior to the primary motion.
6	MR. JONES:
7	And I object to the substitute motion,
8	not in substance, but in procedure, so that we can move
9	on then to consider that motion separately.
10	MR. WINDHAM:
11	All right. There's an objection to the
12	substitute motion. We'll take a rollcall.
13	Ms. Melissa.
14	SECRETARY PIERSON:
15	Let it be clear what we're voting for.
16	MR. WINDHAM:
17	We're voting on scheduling a meeting for
18	May the 22nd of the Board.
19	MR. JONES:
20	And, again, to make my objection clear,
21	if it were a separate motion, I would vote for it, but
22	because it is being set up as a substitute motion, I'm
23	voting against it so that hopefully a subsequent motion
24	will be made for a May 22nd meeting. But this, the
25	substitute motion, I'm voting against.



MR. ADLEY:

And since it's my motion, I think I have a right to close now that Mr. Jones closed it for me. I wasn't crazy about his closing, so the proper way to do things is to have a primary motion and a substitute motion. You can vote for the substitute, you can vote for the second one. I'm not going to vote for the second one for the very reasons explained before, but you will have that choice. You can vote yes on both of them; you can vote no on both of them. You can do whatever you want to, but we have the substitute motion that we would meet on the 22nd so we as a Board have time to look thoroughly through these, hear from public ourselves. That's simply what the motion is.

I cannot imagine why anyone would object to that, particularly, particularly Richard made it very clear it doesn't make any difference how we vote. The Secretary has the right and is going to publish the rules. Period.

Now we have to make a decision about how we think we ought to operate. I personally believe when I look around this room, I guarantee it nobody in this room read the rules, and we ought to have a chance to sit down on the 22nd, as we will, and at least go through and hear from the public approval, we want to



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1	hear from the public and discuss them ourselves.
2	MR. WINDHAM:
3	All right. I believe we're ready to
4	vote.
5	Ms. Melissa.
6	MS. SORRELL:
7	Robert Adley.
8	MR. ADLEY:
9	Yes.
10	MS. SORRELL:
11	Robert Barham is absent.
12	Millie Atkins.
13	MS. ATKINS:
14	No.
15	MS. SORRELL:
16	Mayor Brasseaux.
17	MAYOR BRASSEAUX:
18	Yes.
19	MS. SORRELL:
20	Representative Carmody.
21	MR. CARMODY:
22	No response.
23	MS. SORRELL:
24	Yvette Cola.
25	MS. COLA:



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1
          No.
 2
     MS. SORRELL:
 3
          Major Coleman.
 4
     MAJOR COLEMAN:
 5
          Yes.
 6
     MS. SORRELL:
 7
          Ricky Fabra.
 8
     MR. FABRA:
 9
          Yes.
10
     MS. SORRELL:
11
          Manny Fajardo.
12
     MR. FAJARDO:
13
          Yes.
14
     MS. SORRELL:
15
          Jerry Jones.
16
     MR. JONES:
17
          No.
18
     MS. SORRELL:
19
          Heather Malone.
20
     MS. MALONE:
21
          No.
22
     MS. SORRELL:
          Robbie Miller.
23
24
     MR. MILLER:
25
          No.
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1 MS. SORRELL: 2 Jan Moller. 3 MR. MOLLER: 4 Yes. 5 MS. SORRELL: 6 Secretary Pierson. 7 SECRETARY PIERSON: 8 No. 9 MS. SORRELL: 10 Scott Richard. MR. RICHARD: 11 12 Yes. 13 MS. SORRELL: 14 Darrel Saizon. 15 MR. SAIZON: 16 No. 17 MS. SORRELL: 18 Danny Shexnaydre. 19 MR. SHEXNAYDRE: 20 Yes. 21 MS. SORRELL: 22 Bobby Williams. 23 MR. WILLIAMS: 24 No. 25 MS. SORRELL:



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1		Steve Windham.
2	MR.	WINDHAM:
3		No.
4	MS.	SORRELL:
5		Dr. Wilson.
6	DR.	WILSON:
7		No.
8	MS.	SORRELL:
9		We have 10 noes and eight yeses.
10	MR.	WINDHAM:
11		All right. So the motion fails.
12	Substitute motion fails.	
13		Onto the original motion. Are there any
14	further discussions on the original motion?	
15	(No	response.)
16	MR.	WINDHAM:
17		Is there any objection to the original
18	motion?	
19	MR.	ADLEY:
20		Object because I believe it says this
21	Board agrees to	the rules as they're written.
22	MR.	WINDHAM:
23		Mr. Adley objects, so we'll have a
24	rollcall vote of	n the motion.
25	MS.	SORRELL:



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1
         Mr. Adley.
 2
     MR. ADLEY:
 3
         No.
 4
     MS. SORRELL:
 5
         Millie Atkins.
 6
     MS. ATKINS:
 7
          Yes.
 8
     MS. SORRELL:
 9
         Mayor Brasseaux.
10
     MAYOR BRASSEAUX:
11
          Yes.
12
     MS. SORRELL:
13
         Representative Carmody.
14
     MR. CARMODY:
15
         No response.
16
     MS. SORRELL:
17
         Yvette Cola.
18
     MS. COLA:
19
          Yes.
20
     MS. SORRELL:
21
         Major Coleman.
22
     MAJOR COLEMAN:
23
          Yes.
24
     MS. SORRELL:
25
         Rickey Fabra.
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     MR. FABRA:
 2
         Yes.
 3
     MS. SORRELL:
 4
         Manny Fajardo.
 5
     MR. FAJARDO:
 6
         Yes.
 7
     MS. SORRELL:
 8
         Jerry Jones.
 9
     MR. JONES:
10
          Yes.
     MS. SORRELL:
11
12
         Heather Malone.
13
     MS. MALONE:
14
         Yes.
15
     MS. SORRELL:
16
         Robbie Miller.
17
     MR. MILLER:
18
         Yes.
19
     MS. SORRELL:
20
         Jan Moller.
21
     MR. MOLLER:
22
         Yes.
23
     MS. SORRELL:
24
          Secretary Pierson.
25
     SECRETARY PIERSON:
```



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1
          Yes.
 2
     MS. SORRELL:
          Scott Richard.
 3
 4
     MR. RICHARD:
 5
          Yes.
 6
     MS. SORRELL:
 7
          Darrel Saizon.
 8
     MR. SAIZON:
 9
          Yes.
10
     MS. SORRELL:
11
          Danny Shexnaydre.
12
     MR. SHEXNAYDRE:
13
          Yes.
14
     MS. SORRELL:
15
          Bobby Williams.
16
     MR. WILLIAMS:
17
          Yes.
18
     MS. SORRELL:
19
          Steve Windham.
20
     MR. WINDHAM:
21
          Yes.
22
     MS. SORRELL:
          Dr. Wilson.
23
24
     DR. WILSON:
25
          Yes.
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1	MS. SORRELL:	
2	All yeses. We have one no. Seventeen	
3	yeses, one no.	
4	MR. WINDHAM:	
5	So the motion passes.	
6	Mr. Miller.	
7	MR. MILLER:	
8	I'd like to make a motion that we have a	
9	meeting of the whole Board to have the public input, or	
10	whatever the right words were for that substitute	
11	motion, on or about May 22nd to make sure we have	
12	availability of as many people as possible and ability	
13	the all of the things that need to be coordinated to	
14	have the meeting.	
15	MR. WINDHAM:	
16	Is there a second?	
17	Seconded by Mr. Adley.	
18	Is there any discussion?	
19	Mr. Jones.	
20	MR. JONES:	
21	I was going to ask that the motion be	
22	restated to be to meet as a committee of a whole.	
23	MR. MILLER:	
24	That's fine.	
25	MR. HOUSE:	



1	Th	at the public input would include a
2	presentation by the	Department as to the rules.
3	MR. MII	LER:
4	Oka	y.
5	MR. JON	ES:
6	It	's a public meeting. We can
7	MR. HOU	SE:
8	We	can do it, too.
9	MR. JON	TES:
LO	We	can do whatever we want to in a
11	public meeting.	
12	MR. WIN	TDHAM:
13	All	right. There's a motion and a
14	second.	
15	Mr.	Richard, do you have a question?
16	MR. RIC	HARD:
L7	Jus	t for the sake of clarity, the
18	purpose of this mee	ting, the sole agenda item for this
19	specially-called me	eting would be to provide an overview
20	of the changes, the	proposed changes to the Industrial
21	Tax Exemption Progr	am?
22	MR. WIN	TDHAM:
23	And	to discuss any questions that might
24	exist, as Mr. Molle	er would like, is going to be yes.
25	MR. RIC	HARD:



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1	Okay.
2	MR. WINDHAM:
3	Yes.
4	Any other questions?
5	Mr. Adley?
6	MR. ADLEY:
7	No.
8	MR. WINDHAM:
9	No.
10	All right. Any comments from the public
11	concerning the motion to have a meeting on the 22nd that
12	you're all invited to?
13	(No response.)
14	MR. WINDHAM:
15	Any opposition? Any opposed?
16	(No response.)
17	MR. WINDHAM:
18	All in favor, indicate with an "aye."
19	(Several members respond "aye.")
20	MR. WINDHAM:
21	Opposed with a "nay."
22	(No response.)
23	MR. WINDHAM:
24	Motion carries.
25	We'll scheduled a meeting for the 22nd.



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1	MR. RICHARD:
2	Mr. Chairman?
3	MR. WINDHAM:
4	Mr. Richard.
5	MR. RICHARD:
6	Out of respect for the dialog that has
7	occurred today and out of respect for transparency and
8	some of the Q&A that was occurring at the table earlier
9	and for the sake of this Board and for folks that are
10	not here today that serve on this Board, I would ask or
11	respectfully request that the Secretary and his agency
12	put together a summary of the motions that were made and
13	approved today that clearly outlines what will occur at
14	the specially-called meeting on May 22nd.
15	MR. WINDHAM:
16	There or about.
17	MR. RICHARD:
18	There or about. And that also
19	summarizes the Administrative Procedures Act process and
20	the respective timelines that are involved with that
21	particular process that's occurring simultaneously as
22	this Board meets as well to consider applications
23	related to economic development. Just and provide
24	that on the website and to the Board members so the



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folks that were -- obviously there's been a lot of

discussion and a lot of dialog today. I don't know if the Board would need to vote on that in the form of a motion. I would think the Secretary should be able to have the discretion to handle that provision of information, but I think that it would be timely to provide that so everybody, all stakeholders, are clear as to what path forward we're moving on.

Thank you.

SECRETARY PIERSON:

We're pleased to support that. we've taken a major transparency approach to everything we've done up to this point, by meeting with an extensive number of stakeholders, by posting all of these changes and the outline of our goals publicly on the website. We'll be happy to do a synopsis that you have requested to help build clarity around the intent. And certainly, again, we are trying to limit our lane to these improvements, these important improvements to the program, and to bring those forward as quickly and as reasonably possible including all of the important public comment, which we have nine weeks to accomplish. And I think you can give the group nine weeks or 89 weeks and they would -- where they would fill the time available. What we want to do is take a narrow focus to some important improvements to accomplish that goal over



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1	the next 9 weeks	5.
2	MR.	HOUSE:
3		Thank you, Mr. Secretary.
4	MR.	WINDHAM:
5		Thank you, Mr. Secretary.
6		Any other business to discuss?
7	(No	response.)
8	MR.	WINDHAM:
9		Is there a motion to adjourn?
10		Made by Mr. Fajardo; seconded by
11	Manny.	
12		All in favor, indicate with an "aye."
13	(Sev	veral members respond "aye.")
14	MR.	WINDHAM:
15		All opposed with a "nay."
16	(No	response.)
17	MR.	WINDHAM:
18		Motion carries.
19	(Mee	eting concludes at 12:16 p.m.)
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REPORTER'S CERTIFICATE:

I, ELICIA H. WOODWORTH, Certified Court
Reporter in and for the State of Louisiana, as the
officer before whom this meeting for the Board of
Commerce and Industry of the Louisiana Economic
Development Corporation, do hereby certify that this
meeting was reported by me in the stenotype reporting
method, was prepared and transcribed by me or under my
personal direction and supervision, and is a true and
correct transcript to the best of my ability and
understanding;

That the transcript has been prepared in compliance with transcript format required by statute or by rules of the board, that I have acted in compliance with the prohibition on contractual relationships, as defined by Louisiana Code of Civil Procedure Article 1434 and in rules and advisory opinions of the board;

That I am not related to counsel or to the parties herein, nor am I otherwise interested in the outcome of this matter.

Dated this 13th day of May, 2018.

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ELICIA H. WOODWORTH, CCR

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